

The Journal

Thursday, September 5, 1996

50 cents (Tax included)

Vol. XI, No. 1

Proposed tax draws criticism

Dawn Frasier

EL CERRITO — The El Cerrito Alliance has submitted the first argument against ballot Measure H, El Cerrito's Suppression Benefit Assessment. If a majority of the city's voters approve the assessment in November, owners of single-family homes will pay an additional \$125 per year on their property taxes. Owners of other types of property will be assessed proportionally.

The monies raised will fund half the city's fire services, providing stable funding that the state of California cannot without. It has done with some property taxes in the last several years. The city can then use any other funds that would have gone to that service for other municipal services.

Public opposition has centered on the amount of the tax, but there have been some calls for further reduction of other city services (reduction of park maintenance or further staff cutbacks, for

See FIRE, page 12

Construction irks Albany residents

Greg Hugunin

ALBANY — As bad as it is through Caltrans' extensive widening project, try living next door to the construction. Amid clouds of dust, the rumble of construction trucks, the ear-splitting pounding of pile drivers and, at times, the sight of one man who lives in a few hundred yards of the highway, an infestation of rats, West Albany residents have apparently found Caltrans to be a less-than-ideal neighbor. Any light at the end of the tunnel seems distant because, although construction crews are working regularly on the freeway widening along the Buchanan Interchange, work has yet to begin on the eastbound portion of the project.

"I think it's getting worse than when it first started," said Albany resident Patrice Boykin, who lives on Cleveland Avenue within sight of the freeway.

Although all was quiet on the corner of Cleveland and Johnson avenues last Friday afternoon, the silence was apparently only a lull in the storm of noise the three-month-old project has caused. Pile driving starts as early as 6:30 a.m. and, on occasion, takes place during late-night hours at Gilman Street.

The pile driving is apparently only one of the down sides of the project, however. The construction "is filling my house with dust," said Donald Harvey, who lives a few doors down from Boykin and also complained of heavy-duty construction trucks rumbling through the street.

See FREEWAY, page 12



Chester King Vega

Keeping it clean

Nazee Moghadam, 8, parent Scott Faulkner and Amanda Eyges, 8, (L to R) were among those who helped pick up litter at Harding Elementary School in El Cerrito last weekend. The school will also hold its annual mega flea market and barbeque on Sept. 28, those wishing to reserve a spot to sell items should contact Karen Kalata 528-8375 or Cynthia Tompkins at 233-7521.



Chester King Vega

A worker digs into dirt at the Buchanan Interchange, a source of complaint for residents

Interest in El Cerrito City Council seat is encouraging

Dawn Frasier

EL CERRITO — Members of the El Cerrito City Council interviewed four applicants before deciding to appoint Gina Brusatori to the vacant seat, vacated by Cathie Kosel. Although Brusatori was chosen, council members had positive things to say about all three other applicants during the interviews and spoke encouragingly to continue

in community service and to consider running for elected office in November of 1997.

In each of the four interviews, Mayor Norma Jellison had urged the applicants to direct their interest and energy to other paths of community service if they were not chosen. A term of service as planning commissioner is one possible option. Brusatori will resign from her position on that body before she is

sworn in Sept. 3.

Jellison also reminded each applicant that there will be three vacant council seats next year and encouraged each to run.

Council member Jane Bartke had her own story to share with the applicants.

"There was a vacant seat in 1988, and Mae (Ritz), Cathie Kosel and I applied for it," she said. "Mae got the job, but Cathie's and my inter-

est was piqued, and we later ran for the council and won.

"Don't give up."

In addition to Brusatori, applicants for the council position were Priscilla Enriquez, Sue Wockner and Carolyn Worth.

Enriquez is the director of program services for the March of Dimes Birth Defects Foundation, where she is responsible for maternal and child health programs and

policies for 12 counties in the Bay Area region. She has a long track record of community involvement in the Bay Area on public health issues and is a member of many community organizations, including the El Cerrito Royalty.

Enriquez said she enjoys "the balance that El Cerrito has maintained as a small town and as a community that fosters growth."

"I would like to be part of the

leadership that continues to make this place a great Bay Area small city."

Enriquez mentioned three priorities in her application: crime, public financing and local business. In addressing crime, she advocated for a survey among residents, asking for their input on addressing crime, and for close work with the school district where youth are concerned. She also

See CANDIDATES, page 12

New middle school plan released

By Shannon Morgan

ALBANY — The Albany Unified District has released its response to comments received on its Draft Mitigated Negative Declaration for the construction of a new middle school.

The response, prepared by Land Planning Consultants and set for review at the School Board's Sept. 10 meeting, recommends changes to the school's plan to placate an outcry of neighborhood and city concerns.

Among the proposed changes:

- The building footprint is smaller in length and width to provide a larger buffer between the staff parking lot and residents on Spokane Avenue/Behrens Street and relocation of the

school's service road further south. The change also provides an area where a portion of Cerrito Creek could be restored in the future. "The District has no interest or funding to restore the creek, however, this area can be reserved as outside funding is established," the response states.

- Student drop-off and pick-up locations now include the north side of Brighton Avenue between "bulb out" sections of the street and on the east side of Masonic Avenue. There will be no drop-off or pick-up zone on the south side of Brighton Avenue, in order to lessen potential traffic congestion and increase pedestrian safety on Brighton Avenue.

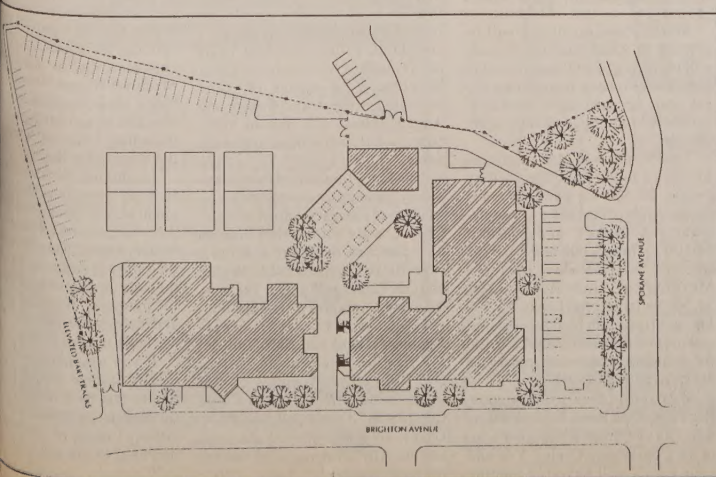
- Stop signs are proposed for all traffic direction at the intersections

of Spokane and Brighton avenues and Masonic and Brighton avenues.

- The plan now calls for 56 additional parking spaces to be placed on the play courts behind the school for special school and Cougar Field events.

- The response restates the belief that traffic generated by the new school will not be significant, but also goes on to state that "the District is willing to be a good neighbor and not oppose a closure of (Spokane Avenue/Behrens Street). The District is also willing to fund this closure as long as it is a bollard design similar to what has been accomplished in the city of Berkeley."

Action on the declaration is set for Sept. 24.



Letters to the Editor

Write in Jewel Okawachi

Editor:
Albany's schools deserve candidates with a history of service to children. We are greatly pleased that one such person, the 1995 Alameda County Friend of Education and Albany's own, Jewel Okawachi, has agreed to accept a draft as a write-in candidate on the Nov. 5 ballot if the Albany community shows its support.

Those of us who know Jewel know that her modesty is exceeded only by her intelligence and the countless hours of public service which she has generously given to the children of Albany and our community. While she was unavailable during the filing period, she is now willing to let us, the citizens of Albany, place her name in nomination.

School Board members will have many issues which they will address over the next four years. Setting policies and goals, establishing budget priorities, enhancing labor relations, lowering class sizes, and addressing the facility needs for future generations will require a collaborative effort in order to provide Albany's children the education they deserve. Jewel has the needed experience and ability to work with others to get the job done.

Jewel will accept a draft as a write-in candidate if you join us in supporting her. Please express your support for Jewel Okawachi's write-in candidacy by Calling Alan Riffer at 524-3886 or writing him at 631 Jackson St., Albany. We believe the children of Albany and the community deserve a person of Jewel's exemplary character and experience. We are counting on you to agree with us.

Alan Riffer, President
Peggy Thomsen, Member
Albany Board of Education

Preferred design standards

Editor:
The following was drafted by a working group of concerned citizens convened by Sustainable El Cerrito:

The community design process facilitated by Bruce Race in El Cerrito this spring was helpful and we commend the city for sponsoring it. However, the resulting conceptual plan can become a useful tool for evaluating development proposals ONLY if it is accompanied by a set of detailed design criteria. We urge our neighbors and the City Council to adopt the following criteria to ensure El Cerrito's future as a beautiful, thriving, safe, and healthy community.

Will the development be functional through future generations of tenants, or is it designed only for temporary market conditions and thus a likely target for redevelopment?

1) Avoid architecture that is designed solely for the initial occupant. 2) Orient building fronts to benefit pedestrians and to present an attractive facade to passing motorists. 3) Encourage a mix of uses within buildings (commercial space on the first floor and office or residential on upper floors) to diversify tenant mix and assure continuous occupancy. 4) Design surface parking lots with an eye to future redevelopment so they can be developed with more intensive uses in the future.

Given the SGDA's proximity to a major intermodal transit hub at the BART station and a major regional bus route (San Pablo Avenue), how well is the development accessed by buses and BART?

1) Give pedestrians easy, direct access to buildings and outdoor amenities after arrival via public transit. (They should not have to traverse large parking lots.) 2) Make transit stops accessible by well-defined paths identified with hardscape and/or landscaping. 3) Make the physical relationship of the development to transit stops obvious to pedestrians.

How well does the development link with surrounding neighborhoods to ensure safe access on foot or bicycle by children and non-drivers, and to encourage others to leave their cars at home?

1) Continue neighborhood sidewalks and streets into the development. 2) Provide clear, convenient access from the Ohlone Greenway path. 3) Provide bike parking facilities which are readily available and visible from sidewalks. 4) Locate auto parking behind buildings and at the center of blocks. 5) Design commercial buildings with sufficient window coverage to make walking by inviting. 6) Discourage isolated, stand-alone commercial buildings.

How will private vehicles be accommodated without inconveniencing neighbors or pedestrians? How will parking be planned to minimize the use of land better suited to other uses now and in the future?

1) Provide for traffic circulation around the development to avoid directing traffic onto neighboring residential streets. 2) Provide shared parking facilities; avoid separate parking lots for each individual business and provide for joint use parking for BART and neighboring businesses. 3) Encourage on-street parking, either parallel or diagonal. 4) Build structured or underground

parking whenever possible. 5) In parking structures, require retail use of the space facing the street, at least at street level and preferably on upper floors, too.

How well does the development discourage crime by keeping "eyes on the street" and encourage safe driving habits?

1) Site buildings close to street and design them with plentiful windows to allow clear views of the street and sidewalk. 2) Design streets and buildings to encourage neighborhood social interaction. 3) Include a mix of uses (shops, residences, offices) to encourage a round-the-clock human presence. 4) Locate loading docks and garage doors away from pedestrians. 5) Use "traffic-calming" measures to discourage excessive auto speeds. 6) Design traffic patterns for easy policing. 7) Design and locate bicycle parking to deter theft.

How well does the development provide for the calming benefits of public open space?

1) Include public squares, courtyards, plazas, and parks as attractive visual amenities and as public gathering places. 2) Use appropriate landscaping to provide visual unity to the development and to screen the hard edges and surfaces of the built environment. 3) Incorporate Cerrito Creek in the design as a public gathering place. 4) Recognizing El Cerrito's cool climate, design gathering places with the warming effects of sunlight in mind.

Steve Price
El Cerrito

Discussions at Plaza Barber Shop

Editor:
Discussions in the Plaza Barber Shop center on the most asked question by individuals getting haircuts, "What's happening at the Plaza?"

Answers and discussions go to the extremes of fact and fiction, yet these discussions reflect much of what the community thinks concerning the gradual demise of the Plaza since rezoning has placed the Plaza under redevelopment zoning, just about halting individual investors' interest, since now they must work within the framework of the redevelopment interests, not the interest of the private investments already set in place.

The Plaza owners cannot expand their interest to place a going interest in the Emporium building. Lucky market has had to put a hold on its plans for expansion to meet the communities' needs. Other invested interests and store owners cannot renew their leases with the uncertainty of the redevelopment plans that are in limbo, with their own uncertain plans that are bringing the demise of individual shops and stores in the Plaza.

Without renewal of leases possibilities are shops will continue to close, as has Swenson's, because of the uncertainties. It's said, too, the Juice House is leaving at the end of the year, etc., etc. The private investments are being taken out of the hands of the investors by the El Cerrito City Council and the Redevelopment Agency.

Mark Friedman's statement, "Here we're focusing on environmentally sensitive development that is transit-friendly, oriented toward pedestrians and bicycles rather than toward individual drivers in cars," (Journal, Aug. 22) if carried out, will really be the burial of the Plaza, as the Plaza's greater populace is not strollers or bicyclists but individuals that drive from the outer areas of El Cerrito.

The West Berkeley Area Plan touted by Mark Friedman is very different than the situation at the Plaza. The revival of the West Berkeley Area Plan was from a near-ghetto area, which the Plaza is not, though plans are fast bringing this about, in the case of the Plaza. Also, El Cerrito can not look to BART, pedestrians and bicyclists to create more financial base than the auto traffic can bring. The great parking the plaza has is one of its greater assets. Ask the consumers.

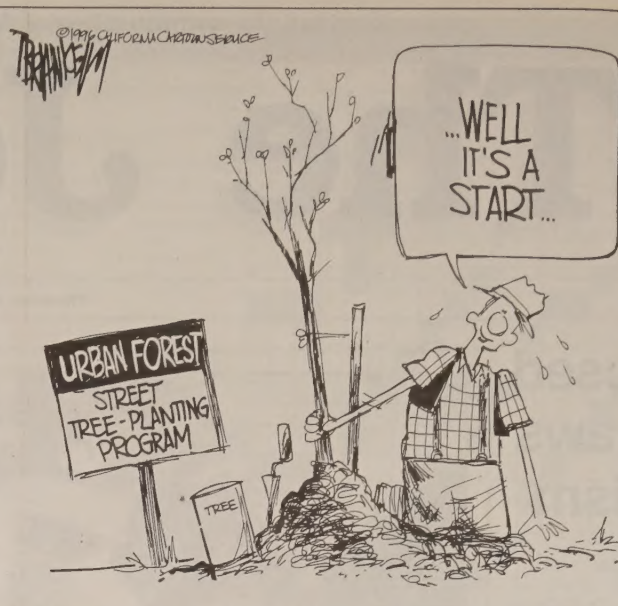
The West Berkeley Area Plan is a mess, with its very limited parking, especially as outlined with parking in the rear of buildings, rather than open, safe space. Auto traffic is the key access to draw from outer areas for financial success in the Plaza.

Steve Price of the Sustainable El Cerrito committee says, in the same article mentioned above, "We're not trying to push any strategy until we see how the city's going." We would ask, "What about all the individual store investors' stake in all this activity?" I'll tell you, Mr. Price, El Cerrito is going down the tubes if the investors and shop owners that have invested years of energy into El Cerrito have nothing to say with their investments. What's your investment?

Again, one of the greatest assets of the Plaza is its parking, not the dream team's idea of a park, lots of free space, a town square with lovely benches taken over by street people, as has happened in San Francisco's key community areas.

So goes the conversation at the Plaza Barber Shop.

Joel Lyon, leaseholder
Phil Lyon
El Cerrito Plaza



Police Reports

Berkeley woman reports purse snatching

By K. Osborn

ALBANY — At about 3:15 p.m. on Sept. 1 a Berkeley woman reported that while she was walking on Posen Avenue east of Ventura Avenue she was approached from behind by a man who demanded she give him her purse. He then grabbed her purse from her and ran to an old gray car and was last seen heading toward Marin Avenue. She described the assailant as a black male adult, dark complected, 6-feet tall, weighing about 220 pounds, heavy set and muscular, with long hair. She was not injured and police are investigating.

At about 5:15 p.m. on Sept. 1 the sales persons at an electronics store on the 500 block of San Pablo Avenue reported that two black male adults entered the store and approached them. One of the men stated that the other had a gun and demanded money from the cash drawer. The other man simulated a weapon. They took cash and departed the store. The suspect simulating the weapon was heavy set and wearing a faded burgundy shirt. The other was wearing a white T-shirt and shades. Police gathered evidence and are investigating.

On the evening of Aug. 25 officers contacted a transient man who was observed walking near Pierce Street and Central Avenue wearing a CDC (California Department of Correction) jacket. He was found to be in violation of parole from CDC and was arrested.

At about 10:40 a.m. on Aug. 26 a woman on the 1600 block of Marin Avenue reported that between 9:15 a.m. and 10:15 a.m.

thieves had stolen her gray 1991 Caravan parked at her residence. There were no witnesses.

On the afternoon of Aug. 26 a hair salon on the 1100 block of Solano Avenue reported that two males entered the salon, stole a hairbrush and departed. One was carrying orange flowers. They were last seen going west on Solano Avenue. Officers were unable to locate the thieves.

At about 4:40 a.m. on Aug. 27 three Albany girls, ages 12 and 13, were observed on the 900 block of Curtis Street. When they saw the officer they ran. They were contacted on the 900 block of Carmel Avenue and found to have been spending the night together and decided to go out. They were escorted back to the house where they were supposed to be sleeping.

On the morning of Aug. 27 the janitor at Memorial Building reported that sometime during the weekend vandals spray painted graffiti on the buildings. There were no witnesses.

On the afternoon of Aug. 27 thieves stole two bikes, one white and one gray, which were in front of a business on the 1200 block of Solano Avenue.

At about 2:30 a.m. on Aug. 28 Albany officers arrested a man for stealing recyclables from residences on the 900 block of Evelyn Avenue.

On the morning of Aug. 28 a woman on the 700 block of Adams Street reported that her doggie door was ripped off during the night. It was unclear how it had happened.

On the afternoon of Aug. 28 Albany police responded along with the Albany fire department

to a report of a porta-potty near Cougar Field. The porta-potty was out when they arrived and was injured.

On the afternoon of Aug. 26 the owner of a business on the 900 block of Cleveland Avenue reported that on the previous nights someone had been in the yard and syphoned off gas. On the second night they also stole a power tool. He requested patrols at night.

On the afternoon of Aug. 26 a resident on the 900 block of Kains Avenue reported that Asian females, driving a dark door Accura Legend, drove in front of her house and collected evidence and were investigating.

On the night of Aug. 27 Albany officers contacted a man who they observed on the road near Pierce streets. He was very intoxicated and had apparently fallen off his bike. He was arrested and released when sober.

At about 3 a.m. on Aug. 27 Albany officers observed a silver Chrysler New Yorker, on the 1200 block of San Pablo Avenue, parked in front of a house. The car checked out as stolen from Idaho and was returned to the owner of the car was arrested.

During the week of Aug. 27 Albany officers fingerprinted people at their request, responded to 32 false alarms, attended lost, injured or deceased persons, responded to 12 calls for domestic disputes, assisted people who were locked out of their house or car and responded to eight reports of barking

At the library

Albany Friends of the Library buy new books

By Madeleine LaRue, Vice-President

Thanks to dozens of enthusiastic volunteers, the Annual Book Sale was a big success, generating a substantial amount of money that will be used for programs and materials for our library. The names of all the "angels" who helped out on that Father's Day weekend are too numerous to list here, but it was your hard work and good cheer that made the sale a happy event. Our Albany student helpers, also, did their job with intelligence and gusto. Thank you all!

Mystery and sci-fi fans will be pleased to know that the Friends will be buying \$2,000 worth of adult paperbacks during the coming fiscal year, because these books receive zero funding from the county system.

The Friends will also contribute \$1,500 to toddler and storytelling events; \$3,500 for children's and young adult paperbacks to supplement schoolwork and classes; \$1,100 to round out our business section with ValueLine and Morningstar financial guides; \$1,500 for large-print books; \$5,500 for important adult hardcover books; making a total contribution of \$15,100 for materials that would otherwise not be available in Albany.

So be sure to come to the Friends' Big Paperback Book Sale on Saturday, Oct. 19, from 9 a.m. to 4 p.m. in the Community Center. You and your family will have fun hunting

out books and magazines, and at the same time you will be making a contribution to our great library.

And another important date: On Oct. 1 the library's Internet station will open.

Three of the new books purchased by the Friends are: A Short History of Planet Earth: Mountains, Mammals, Fire, and Ice (J.D. MacDougall), 4-1/2 billion years in one interesting volume by UC-San Diego professor; Sewing Secrets From the Fashion Industry: Proven Methods to Help You Sew Like the Pros (S. Huxley), five experts' tips for serious sewers; Hypatia's Daughters: Fifteen Hundred Years of Women Philosophers (L.L. McAlister), 19 women thinkers, including Hildegard of Bingen and Angela Davis, who had an influence on the more-famous male savants.

The Soroptimists of Albany have kindly donated two new books on subjects of interest to career women: Chances and Choices: How Women Can Succeed in Today's Knowledge-Based Businesses (J.C. Wylie) and Our Power as Women: The Wisdom and Strategies of Highly Successful Women (H. Lerner-Robbins). Thank you, Soroptimists!

Other new books on the shelves are: Life and Adventures of Nat Love, Better Known in the Cattle Country as "Deadwood Dick" (N. Love), autobiography of the most famous African-American cowboy, originally published 1907;

GOOOAL!: A Celebration of the World Cup since 1930, and about famous players; The Handbook: How to Create a Living (L.K. Chuen), Master explains how to arrange your life to achieve a harmonious life of Delirium: The Decline of "riveting" reportage about events, KGB tactics, "retro" ordinary human struggles, Children: Myths and Realities (Winner), psychology and surprising study of creativity, and personal growth, and rational recommendations for children; Visions and Long Medieval Women Mystics (long), sampling of the world's courageous and intelligent including Julian of Norwich, the remarkable Heloise.

In addition, the library has a variety of recently-published about angels. But the term "Angels" is a term coined by writer Arthur Koestler to refer to the rather dramatic but not uncommon occurrence of books that "jump out" from library shelves and tables at the precise moment we are most in need of them.

If you would like to share us any strange encounters or nature that have happened, drop a note to the Friends of the Albany Library or come to our meeting, Wednesday, Sept. 7, 7:30 p.m.

The Journal

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Send letters to Editor, The Journal, P.O. Box 1624, El Cerrito, CA 94530

Editorial Office: (510) 236-9243

Display Advertising: (510) 339-4030, Classified Advertising: (510) 339-8777, Circulation: (510) 339-4040

Home delivery subscriptions are available for \$25/year.

strict es new anager

ANN — The Albany Uni-
School District has hired
land as its new business
filling the position vac-
Stanley Maleski in May.
39, left his position as
of fiscal services and pur-
for the Newark Unified
District, which he held for
in order to take the job in

and is a certified public
with a B.S. in Busi-
Administration from
University in 1980.
Superintendent
son the district had 14
for the position and con-
interviews with four of them,
Hudson said.
effectively it was his school
business experience and
background," that was the
factor in offering Hatland
Hudson said.

very personable and af-
seems like he's going to
work well with people,"
added.

priorities, Hatland arrives
very full plate" of responsi-
which includes guiding
through state grant ap-
for lower class size
in addition to analyzing
district's final budget, as it
other new funds desig-
schools by the state's
Hudson said that, for the
time, he will continue to
the district's facilities
board is set to discuss a
Master Plan Budget at its
meeting.

additions in August in-
\$7,244 under the heading
Site Grant
\$12,024 under the District
heading
\$8,000 under the heading of
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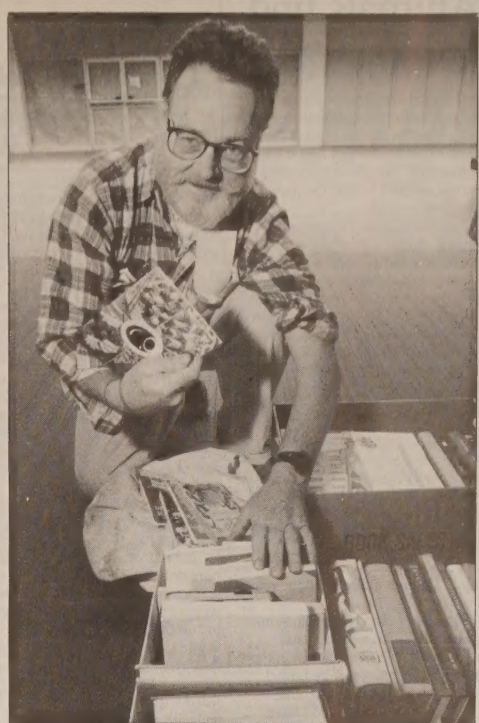
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Noah Berger

Bargain hunting

Tom Brown browsed for books at the Friends of the El Cerrito Library Bagsale at the Farmer's Market last Tuesday, where participants could purchase a bag for \$2 and fill it with an array of available books. The event was the last of its kind for the season.

• \$37,824 for Categorical
"Mega-item."
The additions bring the district's
total revenue projection to
\$15,185,909, but expenditures have
also increased by \$496,625 since
the July 1 adopted budget, bringing
total expenditures projected to
\$15,164,424.

A portion of the new money is
apparently earmarked for designated
spending. With all the fiscal juggling
it appears the district now has an
\$324,980 available in discretionary
funds, which could be allocated by
the board for items including new
personnel or salary increases.

"That's exactly the kind of stuff
we want Mr. Hatland to help us
with. Some of the money is ear-
marked. I'm not even real clear
myself on how much discretionary
money is going to come in. Most
districts are hustling to get it all
defined and broken out," Hudson
said.

In his new office, Hatland will
also have to contend with an
Alameda County Office of Educa-
tion audit of the district's business
office which found a shortage of
support personnel, as well as the
need for increased training and im-
proved systems.

Albany High School on the net

ALBANY — Stop by the Al-
bany High School web site at
www.citynight.com/ahs and see
what's going on and what's "under
construction" on Albany's web
page. Thanks to volunteer librarian
Al Neilson, you can now find out
what's up at AHS through the In-
ternet. When you connect to the
site, you will gain access to the
AHS profile, alumni information,
student club information, faculty
listings and general gossip.

This year vice-principal Mitchell
Carter will be working with the
computer club and Al Neilson to
expand the high school's web page.
There will be a meeting in the middle
of September to further develop and
plan uses for the site. Anyone inter-
ested in developing the AHS web
page should contact Mitchell Carter
at 559-6550, x4545, or e-mail at

MCarter606@aol.com. AHS
Computer Lab to Go On-Line this
Fall.

Thanks to the hard work of 35
community and school volunteers
on Netday, last March 9, Room
220 is wired and will be ready for
students to gain high-speed access
to the information super highway
sometime this fall.

Principal Virginia Behm is ea-
gerly awaiting the final wiring of
the network to an ISDN connec-
tion. Behm stated, "I'm just thrilled
that our students will have global
resources available to them to do
research and to enhance their over-
all learning experience."

Mitchell Carter, vice-principal
in charge of technology at the high
school, is working with the County
Office of Education and PacBell
to coordinate the implementation

of high-speed access to the Inter-
net. Carter explained, "The ISDN
line is about six times faster than
what most home users have, and it
also has the capacity to handle video
transmissions."

Five other classrooms and the
library were completely wired on
Netday and will go on-line at the
same time as the computer lab. "With
the tremendous work folks
did on Netday in March, all of the
classrooms can have easy access to
the Internet," Carter stated. "How-
ever, we could use more computers
for the classrooms."

If you or your place of business
is ready to dispose of 486 comput-
ers or the equivalent and would like
to donate to Albany High School,
please contact Mitchell Carter, 559-
6550, x4545, or e-mail at
MCarter606@aol.com.

West County School Watch

By Glen Price

November elections crucial

With the conventions behind
us now, it's time to think about
how local and statewide ballot
measures will affect our public
schools.

Measure E, on the ballot for
West Contra Costa County
voters, will ensure that the
school district's already in place
\$72 assessment will continue to
provide needed funding for our
children's schools. A committee
has been formed. For the
Children of West County, to
pursue passage of the measure
and spare our students more
painful cuts in school funding.
Dr. Pina Barbieri, Assemblyman
Tom Bates, and Assemblyman
Bob Campbell are the honorary
co-chairs of the campaign.

Karen Leong Fenton and I are
the campaign's general chairs.
Marsha Williamson, an El
Sobrante parent with extensive
experience in school district
issues, is campaign treasurer,
and Maria Lemus Hollands, last
year's Mira Vista Elementary
School PTA president, is

campaign coordinator. Robin
Winton, an El Cerrito parent,
will be working with Maria to
organize parents throughout the
district in support of the
measure.

In future columns I will
provide more information about
opportunities for involvement in
the campaign as well as detailed
analysis of the measure and its
importance.

Proposition 217 Guarantees
Continued State Funding for
Schools

In future years 1996 might be
viewed as the year California
turned around a decline in
public education. Earlier this
spring, voters approved
Proposition 203, a bond measure
to rebuild, repair and construct
new classrooms. While simply
not enough to reverse a decades-
long decline in our schools, the
passage of Proposition 203 was
a signal that the public is ready
to reinvest in public education.

This November, voters
statewide will be asked to vote

on Proposition 217, put on the
ballot by a non-partisan
coalition of teachers, taxpayers,
business, firefighters, seniors,
law enforcement, tax reform
organizations and labor.

Endorsers of Yes on
Proposition 217 include: the
League of Women Voters;
Congress of California Seniors;
California PTA; California
Professional Firefighters; Peace
Officers Research Association
of California; California Labor
Federation; and the California
Tax Reform Association.

Proposition 217 keeps in
place the two highest state
income tax brackets. These
brackets, 10 percent and 11
percent, would otherwise
decline to 9.3 percent. The
result is an \$800 million loss in
revenue for the state, which
under Proposition 98 (the voter-
approved initiative which
requires the state to spend 40
percent of its general fund
revenues on public education)
means a minimum of \$320
million less for public

See SCHOOL WATCH, page 12

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Albany Pasta Fest/ Solano Stroll

Dine with Buffalo Bob and Howdy Doody at the eighth Albany Pasta Fest, Saturday, at the Royal Cafe, 811 San Pablo Ave. Co-chairing the event are Alan Caruso (Farmers Insurance) and Christine Forrestall (Mechanics Bank), who promise an evening of great food and great fun overseeing the Chamber of Commerce's board of directors serve dinners. Doors open at 6:30 and service ends at 10 p.m.

There will be a no-host bar with the Chamber's famous drink prices. Dinners will consist of a salad, roll and butter, capon breast marinated in Royal Cafe owner Majid Mahani's secret marinading sauce, pasta with the choice of marinara or pesto sauce, and visiting with Buffalo Bob and Howdy Doody. Jimi James, of the Jimi James Band, will sing and play from 6 to 8 p.m., entertaining guests with their favorite songs. James is known locally for his terrific, lively foot-tapping music.

Dinners are \$12.50 each and reservations are recommended by purchasing tickets at the Chamber of Commerce office, 1108 Solano Ave. or phone 525-1771.

On Sunday, during the Solano Avenue Stroll, the Chamber of Commerce will be selling "Albany California" T-shirts, sweatshirts and "Albany" caps in front of Sumitomo Bank next to the Chamber's hot dog booth on the corner of San Carlos and Solano avenues. There will be a limited number of "94706" shirts in various colors as well as the "bridge" shirts.

The foot-long hot dogs and sodas will be sold at the same popular prices, \$2 and \$1 respectively. Look for free popcorn Sunday at Sister's Gift Shop, 1250 Solano Ave. Gayle Davis hopes to accommodate all who drop.

Be sure to start the day at

Albany Chamber of Commerce

By Fern Luoma



Memorial Park for the Berkeley Lions Club Pancake Breakfast, beginning at 8 a.m. and served till 12:30 p.m. An all-you-can-eat breakfast is only \$4 per and benefits the Lions Sight Conservation Fund and West Coast Children's Center. Tickets are available at the Chamber of Commerce office. This is the 13th year for the breakfast served the Solano Stroll morning.

Classic Auto Show thank-you's

Two contests were held during the fifth annual Albany Classic/Vintage Auto Show, one for those who tried to guess the number of

candies in a large container, and the second for exhibitors only was to identify a collage of for and present Oakland A's team members. Diane Mello won four tickets to the Albany Pasta Fest, courtesy of Al Caruso Insurance Agency, guessing 347, and Dave Johnson won a gift basket for being the only one to identify all of the A's.

The Chamber is grateful for the coordination of the show by David Arroyo, the participation of the Albany Fire and Police Departments, all of the Chambers volunteers, sponsorship from

See CHAMBER, page 12



(L to R) Al Caruso, Majid Mahani and Christine Forrestall

Animals find loving care

I joined my son and his family the other day, to go puppy-shopping. Our family has always had mixed-breed pets, and find them wonderful. Therefore, we went to animal shelters to find the puppy for my grandson.

We were greatly impressed by several things. One was the number of shelters and pounds in Alameda County alone. And every one that we visited were run by people who obviously cared a great deal about the animals in their care, and were anxious that they be adopted into homes where they would be loved and happy.

After visiting a few, and not finding just the right puppy (size, age, gender, and health were their priorities), we found ourselves at the SPCA in Oakland. And this was our other wonderful impression. Many years ago we had visited the SPCA to find a family dog after our own dog had died, at the old age of 17 years. At that time it was a small, frame building without many amenities.

Now we found it in a handsome, clean, attractive, well-lighted building. Inside, the decor was enhanced by paintings by Laurel Birch, whose jewelry and other articles my daughters and I have purchased for many years. These bright, imaginative paintings gave a wonderful upbeat character to the place.

And the staff of the SPCA was delightful. Adopting a pet from there is much like adopting a baby. They make sure that the home the pet is going to is a good one, with careful, loving parents and an environment that will be a healthy one for the pet.

After having Josh fill out a very detailed questionnaire, the very dedicated and friendly woman in charge let us go into a quiet room with the puppy we had fallen in love with. The puppy seemed to

Community Folk

By Clara Rae Genser



realize at once that she was to be Joseph's dog, and bonded with him immediately, although she had love to spare for all of us.

Another man had described just such a pup on their "wish list." The wish list is made up of people who have come into their facility and, not finding the animal they really wanted, have described the pet they would like to adopt, and when such an animal comes into the facility, that person is notified and asked to come down and see if this one is right for him. Our little pup seemed to be what he wanted, and the staff had called him previous to our arrival, to ask him to come down and see it.

So we had to wait until he came to find out whether this would be ours or his. Fortunately (and was he discouraged just a little bit by the woman who felt he should belong to Joseph?) she wasn't what they wanted, and my family took home their newest family member. They also took home a large envelope filled with suggestions, warnings, and care imperatives from the facility.

Very impressive — and wonderfully able to fulfill their mission. My family went home happy, delighted, and solemn with the need to bring up this creature as carefully and lovingly as they were bringing up their children.

...

I hope you will find a wandering little in the world. I have visited, and have had most of them. But I have visited Hawaii.

Now, for the short time spent as a travel agent, that Hawaii was the choice for the majority of people who came to me. It was difficult to advise anyone never been to Hawaii.

I have been to Africa, lions mating, attendance of the wildebeest, inundated by the tsetse, accompany them, and paths of the many Galapagos and watching friendly, unthreatened, strolled among the blue-red-footed and blue-headed watched the frigate bird red throats to enliven the wondered at the beauty of the iguanas lazing

See F...

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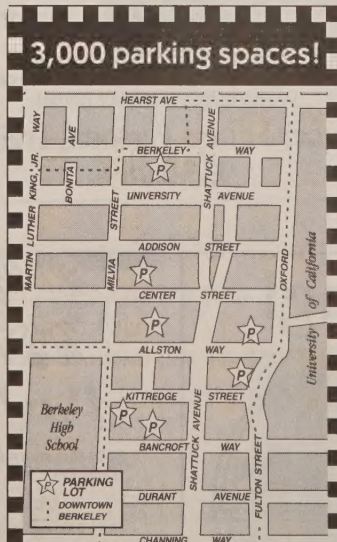
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As you probably know, there has been a lot of discussion in the news about the healthfulness—or lack thereof—of school lunches. Most hot lunch favorites (like pizza, hot dogs, and chicken nuggets) are often very high in fat. Did you know that over half of the calories in some seemingly innocent hot dogs comes from fat?

In an effort to provide a healthier lunch alternative at a few local schools, we recently started a small school lunch program. Your children may already be enjoying our delicious, healthy burritos at school, but if they are not, and you would like them to have the option to choose a High Tech burrito for lunch, just contact the school lunch coordinator at your children's school. For more information, please call our office at (415) 456-0606 x217 and speak with Joyce.

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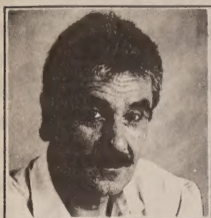
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FITNESS & HEALTH

Summer '96



Schwinn: Reborn, Successful, and Loving It

By Paul Yazolino

It takes something special to get me excited about fitness machines. I owe it to you to be objective and resist manufacturers' hyped-up claims. But, let me tell you; I'm excited about the new line of Schwinn Fitness products now in our stores. Forget about the old Schwinn bikes. This grand old company has been reborn as a youthful, consumer-minded fitness equipment innovator. Cutting-edge thinking and technology account for this rejuvenation.

Here's a preview of what you'll find in our showrooms. **Airdyne Windjammer.** Provides a total upper-body workout, whether you're seated or standing (great for wheelchair users!). Belt-driven operation.

Adjustable arm handles fit every user. The upright **Airdyne Stationary Bike** and **Windsprint**, and the recumbent **Backdraft**. Bikes that achieve resistance through air pressure.

The harder you work, the more muscle-building resistance you create. **Spinner.** This upright bike is one of the most popular among health-club members. A fixed-gear bike with high-inertia drive system. You feel like you're actually riding on the road. Coming in November '96: **Windrigger** rowing machine. So realistic you might imagine an occasional spray of water.

Features I like about Schwinn products: (1) Electronic readouts that make them fun to use. (2) Advanced air resistance dynamics (where fitness technology is headed). (3) Smoother, quieter operation. (4) Great warranties. (5) Esthetically pleasing designs.

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Schwinn will be a big name for the rest of '96 and for years to come. People love Schwinn products. It couldn't happen to a nicer, All-American company.

Paul Yazolino, president of Fitness Equipment USA, is the 1995 World and U.S. National Masters champion sprint cyclist and holder of the world and national records in his class. His athletic career spans over 30 years and includes the Mr. USA bodybuilding title and a silver medal in power lifting. His championship-level athletic background and his early training in mechanical engineering make him one of the fitness equipment industry's top experts. Paul is a consultant to the orthopedic, sports medicine, and rehab communities, a member of the Advisory Board of the International Strength Building Council, and frequently appears on radio and television talk shows.

Fitness Equipment USA
3199 Lakeshore Ave., Oakland 94612-9202
<http://www.blsinc.com/fitusa.html>

(Before you begin any exercise program, check first with your physician or an exercise physiologist.)

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Personal Trainers: Do you need one? How do you choose? What should you pay?

By Dr. Laura J. VanHarn

Your health and fitness is a priority. You are over forty. You know that the chances of living beyond your eighties is high. You want a quality life that does not make you dependent on anything or anyone. You want to be active in your later years mentally and physically. But you can't seem to be consistent with your fitness program.

Many of your friends have personal trainers and they are getting fit and staying fit. Maybe you need one too? Why is personal training so popular?

Many of us in the health and fitness profession believe that the key is personal contact with another person. Being coached is rewarding and getting instant feedback from a fitness guide is very motivating. However, I would like to recount a personal horror story.

I was standing in a gym watching a woman finish up her last set of squats which I can only describe as a horrifying movement with bounces at the bottom. I feared that she would certainly be seeing a chiropractor for life. Her trainer was in her face counting the reps of this exercise unaware of the potential danger.

The woman finished and grimaced and said her back was

fried. "Don't worry" replied Mr. Personal Trainer, complete with stopwatch, clipboard, spandex and polo shirt. "That's the only way to get your glutes. I use it with all my clients. It's my own exercise. Nobody else will teach you that!" I prayed that no one else would. But unfortunately, his victim didn't know any better and accepted the dogma blindly.

Being dogmatic is often seen as a sales "hook". The more unique you can be in your approach the more clients you can hook. This is because people are looking for the "answer". The bad news is that there is not just one answer. Qualified, well-educated, and experienced trainers know that.

These qualified trainers are hard to find. When you do find them, how do you choose them? What should you pay them?

Start first with recommendations from your friends. But beware if your friends are injured. Have a list of questions to ask them such as the following:

- 1) What are their educational degrees?
- 2) Do they have any certifications from an accredited organization? Ask to see their current certificate. This means they have been

taking continuing classes

3) How many years do they have?

4) Ask for a professional reference that you can call with, preferably someone who has worked under.

What should you pay?

1) No degrees, no less than \$2.00 per session \$6.00 to \$10.00

2) BA, current certification, years experience \$10.00 per hour.

3) MA, current certification, years experience \$15.00 per hour.

4) MA or Ph.D., experience in the profession, years of experience \$60.00 per hour.

Those of us who are national and certified for fitness trainers working on uniform scale. Consumers are more informed.

Finally, do you know around this person? Do you and seem genuine? Do you feel interested in you? Or do you especially about them? For more information, call

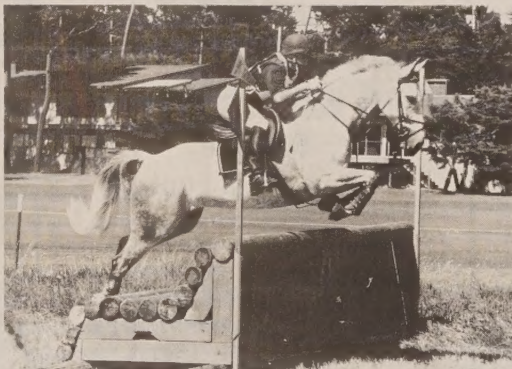
For Personal Attention, Try A Small Club

We are your friends, your neighbors, even your relatives. We go to a place for exercise where they know our names and believe in what we can physically accomplish. This place offers instructors who know their stuff, and truly care about how well we do. It offers childcare services for our kids, and even lets our teens, if they behave and follow the routines, to participate with us. This place gives us aerobics, both step and low impact, cross-training circuits where we weight train to music, body sculpting classes, and even a boxing class that is pure excitement as well as an amazing workout. We do personal training there with trainers who ask us what we want to achieve and then guide us

with their motivation and knowledge to that goal.

For those of us in Piedmont, this place of exercise and fitness is right in our own backyards, walking distance or a 2-minute car ride. We that live in Montclair, the hills, or Rockridge can bike or drive over in less than 10 minutes. We feel at home there, and for us, the place, its staff and members are an important part of our daily lives.

We are the members of **INSIDE•OUT FITNESS**, a studio located at 4444 Piedmont Avenue, just east of Pleasant Valley Avenue. (510-655-8308). Stop by sometime soon and experience what a small club can offer. We did, and there our search for the right place to exercise ended.



Eventing is a popular and very athletic form of equestrian competition. Here, Teresa Korol and her horse "Tinman" are successfully clearing fence 4 on the preliminary course at the scenic Pebble Beach Equestrian Center trials. Teresa teaches equestrian skills at Bottomley Farm.

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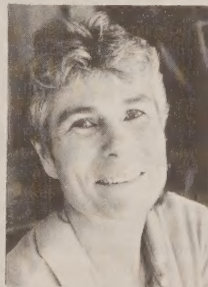
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SM scrimmages DLS, Alhambra

Will it be 'comic relief'?

By John Gardella

You can say this about St. Mary's football coach Dan Shaughnessy, he doesn't duck the competition.

With just two weeks of practice, the Panthers head to De LaSalle Friday for a three-way scrimmage with the Concord school and Alhambra. It's the second consecutive year SM will participate in the season-opening scrimmage.

Shaughnessy said scrimmaging against a school that, it seems, hasn't lost in this millennium (De LaSalle), and another school that is a perennial power (Alhambra) is more than enough this early in the season. Shaughnessy's even been

See PANTHERS, page 8

Albany's path clearer with BOD out

By Scott Strain

If there is one thing Albany High football coach Anthony Freeman is enthusiastic about this season, it is the clarity of a pared-down Alameda-Contra Costa Athletic League.

It's just the ACCAL this time. No more Stone Division or Rock Division. Just eight teams playing each other.

The ACCAL used to be the "lopsided" league of nine teams. Now, with former ACCAL member Bishop O'Dowd journeying into the wilds of the Hayward Area Athletic League, it's just eight schools and everyone can play each other.

"It is an experiment," said Freeman, in his fourth year as the Cougars' head varsity coach. "It is the first time we will play each other during the season — a real round-robin. We won't have to vote when it comes to an at-large spot in the North Coast Section playoffs."

Not that the Dragons' departure will make much of a difference. "They didn't win the league the last two years," Freeman said. "Even without them, the league will be tough — and we'll be right in there battling with everyone."

If Freeman can keep everybody healthy his team has a

chance. Albany goes 24 players deep in its varsity roster, so there's not much help if players start getting injured. But Freeman does have some guys who can cause some trouble.

Leading the way will be junior quarterback Billy Zeier. A 6-foot-1, 185-pounder, Zeier played the last five games of the 1995 season on varsity.

But it was on the Cougars' junior varsity squad that he made his mark, rushing for 900 yards and throwing for 600 yards in just five games.

Freeman plans to take advantage of Zeier's running and passing skills by using an I-back power option attack.

Zeier could find some good holes to run through. Two of Albany's best players are offensive tackles Doug Sims (6-4, 320) and Rashad Richard (6-0, 265). Both are seniors and each will play defensive tackle.

"When you play for Albany," Freeman said, "you go both ways."

Another player Freeman is high on is senior middle linebacker Chris Pierce (6-1, 230). Pierce will also be the starting tight end.

Contact practice started last week and one of the standouts has been running back and linebacker Omari Smith (5-10, 210). "He has done very well," Freeman

said.

No coddling

Freeman, who has a 10-19-1 record in his previous three years at Albany, won't coddle his team in practice, scrimmages, or non-league games. He can't afford it.

"I know a soft schedule won't prepare my team for a rough league," he said, "so I go out and find the best teams I can. Those that can give us a real 'battle'." There's that word again, but it's true. The Cougars have a difficult road ahead of them.

They meet Napa High and Vintage of Napa in controlled scrimmages Friday and then open the non-league part of their schedule Sept. 13, playing in Danville against San Ramon Valley. Another non-league game is against always-strong Bishop O'Dowd.

Then there is the league. Even with BOD gone, Freeman predicts five teams — El Cerrito, De Anza, Piedmont, St. Mary's and Encinal — will be very good. Freeman is particularly impressed with Frank Milo's Gauchos.

"El Cerrito will be phenomenal," Freeman said. "They have a lot of people coming back and they have a great quarterback."

Albany gets a bit of a break in the schedule, playing El

See ALBANY, page 8

Local prep star comes Holmes a Silver Bullet

By Elaine Merrill

In the aftermath of an intense baseball game that sent one woman to the hospital with a bruised jaw, Berkeley native Tammy Holmes was clearly not intimidated by the sport she plays for a living.

"I like getting a chance to knock the catcher down," the 22-year-old designated hitter for the Colorado Silver Bullets said following a Labor Day contest at the Coliseum that ended with the Alameda County Sheriff's Department on the losing end of a 7-1 score.

Of the collision at the plate in the second inning which laid third baseman Stacy Sunny out flat for a few scary moments before she was carried off the field on a stretcher, Holmes said it was "unfortunate."

The play happened when Sheriff's catcher Dave Dickson, who was blocking the plate as Sunny came down the line, slammed her in the face with his mitt, which contained the ball. Which led Holmes to say,

"(Sunny) never got a chance to get her arms up."

Holmes said she has never felt intimidated by the possibility of injury from the mostly larger men on teams the Bullets routinely face.

Holmes, a former Albany and Berkeley high school volleyball and basketball star, is a rookie on the Colorado club, a professional women's baseball team that is now in its third season.

Under manager and former Major League All-Star pitcher Phil Niekro, the Bullets have gained

readily in both skills and credibility since their opening season in 1994 when they went 6-38.

This year the women's schedule includes 52 exhibition games in 23 states. With Monday's win in Oak-

land, they are 16-34 with two games left to play.

The Coliseum game for Holmes was clearly more than a routine day at the office, playing before friends and family for the first time since she joined the team in the spring.

Holmes attended Albany High from 1988 to 1990 and was the leading scorer on her basketball team, averaging 20 points a game. In '90, she transferred to Berkeley and continued to dominate both in basketball and volleyball.

In '92 she was All-American and MVP in basketball for the fourth time.

Holmes was attending Cal when she was invited to attend the Bullets' spring training camp last April at the City of Palms Park in Fort Myers, Fla.

She says she intends to continue as a student, but for now can only go

to school during fall semesters because of the Bullets' long season.

Holmes stands 5-feet-10 inches tall and weighs 165 pounds. She appears

muscular and fit, and wears her hair close-cropped under her blue baseball cap with the red S on it.

As she gathered up her equipment in the dugout at the big-league park after Monday's game, Holmes could find very little that was negative to say about her occupation.

"It's great," she said with obvious sincerity. "It's a lot of fun all the time."

The team is always on the road, but Holmes downplayed living out of a suitcase and being away from her family for long stretches of time. She admitted to missing her parents, her brother and three sisters, but added, "I'm not too homesick."

She emphasized the good chemistry on the team, saying everyone gets along well and maintains a



Tammy Holmes at the Oakland Coliseum Monday: 'I like getting a chance to knock the catcher down.'

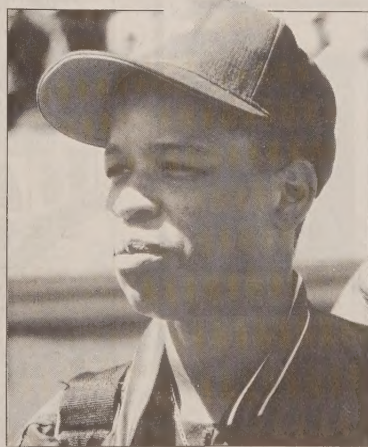
Noah Berger

'You can't find a better job than playing a sport you like.'

— TAMMY HOLMES

Tammy Holmes, who attended Albany High, Berkeley High and Cal, is now a Silver Bullet.

Elaine Merrill



"great sense of humor."

Holmes has played at designated hitter for the team's last six games due to a tender arm. For the majority of the season she played in the

known as a switch-hitter and a slugger. She leads the Bullets in home runs with two, one of which was an inside-the-park grand slam. Twice she has driven in four runs in a single game.

Her reputation at the plate was solidified when she became the first Bullet ever to receive an intentional walk during an Aug. 30 game in High Desert.

In the Oakland game, played before an A's-Yankees contest, Holmes had three at-bats. She walked and ended up scoring, reached base on a fielder's choice, and struck out looking.

When asked what she likes least about her life with the team, Holmes passed up a chance to complain about bad food and long bus rides, talking instead about her own performance.

Her main complaint, she said, "is that personally I'm not being consistent. Like two games ago I had a really good game, but then the

Albany High 1996 Football Schedule

Sept. 13 — at San Ramon Valley
Sept. 20 — at St. Mary's
Sept. 28 — at Alameda*
Oct. 4 — El Cerrito
Oct. 11 — at Kennedy*
Oct. 18 — Richmond*
Oct. 26 — at Bishop O'Dowd
Nov. 1 — at De Anza*
Nov. 9 — at Encinal*
Nov. 16 — Piedmont*

*ACCAL

Cal men open soccer season with 3-2 win

Freshman forward J.V. Ganai scored the first goal of his career off a crossing pass from Doug Juday three minutes into overtime to lift the Cal men's soccer team to a 3-2 victory over UC Davis Saturday at Witter Field.

The Bears (1-0) jumped out to a 2-0 lead in the first half. Brandon Moggio put the first goal on the board with a hard shot to the upper left corner of the net at the 23-minute mark. Then at 41 minutes, John Macdonald scored on a penalty kick for a score.

UC Davis tied the game midway through the second half, but Cal clearly dominated the action, outshooting the Aggies, 31-11.

last couple haven't been that great. That really gets me frustrated."

She said she would rather play in the field than DH, but "right now my arm is not in good shape."

Holmes has not performed badly for a player with a tender arm. In addition to her home runs, she leads the club in triples with 3, is tied for second in RBI with 26, is fifth in runs scored and second in double. Her tally of 180 at-bats is the highest on the roster of 18 players. Going into Monday's game she had a season average of .239, and was hitting .263 over her last 19 games.

When asked what she found most enjoyable about life on the country highest profile women's pro club, Holmes replied, "It's a job. And you can't find a better job than playing a sport you like."

The Bear's Mariucci appears to have all the right 'stuff'

BERKELEY — Steve Mariucci is a connoisseur of what he calls "stuff," which includes photos and other football memorabilia he's collected in his lifetime. When he invited me to come by his office for a viewing of his stuff, I jumped at the chance. The reason? Stuff reveals the personality of the guy who collects it.

His walls are jammed with photos, a ton of intriguing stuff, but when I dropped by, Mariucci delayed the presentation. "I slept here last night," he told me. "I used to brag about pulling all nighters. Now, but my wife and kids are at Tahoe, so I stayed over. Anyway, there was a reason." He stirred his coffee with a black ball point pen,



LOWELL COHN

then inserted the pen in his mouth and sucked the liquid. "I had to do the dawn patrol," he said. Dawn patrol?

"Yeah, I lost a bet with (defensive end) Andy Jacobs. I told the kids we'd have our training-

table room done after we got back from preseason camp at Turlock. I said, 'I'll bet you a dawn patrol.' I lost. I had to be in the stadium at 6:30 this morning and run up and down every single flight of stairs. I was trying to get out of it. I set up the training table and had everyone wear hard hats. I hired the pre-law majors to get me out of the jam. I got a reduced sentence, but I still had to run the stairs. I thought I was going to die."

Mariucci smiled. He's 40 and in good shape and didn't seem to mind. Not really. Every coach has to find a way to bond with his team. The dawn patrol, allowing his team to penalize him, is Mariucci's method.



"You want to see my stuff?" Mariucci finally said, pointing at the photos on his wall. "At home I don't have my stuff up. I want to keep our home our home."

Steve Mariucci, Cal's first-year football coach, with some stuff. 'I don't want players to avoid the head coach like they got called to the principal.'

File 1995

Mariucci walked over to the wall behind his desk. He pointed to a picture of his mother and father, Dolores and Ray, and then to one of his wife, Gayle, and their four

kids. And then to several others of his wife and kids. "I don't see them enough," he said. "So I see them right here."

Sprinkled among family photos were shots of coaches he'd worked under — Bruce Snyder, Ted Tollner, John Robinson, Mike Holmgren, even his high school coach, George Guskic, from Iron Mountain High School, in Iron Mountain, Mich. Next to Guskic was a pennant from Iron Mountain High.

Let's stop a moment and draw some early conclusions. Mariucci a family man, and for him, family means wife and children, but also the people he's worked with and

See COHN, page

A's Berroa a surprise, finally has found a new home(er)

By Rick Eymer

Unless the A's enjoy a monster home stand, it's becoming clearer that the team won't be challenging for the American League West Division title. Still, these youthful A's have proven themselves worthy contenders for the future, and they still have a shot at gaining the major league record for most home runs in a season. That's enough to stir the competitive juices.

Mark McGwire probably won't catch Roger Maris, but he's a part of chasing history with his 46 homers entering Monday's game against New York.

Also part of the chase is 31-year-old outfielder Geronimo Berroa. He's at 34 homers this season, a career best, and counting. A quick look at the league leaders and you'll see Berroa right there behind Jay Buhner and just ahead of Seattle whiz kid Alex Rodriguez. He's in pretty heady company.

Berroa, who came to the A's as a

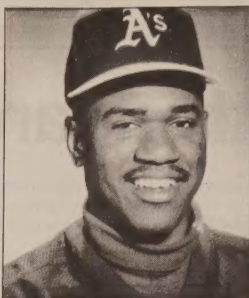
free agent previous to the 1994 season, has no idea where the sudden power surge has come from, though others believe he's just taking advantage of the supposed juiced-up baseball, and the Mt. Davis in the outfield at the Coliseum.

"I don't know what's going on," said Berroa. "I never try to hit home runs, it's too difficult."

Well, there was that year (1987) in Knoxville, Tenn., when he was a member of the Toronto Blue Jays organization. That's when Berroa hit 36 homers to finish third in the Southern League. He was also second in RBI with 108 — and struck out 104 times, setting a precedent in all three categories.

With those numbers in mind, no one should be surprised at Berroa's current output. Last year, he hit 22 homers, drove in 88 runs and struck out 98 times — all personal major league bests until this season.

"There's nothing different, it's the same swing and the same attitude,"



Playing for 6 teams, Geronimo Berroa has found a home.

said Berroa, who was raised in the Dominican Republic. "I've swung hard all my life."

His professional baseball career began in 1983, when he was signed by the Blue Jays as a free agent. He showed flashes of brilliance, yet was never

given a chance by Toronto, which let him go to the Atlanta Braves in a Rule 5 major league draft in '88.

Berroa spent all of '89 with the Braves, appearing in 81 games and getting 136 at-bats. Among his 36 hits were two home runs.

Berroa's travels then took him through the Cleveland and Seattle organizations before he signed with the Cincinnati Reds, with whom he appeared in 13 games in '92 — with no homers.

If it's 1993, then this must be the Florida organization. A good year at Edmonton (then a Florida AAA club) earned Berroa a shot with the Marlins: 14 games, .114 batting average, zero homers, a quick release.

The A's revitalized his career in '94 by signing Berroa and offering him a chance to play during spring training. Berroa took advantage with a .479 spring average, with five homers and 18 RBI in 24 games.

The regular season was even better,

as he hit .306 in 96 games during the strike-shortened season. He did not go more than two games without a hit all year, and his average never dipped below .300.

Then came '95 and further proof Berroa belonged in the majors. So now it's 1996, and Berroa is having yet another breakthrough season. After playing for seven different organizations, he's found a home in Oakland. He's one of the most popular A's players, and his enthusiasm for the game is

contagious among his younger mates.

With his homers, 89 RBI, and strikeouts, Berroa is again having a career year, and should the A's win the home run mark (they needed 22 on Monday with as many games remaining), he'll have had a big say in it.

"He's an unorthodox hitter," Oakland hitting instructor Denny Hocking said.

"He can look bad on pitch, but he drive it a long way."

Albany

Continued from page 7

Cerrito, Piedmont and St. Mary's at home. The Cougars open their ACCAL season against the St. Mary's Panthers.

"It's a fair advantage to play our games at home in daylight," Freeman said. "I like playing during the day, but a couple of teams are really close to us. St. Mary's is about a mile away and you

can see El Cerrito's field from your own. It's not like we have a big advantage playing at home to some of those teams."

But Freeman believes he can compete with these teams if his own team stays healthy. Right now, he's happy he'll get to play every day in the league. It's been a while since that's happened.

Cohn

Continued from page 7

learned from. For Mariucci, to coach is to form relationships. Contrast him to, say, George Seifert who functions best by remaining remote from his players and coaches. Neither method is better. It's a merely matter of style.

Mariucci took down a photo from off his wall, of former Cal receiver Sean Dawkins, whom Mariucci coached when he was at Cal as offensive coordinator in the early '90s. Inside the frame was Dawkins' ponytail. "I asked him to cut it," Mariucci explained. "He said, 'When I score two more touchdowns, I'll cut it off.' He did, and then I cut it off right in a team meeting."

Mariucci scanned the wall with his eyes, then lovingly removed an old black-and-white photo of a small boy standing with three Packers from long ago. "That's me," he said, "with Willie Wood, Herb Adderley and Lionel Aldridge. Is that a classic or what? My mom took the photo and I remember saying to myself,

"Some day I'm going to be a coach here. (Green Bay)""

Then Mariucci turned to his Brett-Favre section. It was a shrine to Mariucci's greatest creation, to the incarnation of Mariucci's brilliance as an offensive coach. "Brett's like my kid," Mariucci said in a tone of love. "His parents live in Mississippi. When he bought a house my wife designed and decorated it down to every picture, spoon, couch, pot and pan. When he had surgery, we were there feeding him ice chips. We lived a block apart and he baby-sat my kids."

For a moment, Mariucci seemed to drift into a Brett-Favre reverie. "I can't get as close to the players when there's 100 guys," he said, "but yesterday (Cal quarterback) Pat Barnes came here. He didn't have any purpose. He just parked his butt where you're sitting. I don't mind. Certain barriers need to be broken so a kid will talk honestly with you. I don't want them to feel they're just a piece of meat here. I don't want players to avoid the

head coach like they got called to the principal."

There is still room on Mariucci's walls for photos of Barnes and Jacobs and dozens more Golden Bears. If he's successful — and Cal didn't bring him in to fail — he can fill his office walls, the overflow spilling into the hallway. Mariucci isn't a minimalist. He loves abundance, and for him, photos are proof of fullness, of a life well spent. He's a man with stuff, and proud of it.

Panthers

Continued from page 7

able to maintain a sense of humor about it.

"I have 911 memorized," he joked. "I guess they brought us along for comic relief. Our guys will bring their rosary beads and say a lot of Hail Marys. But it's not World War III, it's just a scrimmage."

Going up against some of the best competition in the East Bay and, perhaps, the state, will allow Shaughnessy to use the scrimmage as a measuring

stick for his squad which opens its season at home Sept. 14 with Rioridan of San Francisco.

The defending Alameda-Contra Costa Athletic League Rock Division champs two years running, the Panthers have lost eight players from last season's 8-3 team.

"We have a lot of holes to fill," Shaughnessy said. "Mainly, we are very inexperienced. We'll learn more about the team as we go along."

With less than 500 students, SM is

significantly smaller than both LaSalle and Alhambra. Playing with the two powerhouses may be a little more trepidation.

"I asked for a show of hands of many of the players' parents who are accompanying us on the bus," Shaughnessy said. "About five raised their hands. Jeez, the parents aren't the ones who'll be on the field."

"We have to be realistic. This is a ball game and maybe we'll learn something about ourselves."

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More Great News for Albany Residents!

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- Each household may set out up to 64 gallons of material every other week.
- The City will provide stickers to identify the container.

In late August, each household will receive a collection schedule.

For more information call Waste Management of Alameda County at 613-8712

Mini-series art director could land an Emmy

By Marc Breindel

An Emmy award may be coming to Berkeley by way of Atlanta Sunday, if art director Ed Rubin wins for his "Andersonville" miniseries. A victory with the Academy of Television Arts and Sciences would be a first for Rubin after 17 years in show business. Just being nominated is "a very good thing," Rubin said, although he wasn't entirely surprised that his epic \$12 million Turner Television production attracted critical attention.

Rubin, a UC Berkeley graduate who recently moved to Berkeley to live with longtime partner and Berkeley Repertory Theatre office manager Sam Ambler, said he enjoyed filming the Civil War story "Andersonville" in Georgia last summer.

"Coming from California, with all the rain (in Georgia), it's really a shock," Rubin said. "It's

so green!"

"Andersonville" recreates the famous story of what some consider the first modern concentration camp, in Andersonville, Ga. McKinley Kantor's novel of the same name — which Rubin read during the shoot — won a Pulitzer Prize in the 1950s.

Confederate soldiers held as many as 30,000 Union prisoners of war at Andersonville late in the Civil War. It was Rubin's job to show the squalor in which those men lived.

"It's a very relentless movie," Rubin said. "There isn't very much good happening to these people; it's sort of one thing after another spiraling downhill."

In reality, the entire population of Andersonville was corralled in a meadow with no shelter and only a small stream to drink from,

See EMMY, page 10



UC Berkeley grad and film art director Ed Rubin has been nominated for an Emmy award.

East Bay Events



Mary Stallings sings at Maybeck Recital Hall this weekend.

Jazz great in Berkeley

Mary Stallings, San Francisco's first lady of jazz, sings with the Dick Whittington Trio this Sunday at Maybeck Recital Hall. The concert begins at 4 p.m. Tickets are \$25. Call 848-3228 for reservations.

Stallings began singing in her teens, and during her early career performed with Billy Eckstine and toured as well with the Count Basie Orchestra. During those years she shared billing with jazz greats including Joe Williams, Tony Bennett and Ella Fitzgerald. She interrupted her semi-retirement to tour South America with Chazy Gillespie and continued later with more club dates with pianist Ed Kelly and saxophonist Pharoah Sanders.

In 1994 Stallings recorded an album with the Gene Harris Quartet — *I Waited For You* — which was named *Pulse* magazine's "best Vocal Album of the Year."

Furniture can be fun

An exhibition of furniture by Berkeley artist Guy Miller is showing at Art at 24, 1310 10th Street, Berkeley.

Although Miller works in wood, the fluid lines of his furniture belie the nature of the material. He does not confine his pieces to traditional square and rectangular shapes or straight lines.

He instead explores the evolution of shape by inserting twists, slopes or angles where they are least anticipated.

One influential source for Miller's furniture is the rococo style of Louis the XV, known for its fanciful details and innovative forms.

Miller intends his furniture to be playful, and uses bright colors and whimsical details to highlight the humorous side of the tables, chairs and cabinets he creates.

The show is part of Zia Houseworks, presentations of contemporary art by emerging and midcareer artists that emphasizes original work in a variety of media, including painting, prints, sculpture and furniture.

Life in the big city

A Good Lawyer, the situation comedy made for theater instead of television, is on stage at Contra Costa Civic Theater on Sunday at 5 and 7 p.m. with a new episode: "Class Begins."

Admission is \$3; make a reservation at 528-2416. *A Good Lawyer* recounts the tale of a wholesome young man from South Dakota who takes a job as a lawyer in San Francisco. Local theatergoers will recognize many of the accomplished local comedians who regularly take part in the production.

The Voice has a new e-mail address!

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UC troupe revives Studs Terkel's work

■ 'Working,' from the book by Studs Terkel; songs by Stephen Schwartz, James Taylor et al.; Zellerbach Playhouse, Sept. 6-8, 13-15; 642-9988.

By Don McConnell

The musical *Working* is one of the odder artifacts of Broadway in the 1970s. Its words are extracted from Studs Terkel's book of the same name,

■ **Review** a collection of interviews with American workers talking about their jobs. These have been shaped (though not rewritten) into vignettes, spoken and sung, one per worker.

There's been no effort to string them into a plot line; the musical is simply a revue of workers. The adaptation is by Stephen Schwartz (best known as the composer of *Godspell*, another musical that's largely a series of unrelated songs) and Nina Faso. The songs are by Schwartz, James Taylor and four others.

The Terkel book is a sort of sociological history. The musical



The cast of 'Working': The play runs weekends through Sept. 15.

comes off as a paean to the nobility of the 9-to-5er. Perhaps because the subject is so close to home, nothing the workers express is unexpected, though quite a few of the vignettes are unexpectedly poignant.

The treatment — especially the songs by Schwartz and Taylor,

which are easy to pick out — evokes the 1970s powerfully. The simplest banalities are treated reverently and sentimentally — an "oh, wow!" mentality that grew out of psychedelic drug use. Today it seems naive as well as nostalgic.

Working (so the press materi-

als tell us) was highly praised when it opened in 1978 (six Tony nominations). From the description above, it should be no surprise that the musical has dropped out of sight since. Yet in some ways, it's a good vehicle for UC's Center for Theater Arts, with opportunities for exploring a broad spectrum of situations and styles.

The Center's productions — especially its summer musicals — are student efforts polished to high professionalism. Because they are student training exercises, effort and expense is lavished on every aspect of the production — sets, costumes, lighting, music — to a degree that would be uneconomical outside of a university.

The other notable trait is the youth of the cast (with a few exceptions). In many of the Center's shows, that hasn't detracted from verisimilitude. In *Working*, however, it produces an effect a little like the gangster movie *Bugsy* Malone, which used a cast of 10-year-olds.

Not only are the players in

See WORKING, page 10

Cast saves 'Spitfire Grill' from ashes

By Renata Poli

It's a bit embarrassing for a film reviewer to admit to as much ambivalence as I feel about *The Spitfire Grill*. On the one hand, it's an ashameless tearjerker with plot turns as transparent as a Beverly Hills swimming pool. On the other, its characters are likable, its theme heartwarming (though treacly).

What to do? If I were required (God forbid) to render a thumbs-up thumbs-down verdict, I wouldn't have enough thumbs for all the directions — up, down, sideways, diagonally — that I'd like to point them.

The film, a first writing/directing effort by TV veteran Lee David Zlotoff, starts off well enough. A group of tough, young female prisoners are staffing the phone lines for the Maine tourist office. After months of hyping the glories of Maine, it's natural that Percy (Alison Elliott), newly released, should take herself to Maine for a new start in life.

The picture-postcard village of Gilead — and yes, there is a balm in Gilead, as we shall see — welcomes Percy with less than open arms, but sheriff Walsh (Gailard Sartain) persuades Hannah (Ellen Burstyn), the flinty owner of the Spitfire Grill, the local java joint, to give her the spare room above the cafe in return for waiting tables. Percy doesn't like Hannah any more than Hannah likes her, but gradually a sort of trust gets

established.

There's even more of a bond with Shelby (Marcia Gay Harden), wife of Hannah's nephew Nahum (Will Patton). Nahum knows just the way to make the sweet, selfless Shelby feel stupid, but Shelby can both cook and wait tables, and when Hannah is injured, Shelby comes to help out in the diner and the two become inseparable.

We find out early in the movie that Percy's crime was manslaughter, though her compassion level is so high, you wonder how she could slaughter anything bigger than an ant. For example, she takes an interest in the elusive hermit who splits logs for Hannah every night in return for a bag of canned goods.

Elusive hermit? Unlikely manslaughter? Stuff like that, added to some sappy music, lets us know that the movie's sugar content is going to be high. Diabetics, beware!

Of course, we figure out the hermit's identity long before anyone else in the picture does, but that isn't really a problem: there's still enough mystery left to keep us involved until the (not entirely happy) end, in which nevertheless many of the town's and its inhabitants' problems are resolved.

Spitfire Grill's biggest name is Ellen Burstyn as the cantankerous cafe owner, a role in which she seems to have borrowed heavily



Noah Berger

Music in the trees

New age guitarist Steve Wiseman took the stage at Anthony Chabot Campground's amphitheater Labor Day for an impromptu concert hosted by the East Bay Regional Park District. Wiseman, from Maui, is now an East Bay resident; the performance was his Bay Area debut.

See GRILL, page 10

Masquers stage inscrutable drama

By Phyllis Lyon

Swords flash, sparks fly in The Masquers current production, *Rashomon*, set in the exotic Japan of 1,000 years ago when Samurai ruled and criminal investigations were as chancy as they are nowadays. The mystery continues weekends at the Masquers Playhouse in Pt. Richmond through Oct. 5.

The 1988 play by Fay and Michael Kanin, inspired by the 1950 Oscar-winning movie by Akira Kurosawa, based on the story "Inside A Bush" by Ryunosuke Akutagawa, poses the question "When it comes to murder, who can be believed?"

The Masquers company, led by director and sword-play choreographer Steve Hill, succeed well enough in creating the exotic ambience of feudal Japan. Performances, though occasionally bordering on strident, fit the Western notion of stylized Eastern drama.

The single set with moving shoji screens and the massive, crumbling Rashomon Gate by scenic designer (and wigmaster as well) Robert Love and elaborate costumes by Jo Lusk effectively set time and place.

Rashomon's facts appear to be that an upper class husband and wife, while strolling through the woods one day, were set upon by a bandit, the wife raped while her trussed-up spouse looked on and the husband subsequently found stabbed to death.

But what really happened — whodunit? The play's answer is "that depends."

Four totally conflicting versions of the bloody event, played out in flashbacks, are given at the ensuing trial, including one by the deceased himself. In each account, what else, the narrator blames somebody else.

Three disparate characters meet at the Rashomon Gate, described as "a decayed relic with an unsav-

ory reputation, a hideout for thieves and a dump of unclaimed corpses," to discuss the murder and provide the expository frame for the play. Gary Green plays the disillusioned priest and Russell William Earl the mumbling woodcutter who, he says eventually, was an eyewitness to the crime.

Eager to hear every gory detail is the third member of the trio, a wigmaker who, in playing her trade, comes to the gate to steal hair from the corpses.

Linda Woody-Wood, perhaps best-remembered for her sinuous Princess Zubbiediah in the Masquers' *Kismet*, turns in a standout performance, complete with girlish-ghoulish laughter, as the medieval witchoid.

Patricia Inabnet also breathes dramatic life into her roles as the mother-mother-in-law and as the painted medium through whom the murdered husband relates his version of the crime in the bush, if in fact one took place.

The renowned bandit, who is either a nasty killer, an innocent seducer passing by or a plain coward, is played by a gruff and ready Steve McLaughlin; the wife, who may have done the murder or is just a disgruntled homebody by Christine Dover; and Robert Hamm, who has the difficult task of playing most of the time bound up with a gag in his mouth, as the imperious husband who may or may not have met his end by accident of suicide.

Rashomon, as advertised, purports to ask, but not answer, the profound question, What is truth? and to loftily assay the difference between illusion and reality.

With 1950 shockability and cultural authenticity on his side, the genius Akira Kurosawa made the blood and guts story work for him. Nineteen eighty-eight New Yorkers Fay and Michael Kanin, in spite of the Masquers best efforts, however, remain inscrutable.

Working

Continued from page 9

Working young, they're budding actors—generally great-looking with a preternatural sense of style. Tastes may differ, but for me, this rescues the musical from its '70s bathos. Once you get over feeling old (the inevitable result of watching a 20-something portray a beaten-down laborer), the effect is charming in a gentle, low-key way.

The gentleness is partly an effect of the venue. The Zellerbach Playhouse (this is the superbly equipped theater at the northwest corner of Zellerbach Hall) has such fine acoustics that no amplification is needed, even for tiny voices. Music director Anthony DeRitis keeps his small orchestra tightly in check. The result is that even when the words are bitter and ranting, the spectator never feels shouted at.

The cast numbers about 25, each holding the stage for a few minutes; several playing two or three roles. All of them achieved

the vocal and acting effects wanted.

The only one I'd seen was Jeremy Proctor, who the lead in John Fisher's *Working*, it was only clear that Proctor possessed extraordinary ability. By the end of the Fisher play, clear that Proctor possessed extraordinary ability. By the end of the Fisher play, clear that Proctor possessed extraordinary ability.

If you want to spend that's consistently entertaining, never really riveting (even one of its scenes involving a musical director, go see this musical).

Working is directed by McCoy, who also acted as an ographer. The musical opens month for two weeks, then a few weeks off. The shows are at 8 p.m. Sept. 14, and at 2 p.m. Sept. 15. Tickets are \$12 (with discounts). Call 642-9991 for reservations.

Grill

Continued from page 9



Ellen Burstyn as Hannah

from late Bette Davis movies.

But Alison Elliott as Percy is the film's big draw for me. Elliott has performed in Steven Soderbergh's *The Underneath* and a couple of TV specials, but I had never seen her. Her unconventional beauty and fresh acting style make her a real find.

Other pluses of *Spitfire Grill* are its woodsy scenery (actually filmed in Vermont) and what I can only call the kindness of its tone. This movie assumes the best in people — an unhip and maybe unrealistic attitude, but one that provides a bit of cheer among many cheerless movie-going experiences.

Emmy

Continued from page 9

wash in, and in which to relieve waste. Over one-third of the captives died there, mostly from disease.

Rubin found it relatively easy to demonstrate the filth of the period, thanks to a fortuitous rainy spell that turned the entire 10-acre set into a virtual "down and dirty" Georgia clay swamp during filming.

The crude log fences around the camp were also authentic: It took five different lumber companies to gather all the unprocessed trunks Rubin needed to encircle his 800 extras and 1,000 photographic dummies.

(Rubin assured the Voice that all timber for "Andersonville" came from tree farms, and has since been recycled for consumer use.)

Among Rubin's more difficult decisions was just how much misery to reveal to the viewer. Among

those elements he underplayed were the madness from dysentery and scurvy, the invasive vermin and lice, the pain of bowel-devolving flat bread made from corn husks, and of course the communal drinking/bathing water.

"We didn't need to show any more than we did," Rubin said. "You got the message, big time."

Rubin's grateful to have worked with the friendly people of Georgia. The Confederate reenactors, in particular, impressed Rubin with their commitment to staging Civil War battles in the most faithful way possible.

Still, he says he's happy to be back in his home state, where he's art directed such high-profile television projects as "Twin Peaks," the American Film Institute tributes to Barbara Stanwyck and Gregory Peck, and several Carol Burnett comedy specials.

Rubin also has a full body of feature film work in Northern California, including such East

Bay stories as "Maid in America," "Golden Gate" (with scenes at UC Berkeley), "Final Analysis" and "Getting Even with Dad." His new movie version of "The Fantasticks" is due out soon.

Finally, he's working full-time on the television series "L.A. Firefighters," dividing his time between Berkeley and Hollywood. On the side, he keeps a painting studio at the Hunter's Point naval station in San Francisco.

When all is said and done, it seems Rubin will be just as comfortable in his studio as he would be at the Emmy Awards, which he's skipping this year after having art directed the spectacle in previous years. Although Rubin respects the Emmys and television in general, he also treasures the freedom painting gives him to pursue his own art.

"You know what the greatest thing about it is?" Rubin says. "I don't have to answer to anybody else. It's just me."

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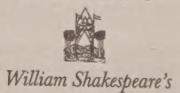
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Albany Hiking Club. Sept. 8: Mini Hike, 934-8722. Sept. 8: Mini Hike, 934-8722. Sept. 8: Mini Hike, 934-8722.

Albany City Club. 2315 Durant Ave. Sept. 11: Wine and cheese at 5:45 p.m. Sept. 12: The Paths and Stairways of Berkeley's Claremont District. 658-9734.

Ecology Center. 2530 San Pablo Ave. at the corner of Blake. Sept. 7: class titled Year-Round Gardening in the East Bay from 12:30-2:30 p.m. \$5 general, \$4 ECenter members. 548-2220 to register.

Gaia Books. 1400 Shattuck Ave., Berkeley. 548-4172. All events at 7:30 p.m. unless otherwise noted. Sept. 5: Jean Hegland, *Into The Forest*. Sept. 6: Lama Surya Das, editor, *Natural Great Perfection: Dzogchen Teachings*. Sept. 9: Peter Berg, *Discovering Your Life-Place: A Bioregional Workbook*. Sept. 10: Virginia Beane Rutter, 525-2088. Make reservation by Sept. 11.

Contra Costa Hills Club. Sept. 5: Five-mile hike in north end of Garin Park. 582-2065. Sept. 8: Matt Davis Trail from Mt. Tamalpais to Stinson Beach. 455-5210. Sept. 12: The Paths and Stairways of Berkeley's Claremont District. 658-9734.

International Folk Dance Series meet Fridays from 8 p.m. to 11 p.m. at the Albany YMCA, 921 Kains. \$3. 547-6355 or 769-9759.

International House. 2299 Piedmont Ave., Berkeley. 642-9490. Sept. 5: Barbecue Lunch including vegetarian dishes from 11:30-1:20 p.m. All you can eat \$5 to the public. Sept. 5: Lecture titled "Overcoming Racial Inequalities" at 7:30 p.m. Free for I-House members and residents; \$2 for public. Sept. 7: "Global Harmony: Music and Consciousness" from 9 a.m.-5 p.m. Most Mondays and Wednesdays: Aerobics class from 5:15-6:15 p.m. \$3 for public.

Israeli folk dancing 8 to midnight, Wednesdays at El Cerrito Veterans Building, 6401 Stockton, El Cerrito. 231-0959.

Kensington 55-plus Activity Center. open Thursdays, 9 a.m. to 2 p.m. at Arlington Community Church, 52 Arlington Ave., Kensington. 526-9146. Sept. 5: "The Fats of Life." Virginia Yu, R.D., Clinical Dietician, gives a presentation. Blood pressure check available 9:30-11 a.m. Sept. 12: "Exploring the California Gold Country." Herb and Ruth Wellemeyer will give a slide presentation.

KPFA 94.1 FM. 1929 Martin Luther King, Jr. Way. Sept. 5: Joe Frank, *Somewhere Out There* at 11 p.m. Sept. 6: Orville Schell at 3 p.m. Sept. 8: The GREEN ROOM from 7:30-8 p.m.

La Peña Cultural Center. 3105 Shattuck Ave. 849-2568. Sept. 8: University of Poetry: Creative Writing Workshop led by Richard Moore from 3-5 p.m. \$5 suggested donation.

Percussion Workshop from 3:30-5:30. Dance Workshop 12 noon-2 p.m. at Alice Arts Centre Dance Theatre. Sept. 11: Poesia en Español at 7 p.m. Sept. 12: Artists reception for "Visions of Justice and Injustice." Free music classes: Mondays: Afro-Cuban Adult Ensemble from 6-8 p.m. Tuesdays: Beginning Venezuelan Cuatro from 7-8 p.m. Intermediate Venezuelan Cuatro from 8-9:30 p.m. Latin American Chorus from 8-10 p.m. Thursdays: Introduction to Afro-Cuban Rhythms from 5:30-7:30.

Les Chanteuses Africaines. African female singers on the air Mondays 3-5 a.m. on KPFA 94.1 FM, KPFB 89.3 FM, KFCF 88.1 FM.

Live Oak Park. 1301 Shattuck at Berryman. Sept. 11-Oct. 30: Beginning Folk Dance Class on Wednesday nights, 7:45-9:45 p.m. \$20 for 8 week class. 841-1205.

North Berkeley Senior Center. 1901 Hearst. MLK Way. 644-6107. Sept. 5: Travel Video: "Italy" at 1 p.m. Sept. 6: Musical video: "Oklahoma" at 1 p.m. Sept. 9: Dr. McGillis talks about skin dryness, moles, spots, rashes, burns and bites 10:30 a.m. Sept. 10: "Money Talk" with Jack Burti at 1 p.m. "Report from South Africa and Cuba," with Jane Jackson at 1:15 p.m. Sept. 11: "Getting a Handle on Worry" with Allen Grill at 10:30 a.m. Cello Concert at 1:15. Sept. 12: Movie Video "The Rosie" at 1 p.m. "Housing Problems" with Berkeley Lawn Center at 3 p.m.

Nyningma Institute. 1815 Highland Place, Berkeley. 843-6812. Sept. 8: Professor Piet Hut will give a lecture titled "Confronting Reality" from 6-7 p.m.

REI. 1338 San Pablo Ave., Berkeley. 527-4140. Sept. 5: Inner Ladakh, A Cultural Journey, at 7 p.m.

See CALENDAR, page 28

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OUT ABOUT

By Frosene Phillips

Making their first appearance here in over 10 years, the East Bay is about to welcome Buffalo Bob and Howdy Doody this weekend. As Grand Marshals of Berkeley/Albany's Solano Stroll on Sunday, the duo offer a special highlight to the parade. The theme may be "A Stroll thru the 50's" but the parade will also feature Howdy Doody look-a-likes and offer prizes for theme entries.

On Friday, Sept. 6, Buffalo Bob will play the organ at Oakland's historic Grand Lake Theatre for a 20 minute sing-a-long. Those attending the featured films that evening can expect this entertaining intermission to take place between 6 and 7 p.m. Howdy Doody T-shirts will be for sale and the Grand Lake plans to present a film for the family.

Since Buffalo Bob and Howdy Doody will celebrate their 50th anniversary soon, the combination of longevity and appeal should attract crowds of all ages.

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MUSICAL NOTES: Underworld Opera Company presents "An Evening of Song." Saturday, Sept. 7 at Ratto's Restaurant, 821 Washington St. in Oakland. Scheduled performers include Danielle Nice, Tina Osinski and Cynthia Taylor who will be accompanied by Guy Brenner, Thomas S. Dean, Marika Hughes, Jeff Silverman along with other special guests. Dinner will be catered by Zza's Trattoria. Tickets are priced at \$25 for dinner and show and \$15 for the performance only. For further information or reservations call (510) 832-6503. Downtown Dinner Jazz at Gertrude Stein is back to its Wednesday through Friday night format for September. Each week from 6 p.m. to 9 p.m. excellent vocalists such as Cami Thompson, Paula West, Kenny Washington and Brenda Boykin join the Eddie Pasternak/Roger Glenn Duo at the Oakland City Center location.

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RESTAURANT BITES: Once again the Rockridge Market Hall is about to present an exciting day of amusement, tastings, colorful lore and a tomato and basil extravaganza. Celebrating the summer harvest of heirloom tomatoes and specialty basil which are organically grown in Northern California, Market Hall plans a day full of activities. On Sunday, Sept. 15, from 2 p.m. to 5 p.m., be prepared to enjoy extensive varieties of tomatoes and basil for tasting and purchasing as well as an opportunity to visit with such farmers as Nigel Walker and Frances Andrews of *Eat Well Farm*, Paul Holmes of *Terra Firma*, Paul and Judith Muller of *Full Belly Farm* and Ed Grossi of *Grossi Farms* to name a few. Maggie Klein of Oliveto will also present a Tomato Museum in the Oliveto Cafe which has been promoted as a "mini-shrine of information and reverence to the mysteriously wonderful fruit." Also joining the activities are author and food consultant Denis Kelly and former chef/owner of Ti Bacio Ristorante Ron Di Giorgio who will be conducting cooking demonstrations hourly from 2:15 p.m. and offering recipes. This is a day created for tomato lovers at any level. Enjoy!

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WEEKEND SCENE: Wayman Tisdale at Kimball's East...Orquesta Peru Friday and Charanson Saturday at Kimball's Carnival...Bob Schoen Quartet Wednesday at Cafe Caracas...Joyce Cooling & Person 2 Person Wed. Sept. 11 noon at Oakland City Center...David and Mable Duo Friday and Matt Brubeck and Dave Widlock Saturday at Daniel's in Albany...John Turk Thursday and Sunday at the Ramada Inn...Mary Stallings with the Dick Whittington Trio Sunday at the Maybeck Recital Hall...Lilli & the Jazz Doctors Friday and Vivian Perry Sunday in the Terrace Room at the Lake Merritt Hotel...Nob Hill Sounds Friday at the Oakland Veterans Memorial Building and Sunday at the Piedmont Veterans Memorial Building.

Kenny Garrett Trio at Yoshi's NiteSpot...Kenny Washington, Wednesday, Cami Thompson Thursday and Brenda Boykin Friday with the Eddie Pasternak/Roger Glenn at Gertrude Stein...Bucket House Saturday and the Tune Buckets Sunday at the Pacific Coast Brewing Co...Richard Elliot Sunday at Maestro's San Ramon...Steve Lucky and the Rhumba Bums Friday and Jim Carompas Saturday at the Baltic...Tim Kaihatsu's Brennan Houserockers at Brennan's...Lady Margaret and the Gentlemen Friday and Ron Thompson & the Resistors Saturday at Eli's Mile High Club.

COMEDY SCENE: Craig "The LoveMaster" Shoemaker at Tommy T's San Ramon...SAN FRANCISCO: Judy Gold and Mickey Joseph at the Punch Line...Brian Copeland at Cobb's Comedy Club.

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good, said my client. And
the house like?

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siding, and a porch—not a big
a covered porch—at the
There are French doors
the living room out to the yard
telling me more, she says.

the living room has a high
ceiling, open, wooden, and
is a dining room. Two bed-
rooms and a beautiful new bath
room. The kitchen is old—a
yellow Formica counters,
a washer...
OK, my friend says, en-
gaging me on.

There's an eating area in the
room that overlooks the garden.
It has a good feeling.
Sounds wonderful. Do you think
enough for us? she asks.

The upstairs must have been
once. It's big, divided into
different spaces, I think. Plenty
of room for storage and a playroom.
There are a lot of projects that
I never got around to finish-
ing. You know, it's an
estate and it could use some
repainting and painting and updat-
ing. I think you'll love this house.

It's like a farmhouse. In fact, I think
everyone uses the back door. They
park in the driveway and come in
that way.

Ohhh, she says, really excited
now. You know how much I love
old houses. I'm good at painting
too. I just finished sanding down
and painting the plaster on the stair-
well in the house we're renting.
Todd said I was crazy but it looked
bad and I told him this old house
needs some tender loving care and
I can provide some of it.

Descriptions of houses, word
pictures. We make them a lot. We
talk to would-be buyers about
houses we've seen, tell sellers about
houses that are similar (or not) to
theirs, describe to agent friends our
listings in hopes that they have clients
for them.

As we look at houses we gather
data and put it together with our
personal impressions. Sometimes
we like the houses, sometimes not.
It's an awful house, we may say
later to a client. Poorly laid out,
badly maintained. Ugh. Or we may
say, That house is so pretty. Clean
and attractive and the nicest colors.
Lots of good spaces and a wonder-
ful deep yard.

Sometimes we are fooled. We
act as our buyers' eyes, make a
determination about whether the
houses we see will work for them,
should be seen by them, and some-

times we are wrong. We may see a
kitchen that we find beautiful with
an adjacent area perfect for our
client's toddler to play but when
we describe the house to her she
says, I've got to have a playroom
with a door I can close. An open
area off the kitchen just won't work.

It can go the other way too. We
look at houses that we never tell a
buyer about because they don't
seem right for him. They are too
small or need too much work. But
our client drives by a house we've
rejected and calls us to say, This
house looks perfect for me. Even if
it has only two bedrooms, I want to
see it. I love the outside, the win-
dows, the porch...

When we list a house we be-
come advertisers for that house.
Just like an advertising agency, we
have a product to sell, to describe
to potential purchasers.

This is fun. Often for weeks
ahead of time I make notes about
the house, roll words around in my
brain trying to find the best de-
scriptions, something that will
evoke a certain feeling to the reader.

What will be the catchwords for
this house? What is most appeal-
ing about it? Maybe it's set back
from the city in quiet trees. Or
reminiscent of houses in the Euro-
pean countryside. Another might
be described as a proud but worn
shingle, or a fine cottage to live in



TAROFF & TALBERT

**'Just like an
advertising
agency, we have
a product to
sell.'**

and love forever.

Once I wrote that a house was
"like a Mendocino cottage without
the sea, up on a small rise for richer
views." That was a year ago and
just today someone called wanting
to know if we have another house
"like that Mendocino cottage."

I had a good time with the last
house flyer I did. The house con-
tained much ornamental finery,
which I listed: stepped ceilings, plate
rails, butterflyed veneer. But the
heading I used described what I
decided was the finest feature of the
house: "Generously proportioned."

All of the rooms in this lovely
See TAROFF on page 14

Fixed rates up slightly; ARM rates down again

On August 28 the Federal Home
Loan Mortgage Corporation
(Freddie Mac) announced that its
Primary Mortgage Market Survey
showed that the nationwide aver-
age for 30-year fixed rate mort-
gages inched up from last week's
7.93 percent to 8.09 percent. Dur-
ing the fourth week of August
1995, the 30-year fixed rate was
at 7.76 percent.

The start rate for 1-year Trea-
sury-indexed adjustable-rate
mortgages (ARMs) fell four basis
points to 5.75 percent from last
week's average of 5.79 percent,
marking the fifth week in a row
that this rate has fallen. A year
ago the ARM start rate was 5.86
percent.

The average for 15-year fixed-
rate mortgages, a popular option in
the refinancing arena, rose fifteen
basis points to 7.60 percent from
last week's 7.45 percent. This time
last year this rate was 7.27 per-
cent.

"Continued vigor in the
economy, as evidenced by the up-
ward revision to the gross domes-
tic product (GDP) growth rate and
strength in new home sales in July
helped to push interest rates higher
this past week," said Freddie Mac

Deputy Chief Economist Frank
Nothaft.

"Still with 30-year rates around
8 percent, consumer confidence
up and strong economic growth,
home sales should continue at a
good pace."

This year Freddie Mac cel-
brates the 25th consecutive year
of the Primary Mortgage Market
Survey, have tracked mortgage
rates since 1971.

By supplying lenders with the
money to make mortgages and
packaging the mortgages into mar-
ketable securities, Freddie Mac
sustains a stable mortgage credit
system and reduces the mortgage
rates paid by home buyers.

On July 31 the Federal Home
Loan Bank Board pegged the 11th
District Cost of Funds Index
(COFI) for August payments at
4.809 percent, down from the
4.823 percent that was in effect
for July payments.

The COFI is the index widely
used by the savings and loan in-
dustry for its adjustable rate mor-
tgages. The current rate will re-
main in effect until August 31.
The rate for September payments
can be obtained by calling (415)
616-2600 after 3 p.m. today.

**COLDWELL
BANKER**

THE PREMIER REAL ESTATE COMPANY SINCE 1906

FIRST TIME OPEN

- 110 STARVIEW - Hiller Highlands - Outstanding townhome with elevator.
OLIE HAMMERL...\$589,000
- 1097 BROADWAY TERRACE - View - Just listed! Montclair contemporary with breathtaking SF &
Golden Gate views. 3BD/2.5BA, FDR & large, level fenced yard. DARCY DIAMANTINE...\$529,000
- 4152 BALFOUR - New listing! - Crocker. What serenity! Sunny & bright trad. Great for entertaining.
Level out deck & yard. A must see! 3BD, office, bonus room. RUBY NG...\$289,500
- 405 SHEFFIELD - Level Living - Alameda's Harbor Bay Isle, corner lot, greenbelt view, 3BD/2BA, new
carpet, private deck. VICKY FAULK...\$289,000
- 3664 BRUNELL - Country Living! - If a serene country lifestyle is your dream, then consider this home!
South bay views, fruit trees, FDR, hwd floors. ADRIENNE BROCHE...\$289,000
- 1038 GLENDORA - New Listing! Traditional with character! 3+BD, gumwood/hardwood. Charm
with potential to be super. Never on market before! DON COELHO...\$269,000
- 39 RAMONA - Craftsman - Sophisticated, updated with new central heating, seismic retrofit, electrical
upgrades. Pride of ownership. KEN MACDONALD...\$267,000

OPEN SUNDAY 2:00 - 4:30 PM

- 4040 ACACIA...CLAREMONT PINES...4BD, 3.5BA...\$649,000...LYNNE BANTLE
- 4046 FAIRLANE DR...LOWER MONTCLAIR...4BD, 3BA...\$549,000...OLIE HAMMERL
- 10 STARVIEW...HILLER HIGHLDS...3BD, 3BA...\$409,000...OLIE HAMMERL
- 4079 CHARING CROSS...HILLER HIGHLDS...3BD, 2.5BA...\$379,000...OLIE HAMMERL
- 3552 ASCOT...PIEDMONT...2BD, 1BA...\$259,000...JOAN ALFORD
- 1749 STACY ST...GRASS VALLEY...3BD, 2BA...\$239,000...PHYLLIS MILENBACH
- 1558 HOLMAN...CROCKER...2BD, 1BA...\$239,000...DONNA CONROY
- 3702 HIGH ST...OAKLAND...1+BD, 1BA...\$99,500...JOAN ALFORD

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

- SECLUDED
PIEDMONT MEDITERRANEAN...\$1,980,000
A rare combination of elegance & livability with
incredible architectural detail & quality throughout.
Enjoy outdoor living in walled terraced gardens. The
moving interior offers a fabulous gourmet kitchen,
3BD/5.5BA & 4 fireplaces. Dian Hymer
- MAGNIFICENT!...\$849,000
Outstanding new home by Mark Becker. Elegant
4BD/4BA designed with style, grace and superb
quality throughout! Jim Duffy
- GREAT BAY VIEW...\$599,000
New construction in desirable upper Alvarado area.
Very spacious with 4BD/3BA, family room, formal
dining room. Nancy Dickey/Ollie Hammerl
- SPACIOUS PIEDMONT HOME...\$554,000
3BD, 3BA with great indoor/outdoor living.
Remodeled eat-in kit/family, master suite, 3 bdrms
on one level. Huge rec room with frpl. Dian Hymer
- MAGNIFICENT VIEWS...\$549,000
One of the finer townhomes in Hiller Highlands. 4
bedroom, 3 bath home with unobstructed views
from 3 levels. State-of-the-art throughout with gour-
met kitchen. Ollie Hammerl
- PIEDMONT...\$535,000
Charming Cape Cod style home in sought after loca-
tion. 3BD/3BA. Separate studio with exterior access
great for home office. George Karsant
- MONTCLAIR - JUST LISTED...\$439,000
New construction. Shop and compare floor plan,
room sizes and finishes. There is a lot here for the
price 3BD/2.5BA. Evelyn Walker
- MONTCLAIR BEAUTY & QUALITY...\$429,000
Dramatic and spacious with some bay view.
4BD/3BA, huge rec room, soaring ceiling in living
room & fireplace. Nancy Dickey
- FERNWOOD TRADITIONAL...\$419,000
Convenient Montclair location. 1/2 block to library &
school. 2 blocks to the Village. 4BD/2BA, bonus
room - great for shared living. Ruby Ng
- UPPER ROCKRIDGE...\$375,000
Spanish-Med with dramatic SF & GG Bridge view!
Level-in entry & eat-in kit. Michael Thompson
- SWEETENING SAN FRANCISCO VIEW...\$359,000
This contemporary six-year old home was designed
around the fabulous views. Master suite, family rm,
den, eat-in kit, 3+BD/2.5BA. Sherry Benninger
- FABULOUS SETTING!...\$287,500
Montclair level-in, one-level home on large
clearing surrounded by mature trees. 3 bedrooms,
1.5 baths. Garage. Ruby Ng
- OAKLAND 4-PLEX...\$229,000
Glen Echo 3-1BDs. 1st. \$25K gross. Easy rental.
Hdwd floors, gas stoves, Seller will credit for roof &
work. Donna Conroy
- ROCKRIDGE...\$179,000
Immaculate 2BD/2BA Temescal bungalow. Move
right in! Charming & clean with large formal dining
room plus a detached double garage. Priced below
recent comparables. Don Coelho
- STYLISH CONDO...\$82,500
Affordable and upgraded. 1 bedroom plus den off
living room - could be second bedroom. Parquet
floors. Marilyn Bremser

OPEN SUNDAY 2:00 - 4:30 PM

- 624 SANTA BARBARA...BERKELEY...4BR, 2.5BA...\$530,000...SALLY HENDRICKSON
- 758 SPRUCE...BERKELEY...4BR, 3.5BA...\$470,000...LYDIA MEISEN
- 2733 PRINCE...BERKELEY...4+BR, 1.5BA...\$465,000...TINA ENSIGN
- 1551 BEVERLY PL...BERKELEY...2+BR, 1BA...\$270,000...JEANNE MCHUGH
- 1905 MCGEE...BERKELEY...2+BR, 1.5BA...\$239,000...THE LONGS
- 2354 HILGARD...BERKELEY...2BR, 2BA...\$158,000...JOAN BARNETT
- 1721 BERKELEY WAY...BERKELEY...2BR, 1BA...\$135,000...THE LONGS
- 2248 MIRA VISTA...EL CERRITO...3BR, 1.5BA...\$239,000...DIANA KAY
- 641 COVENTRY...KENSINGTON...4+BR, 3BA...\$439,000...CHERYL CAHN
- 2860 ALIDA...OAKLAND...3BR, 2+BA...\$329,000...LINDA GOLDMAN
- 395 60TH ST...OAKLAND...3BR, 2BA...\$249,500...CHRIS COHN
- 622 58TH ST...OAKLAND...3BR, 1BA...\$129,000...DAVE MOSS

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

- GRACIOUS NORTH BERKELEY
MEDITERRANEAN...\$665,000
Bay views, lovely detailing, updated throughout.
5+BR, 3.5BA, remodeled kitchen, splendid living
and dining rooms, deck with views, 2 fireplaces,
plus a lovely garden. A must see!
- A TOUCH OF ROMANCE...\$530,000
JUST LISTED! A Berkeley classic set in a magical
garden in one of Berkeley's favorite neighborhoods.
Custom built with craftsman details in natural
wood. Formal dining opens to a large deck &
delightful garden, filtered views of the bay & city
lights & elegant gourmet kitchen. 4BR, 2.5BA.
- LARGE ELMWOOD CRAFTSMAN...\$465,000
REDUCED! Delightful 4+BR craftsman, plus cottage in
the popular Elmwood area. Beautiful detailing,
wainscoting, beam ceilings, romantic alcoves.
Includes formal dining & family rooms. Quality, size
& location make this a tremendous value!
- KENSINGTON TUDOR CHARM...\$439,000
Fabulous views from this lovely home in the heart
of Kensington. 4 bedrooms, 3 baths with study, pos-
sible in-law. Enjoy the peaceful garden, yard and
decks.
- EXPERIENCE THE MAGIC!...\$359,000
Oasis in park-like setting has sweeping bay views!
Redwood contemp with 4 bedrooms, 2 baths on a
huge lot of approx. 15,000 sq. ft. A retreat from the
real world!
- CROCKER HIGHLANDS TRADITIONAL...\$330,000
Charming 3+ bedroom on quiet cul-de-sac with
craftsman detail. Includes master bedroom addition
and den, formal dining, hardwood floors. This one
is a must see.
- BREATHTAKING BAY VIEWS
FROM OAKLAND...\$329,000
Spacious & charming, this one is for you! 3 bed-
rooms, 2+ baths, family room and 2 fireplaces.
Peaceful patio and large yard.
- ENGLISH TUDOR IN EL CERRITO HILLS...\$279,000
Classic Tudor style in quiet neighborhood with par-
tial bay views. 4+ bedrooms, 2 baths plus formal
dining rm & breakfast rm, possible in-law set-up.
- DARLING BUNGALOW IN
THOUSAND OAKS...\$270,000
Large sun-filled rms, all neat as a pin! 2+ bedrooms,
1 bath. Formal dining & den/sitting room. Sweet
backyard, also immaculate. This one won't last!
- SUNNY, TREE-LINED STREET IN ALBANY...\$239,500
JUST LISTED! Sunny & charming bungalow in one
of Albany's nicest locations. 2 bedrooms, with
updated kitchen & bath plus formal dining. Deck
overlooks private rear garden. Walk to schools.
- LARGE BAY VIEWS FROM EL CERRITO...\$239,000
A great view from this move-in condition home.
New kitchen, hardwood floors, 3 bedrooms, 1.5
baths, plus huge, extra room. Yard and deck.
- CUTE BERKELEY BROWN SHINGLE...\$239,000
Beautiful original interior wood detailing, wood
floors, 2 story with dormer windows, rear deck and
garage/workshop. Walk to BART, convenient to
downtown and campus.
- BERKELEY UTOPIA...\$229,500
Berkeley bungalow, sunset magazine quality!
Gourmet kitchen with French doors that open to a
garden of blooming flowers, lush green lawns and a
deck with hot tub. Updated with superb taste
throughout! Great commute!
- REDONE NORTH OAKLAND
BUNGALOW...\$128,000
NEW PRICE! TOTALLY RENOVATED! Redone
kitchen, new roof, carpets and paint. Wood floors,
formal dining and fireplace. 3 bedrooms, 1 bath and
large backyard.
- CHARMING OAKLAND BUNGALOW...\$96,000
Terrific starter! Looks like new! Why pay rent when
you can have this 1 bedroom home with a formal
dining room! Good Oakland location, close to
schools, park, bus and freeway.

BAY AREA LEADER IN HOMES LISTED AND SOLD

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6137 La Salle Ave., Oakland • 339-1174
E-Mail: montclair@coldwellbanker.com

Area Home Sales

ALAMEDA
6 Bordwell Ct. - \$216,000
316 Coral Reef Rd. - \$200,000
1166 Marianas Ln. - \$178,000
207 Oyster Pond Rd. - \$425,000
2101 Shoreline Dr. - \$145,000
3340 Solomon Ln. - \$177,000
3345 Solomon Ln. - \$163,000
1440 St. Charles - \$148,000
235 Stanbridge Ct. - \$295,000
16 Tullamore - \$1,100,000

ALBANY
837 Carmel Ave. - \$205,000
829 Pomona Ave. - \$177,500
819 Santa Fe Ave. - \$255,000

BERKELEY
1412 8th St. - \$135,000
1715 8th St. - \$135,000
2901 Hillegass #2 - \$175,000
1177 Keith Ave. - \$335,000
1516 MLK Jr Way - \$224,000
863 Peralta Ave. - \$270,000
931 Regal Rd. - \$290,000
1810 Sonoma Ave. - \$204,500

EL CERRITO
1109 King Dr. - \$329,000

EMERYVILLE
5 Admiral #406F - \$79,500
6363 Christie #2507 - \$320,000

KENSINGTON
90 Stratford - \$262,500

OAKLAND
398 Adams St. - \$85,000
4402 Brookdale - \$133,000
9687 Cherry St. - \$117,000
3861 Coolidge Ave. - \$140,000
4631 Dolores Ave. - \$258,000
1224 E. 22nd St. - \$104,000
1144 E. 33rd St. - \$130,000
102 Elys. Fields - \$250,000
3 Embarcadero #151 - \$77,000
4277 Gilbert St. - \$232,000
517 Glenview Ave. - \$230,000
8180 Hansom Dr. - \$225,000

4551 Heafey Rd. - \$382,000
6175 Hillegass - \$325,000
200 Kimberlin - \$225,000
1830 Lakeshore - \$99,000
1955 Manzanita - \$567,000
3766 Marion Ave. - \$107,000
5608 Merricwood - \$110,000
1434 Mitchell St. - \$107,000
7568 Mountain #11 - \$129,000
2614 Mountain Gate - \$222,000
320 Park View Ter. - \$92,000
485 Pedestrian Way - \$230,000
6680 Pine Needle - \$316,500
2501 Rampart St. - \$171,500
4760 Redding St. - \$154,000
6064 Ross St. - \$378,500
184 Santa Clara - \$205,000
13735 Skyline - \$650,000
6324 Snake Rd. - \$249,000
46 Starview Dr. - \$420,000
9829 Thermal St. - \$122,000
3232 Wyman St. - \$146,000

PIEDMONT
218 Pala Ave. - \$902,000
175 Wildwood Ave. - \$365,000

SAN LEANDRO
328 Arroyo Ave. - \$131,000
3870 Carmel Way - \$160,000
15225 Farnsworth - \$169,500
1460 Gilmore Dr. - \$146,000
2061 Hillside Cir. - \$225,000
361 Maud Ave. - \$150,000
527 McKinley Ct. - \$167,000
2010 Nome St. - \$135,000

SAN LORENZO
16289 Galway Ct. - \$127,000
880 Grant Ave. - \$121,000
16139 Pas D. Campo - \$155,500
16067 Via Harriet - \$200,000
16138 Via Olinda - \$140,000
17065 Via Piedras - \$154,500

SALES STATS BY CITY
ALAMEDA
TOTAL SALES: 10
LOWEST PRICE: \$145,000

HIGHEST PRICE: \$1,100,000
AVERAGE PRICE: \$304,700

ALBANY
TOTAL SALES: 3
LOWEST PRICE: \$177,500
HIGHEST PRICE: \$255,000
AVERAGE PRICE: \$212,500

BERKELEY
TOTAL SALES: 8
LOWEST PRICE: \$135,000
HIGHEST PRICE: \$335,000
AVERAGE PRICE: \$221,062

EL CERRITO
TOTAL SALES: 1
PRICE: \$329,000

EMERYVILLE
TOTAL SALES: 2
LOWEST PRICE: \$79,500
HIGHEST PRICE: \$335,000
AVERAGE PRICE: \$199,750

KENSINGTON
TOTAL SALES: 1
PRICE: \$262,500

OAKLAND
TOTAL SALES: 34
LOWEST PRICE: \$77,000
HIGHEST PRICE: \$650,000
AVERAGE PRICE: \$217,308

PIEDMONT
TOTAL SALES: 2
LOWEST PRICE: \$365,000
HIGHEST PRICE: \$902,000
AVERAGE PRICE: \$633,500

SAN LEANDRO
TOTAL SALES: 8
LOWEST PRICE: \$131,000
HIGHEST PRICE: \$225,000
AVERAGE PRICE: \$160,437

SAN LORENZO
TOTAL SALES: 6
LOWEST PRICE: \$121,000
HIGHEST PRICE: \$200,000
AVERAGE PRICE: \$149,666

This list was recorded for publication by Hills Newspapers by REM Reports, Inc. of Walnut Creek which obtains monthly records from the county recorder's office. Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.

Interest-free money to first-time buyers

On Sept. 3, the City of Berkeley will start the First-Time Homebuyers Assistance Program (FHAP). Interest-free, deferred-payment loans of up to \$20,000 will be available to low-income, first-time buyers of single-family houses located within the South Berkeley target area, defined as between Shattuck and San Pablo Avenues, Dwight Way, and the Oakland City boundary.

Loan funds may be used to contribute toward down payment, closing costs, reduction of first mortgage, rehabilitation work necessary to close escrow, or for a combination of all four. The loan will be secured by a second mortgage and will be repaid when the house is

sold, transferred, refinanced, or converted to rental property.

Instead of collecting interest, the city will share in any appreciation in equity at time of sale, based on a formula which will allow no more than a 5 percent simple-interest annual return on investment to the city.

To qualify, first-time buyers must be low-income, be able to obtain a mortgage loan from a private commercial lender, and contribute a down payment of at least 3 percent of the purchase price.

Low-income figures are based on household size: \$29,100 for a one-person household; \$33,300 for two persons; \$37,450 for three persons; \$41,600 for four persons;

\$44,950 for five persons; \$48,300 for six persons. In addition, must also successfully complete a preparatory course in home ownership provided by the Home Buyer Assistance Program.

For the first month of operation, only applicants who are current residents of the Berkeley target area will be eligible to start Oct. 3, priority will be given to all Berkeley residents.

Nov. 3, the program will be open to any eligible applicant, regardless of residency.

Further information on the program is available from the Office of Special Community Services at 644-6590.

Cornish & Carey declares East Bay presence with move into Lafayette

Cornish & Carey Residential Real Estate's Bay Area presence expands into Contra Costa County as Heritage Real Estate, Inc., becomes the newest addition to the Cornish & Carey family.

According to the license agreement, Heritage, in Lafayette — formerly a member of the Better Homes and Gardens network — is now a Cornish & Carey office.

The transaction, effective Aug. 1, allows Heritage principals, Jack Schlendorf, Susanna Schlendorf and Sereta Churchill, to retain local ownership and control while also giving them the opportunity to capitalize on Cornish & Carey's reputation and marketing capability.

"Not only does Cornish & Carey have goals and ideals similar to our own, but they also have market presence and technological capabilities that are leaps and bounds above most companies," said Churchill. "We're thrilled to become part of their organization."

Established in 1971, Heritage is one of the most active real estate offices in Central Contra Costa County, with 40 professional sales associates serving the entire central county corridor from Orinda to Antioch to San Ramon.

"Our agreement with Heritage is a first step toward strengthening and broadening our position in the East Bay market," said Rodger Rickard, President of Cornish & Carey. "It is a respected and vital organization, known for excellence in the marketplace and the business community. We are proud to add the Heritage office to the Cornish & Carey team."

One of Heritage's top agents, A. Ashley Wilcox O'Neill, said of the agreement, "Cornish & Carey has established itself as the market leader on the Peninsula and in the South Bay. I'm looking forward to building on this expertise

ing and broadening our position in the East Bay market," said Rodger Rickard, President of Cornish & Carey. "It is a respected and vital organization, known for excellence in the marketplace and the business community. We are proud to add the Heritage office to the Cornish & Carey team."

Sallie Mae's site on the Internet is a comprehensive source of free information on college financing with interactive calculators to help estimate costs, savings goals and monthly payments.

to give our East Bay clients the same service that has made Cornish & Carey number one in the Real Estate, founded in the largest independent firm in Northern California, company has over 900 offices in 24 offices in San Francisco, and San counties.

The corporate office is in San Mateo. The new Contra Costa County office is at 3249 Mt. Diablo Blvd. in Lafayette.

Talk to Sallie Mae on the Internet

Sallie Mae's web site is: <http://www.salliemae.com>. Federally chartered and holder owned, Sallie Mae is the nation's leading source of information for higher education.

Realtor Profiles are intended to introduce local Realtors to our community.

Real estate office managers are invited to submit names of Realtors they would like profiled by calling Dennis Evanovsky at 340-4047.

Tarpoiff...

Continued from page 13

old house are spacious. This was the first impression and the lasting one so my flyer pointed out in writing the large front porch, entry and upper hallways, large rooms throughout, large closets and basement.

I described the newer roof and electrical work, the conveniences of the neighborhood, and on this flyer I even allowed myself some silliness. After hours of trying out

different things to say about the house, I wrote, laughed about, then decided to use a couplet: *Spacious, gracious...it's...delicious, you can macious this house your home.*

At our open houses a few people noticed these lines in small type. They stopped still, looked puzzled for a moment, then they laughed too. One or two said, *What is this 'macious'?*

Pat Talbert and Anet Tarpoiff are licensed agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.



EL CERRITO - Contemporary style 3 bedroom, 2 bath home in the El Cerrito hills with view of San Francisco Bay and Golden Gate. Large family room, beautiful remodeled kitchen. Private deck, hot tub. Attractively landscaped garden. Double garage. **\$330,000.**

ALBANY CONDO - Easy living in this immaculate, quiet, 2 bedroom, 2 bath home near El Cerrito Plaza shopping, restaurants & BART. Small, well-maintained complex. Enclosed garages. Call for details. **\$129,000.**



NORM WILLIAMS REALTOR
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851 Pomona, Albany, CA 94706

Northbrae

1600 HOPKINS ST., BERKELEY 94707
526-4336

Properties

PRICE REDUCED

on this charming country cottage in great Northbrae neighborhood. 2 bedrooms, remodeled kitchen, artful details, sunny, deep backyard with deck. Walk to Hopkins shops. Offered at..... \$219,000.

JUST LISTED

Lovely 1 bedroom pied-a-terre in North Berkeley with classical design, high coiled ceilings, bay windows, SF view, elegant details, tastefully modernized kitchen, sep. pantry. Offered at..... \$152,000.

CUTE WESTBRAE BUNGALOW

With 2 bedrooms, hardwood floors and lots of light. Garden in the huge backyard or relax in the hot tub. Just a short walk to Gilman Street shops. Offered at..... \$195,000.

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REDDI FRIEZE • CLAUDE DELAUBERT • BARBARA DURRIN • GAIL CRAINE
Berkeley's Most Pleasant Real Estate Office

JT-WARD

Realtors Since 1947



2731 CLAREMONT BLVD. OPEN SUNDAY 2-4:30
New listing! Delightful English Tudor home overlooking Monkey Island in prestigious Claremont Court. Remodeled kitchen. Level-out patio garden. two fireplaces. 3+/-2. Gayle Tantau, ext. 233 **\$725,000.**

2725 PRINCE STREET, #8 OPEN SUNDAY 2-4
A fabulous Elmwood condominium on a quiet street above College. Renovated. Parking! 1+ bedrooms. Melanie Burr, ext. 229 **\$159,000.**

BY APPOINTMENT

458-464 MERRITT AVENUE, OAKLAND
Beautiful triplex with a charming fourth unit over the garages. One block from Lake Merritt. Fireplaces. Quality! **\$415,000.**

2839 RUSSELL STREET, BERKELEY
Impeccable traditional Claremont home on quiet tree-lined street. SBR plus library, family room & state-of-the-art kitchen. **\$899,000.**

2739 DERBY STREET, BERKELEY
Income within your home? Very spacious Elmwood duplex loaded with charm. Remod. Kitchens. Owner occupied. 2/2 up, 3/2 down. **\$349,000.**

2300 ASHBY AVENUE, BERKELEY
Cute Berkeley starter on extra deep lot. Close to UC Berkeley and Alta Bates. 2/1. **\$229,000.**

LOTS

DRURY ROAD LOTS
New listing! Two beautiful downslope side-by-side lots! Frontage on serene cul-de-sac. Chancellor Place. Lovely South Bay views. **\$115,000 each**

156 ALPINE TERRACE, OAKLAND
Prestigious Claremont Pines! Nearly 9,000 sq. ft. lot with bay view. **\$360,000.**

1107 ALVARADO ROAD, OAKLAND
Claremont Hills lot never before built upon. Some bay and canyon views. **\$69,000.**

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Some of our recent listings:

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2575 Le Conte Ave	11 units	\$740,000
2035 Channing Way	24 units	\$1,075,000
2507 Ellsworth	8 units	\$306,000
2245 Dwight Way	6 Units	\$325,000
2208 Parker St	2 units	\$165,000
2314 Dwight Way	5 units	\$290,000
2417 Blake St	5 units	\$235,000
2308 Dwight Way	5 units	\$248,000
2232-34 Haste St	11 units	\$550,000
2304 Dwight Way	5 units	\$262,000
2503 Ellsworth Ave	4 units	\$307,000
2309 Haste St	8 units	\$320,000
2243 Dwight Way	rooming house	\$179,000
1345 Josephine St	2 units	\$198,000
2545 Benvenue	8 units	\$429,000
2555 Benvenue	9 units	\$585,000
1283 University	4 units	\$135,000
1297 University	4 units	\$135,000
1622 MLK Way	rooming house	\$395,000
6454 Colby	large home w/studio cottage	\$375,000
2325 Channing Way	12 units	\$485,000
6026 El Dorado	4 units	\$330,000
2539 Benvenue	2 units	\$268,750

Our Current Listings

210 Tunnel - 18 unit rooming house, cash flow!	\$485,000
2728 Benvenue - 8 units, fantastic location!	\$390,000
2410 Dana - Remodeled, easy to rent units near UC	\$390,000
6324 Fairmount - Commercial income!	\$425,000
6320 Fairmount - 9600 sq ft commercial lot	\$300,000
2200 Parker - Formerly a church, now a dance studio	\$209,000
2050 McGee - Huge duplex! Big level yard!	\$229,000
1600 Buena - Charming 3bd in move-in cond! Fixer!	\$195,000
1249 Rose - Cute 2bd in move-in cond! Needs work!	\$153,000
1165 Glen - Huge 4bd fixer, enormous level yard!	\$239,000
5459 Pointsett - Clean 3bd, 2ba with huge family room!	\$229,000
1127 Walnut - 3bd, 2ba, hidden away on a quiet path!	\$289,000



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"If you are interested in buying or selling residential income property, give me a call. I produce results!" - David Ratoosh

his free booklet has it covered

by Step Wallcovering
by Borden Home
booklet with 25
photographs, two diagrams.
The free from Borden, Inc.,
Box 205, Columbus, OH
is a local home repair,
painting, painting outlet.
The first section, "Before You
Start," is a primer on how to prepare
the walls. As with any project, the
foundation you lay will determine,
to a large degree, the success or
failure of your project.

Simple guidelines that are often
not given the priority they deserve,
such as turning off electrical power,
removing old wallcoverings and
sanding down the walls are thank-
fully covered. Next, one must
spackle any holes and re-sand and
wash the walls with a bleach-water
mixture.

Any wall that you want to cover
with wallpaper, next needs to be
covered with a coat of vinyl wall
sizing. Sizing helps to prevent the
development of air pockets between
the walls and the wallcovering. Sizing
also allows the wallcovering
material to "slide" over the walls to
ease positioning of the material.

The next step is to unfold the
booklet, and here one sees the clever
way it has been designed. By un-
folding it, one creates a poster giving
a step-by-step procedure for
wallpapering, that can be placed
within easy view and referred to as
necessary.

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is a labyrinth of trouble, wallpaper-
ing.

Since this booklet has "step by
step" as part of its title, you'd ex-
pect it to be a relatively easy guide
on how to tackle this project the
right way. The booklet doesn't dis-
appoint and holds true to its title.

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within easy view and referred to as
necessary.

The first of five steps is to start in
an inconspicuous corner and mea-
sure out from there. The trick here
is to measure to a point that is an
inch or two narrower than the width
of the wallcovering. Also, finding
the maximum wall height, as this
may vary, will prevent some areas
getting shorted at the top and leav-
ing a gap that is nearly impossible
to fix unless you strip the
wallcovering and ... start all over
again.

Step Two is a stressful one, with-
out this guide that is, cutting the
wallcovering. But again the guide
takes it step by step and explains,
for those that might not know, that
patterns are designed in four basic
match types: straight across, ran-
dom, drop and free match. The book-
let explains how to match up these
four types. The pictures of those
four basic types are particularly
helpful.

Step Three covers the prepara-
tion of the preprepared wallcovering.
In this step again the pictures and
the text work together to assist the
homeowner to get this right the first
time.

In Step Four, "Hanging the
Wallcovering," additional detail is
provided. It's obvious the authors
know this is a crucial step and they
have slowed the teaching process
down. Each single phase is covered
in the text and the pictures of each
are very helpful in understanding
the process from beginning to end.

News

AND REVIEWS

BRIAN GARDNER

By Step Five you are nearly a
pro. This step covers how to hang
the border. One trick is to lightly
sand any slick surface that you plan
to apply a border to so that adhesion
is increased.

Toward the end of this guide
booklet is a section on the care of
your new wallcovering, a basic list
of tools required to do the job prop-
erly, and both a text and diagram
section detailing just how to esti-
mate how much wallcovering will
be needed for any sized job.

All in all, the "Step by Step
Wallcovering Guide" from the
Borden company is a valuable tool
when contemplating this sort of
project. And the price, that's nearly
the best part — it's free.

Brian Gardner is an award-win-
ning journalist, a native of Oak-
land, and sales and marketing di-
rector at Bay Area Pool and Spa of
Oakland.

Affordable housing: realize Bay Area dream

Imagine your dream home:
• Where you know all your
neighbors;

• Where families, singles,
and elderly live next to each
other;

• With shared facilities such
as child care, dining, offices,
workshops, and safe outdoor
play areas;

• With environmentally sen-
sitive design, emphasizing pe-
destrian access and open
space;

• All in a community you
helped to design and man-
age.

It's not a dream, it's
cohousing!

Architects Kathryn
McCamant and Charles
Durrett, authors of Cohousing:
A Contemporary Approach to
Housing Ourselves, pio-
neered the concept of
cohousing in the United States
and are America's most ex-
perienced cohousing design-
ers and developers.

Now, they are sharing their
experience through a slide

show and lecture presenta-
tion documenting many of the
300-plus cohousing commu-
nities throughout Europe and
North America.

McCamant and Durrett
have been featured on ABC's
World News Tonight, U.S.
News and World Report, the
New York Times and other
major publications. The com-
munities they design and
document show how tradi-
tional neighborhood concepts
can effectively respond to the
practical and social needs of
today's households.

Cohousing communities
vary widely in siting and de-
sign, but in every case, the
emphasis is on quality of life,
shared facilities, and resident
participation in community
design and management.

They will host a cohousing
slide presentation Wed.,
Sept., 25, 7 p.m., at The
Cohousing Company, 1250
Addison, #113 (at Bonar), Ber-
keley. The cost is \$5. Call
549-9980 for more informa-
tion.



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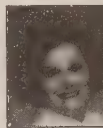
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PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

PIEDMONT

- BRAGG AVENUE, PIEDMONT - 7BD/5+BA.....\$2,450,000
Spectacular SF bay views, pristine cond, private setting. Martha Holstlaw
- VIEW AVENUE, PIEDMONT - 5BD/4+BA.....\$2,295,000
Efficient New chef's kit, library, au pair, rumpus, pool. Joan Daniel
- WARD AVENUE, PIEDMONT - 3BD/2+BA.....\$849,000
Art of design, craftsmanship and charm, family room. Sally Morrison
- ELBORNE DRIVE, PIEDMONT - 6BD/4BA.....\$729,000
Beautifully plan, large rumpus rm, level yard. Helen Danhaki: 547-5750
- AVENUE, PIEDMONT - 4BD/2+BA.....\$695,000
Beautiful trad in center of town, level garden. Bonnie Hirsch
- LANE, PIEDMONT - 3BD/2+BA.....\$650,000
Designed, gourmet kitchen, private patio/garden. Sally Morrison

OAKLAND / BERKELEY

- LONGWALK DRIVE, MONTCLAIR - 3BD/3BA.....\$579,000
Classified SF views, 8 yr old contemporary, open & airy. Teri Carlisle
- WITTERS DRIVE, MONTCLAIR - 4BD/3+BA.....\$569,000
Great bay view setting, 2 bdrm suites, kitchen family room. Wendy Gardner
- MEHAWEN ROAD, MONTCLAIR - 4BD/3+BA.....\$469,000
Major plan, kitchen rm combo, lush garden setting. Donna Costella
- BROWNHED DRIVE, MONTCLAIR - 4BD/2+BA.....\$419,000
Unbeatable value! Spacious, level-in, tree views. Kirk Phillips
- ALMAR AVE., CROCKER HIGHLANDS - 3BD/3BA.....\$395,000
Great bright trad, huge mst suite, office, fam rm, garden. Joan Dark
- HENRY STREET, BERKELEY.....\$345,000 to \$425,000
Great new townhomes, finest quality, private yards. Rich Gould
- SALLE AVENUE, MONTCLAIR - 3bd/2ba.....\$320,000
Great side, formal DR, beaut hwd flrs, new paint. Brooks Anderson
- LAKEWOOD ROAD, OAKMORE - 3+BD/2+BA.....\$319,900
Great condition, wooded setting, fam rm, 2 decks, hot tub. Dick Cohen
- MODONA AVENUE, BERKELEY - 4BD/2BA.....\$319,500
Great bright & sunny, large level yard, walk to Solano. Ann Nichols
- 6817 COLTON BLVD., MONTCLAIR - 3BD/1+BA.....\$310,000
New listing! Panor 3-bridge & SF view, deck, level garden. Chuck Corwin
- 2200 TIFIN ROAD, OAKMORE - 3BD/3BA.....\$299,000
Warm, charming Colonial, rumpus, fam rm, lg cook's kit. Sandi Klemmer
- 6416 HEATHER RIDGE WAY, MONTCLAIR - 2BD/2BA.....\$279,000
Large sunny lot, updated kitchen, private office, great yard. Kathy Flynn
- 6140 VALLEY VIEW, MONTCLAIR - 2BD/1BA + AU PAIR.....\$275,000
New listing! Walls of glass, private decks, hardwood floors. Kathy Flynn
- 658 JEAN STREET, GRANDLAKE - 3BD/1BA.....\$229,000
Cute, move-in cond., many upgrades, walk to shopping. Pat Dedekian
- 4149 HOWE ST., PIEDMONT AVENUE - 2+BD/1BA.....\$215,000
New listing! Upgraded brown shingle, 1 block to Pied Ave. Joan Gould
- 2903 CARMEL ST., LINCOLN HEIGHTS - 2BD/1+BA.....\$155,000
1300 sq ft townhouse, separate entry, frpl, in-unit laundry. Nancy Chew
- 1210 HEARST ST., NORTH BERKELEY - 2BD/1BA.....\$144,000
Cozy, sunny move-in cond, yard, convenient to BART. Roselle Woods

BY APPOINTMENT

- CLASSIC ELEGANCE - PIEDMONT.....\$1,850,000
Designed by William Wurster, this property offers 6BD/4BA, library
with gorgeous gardens, pool & play area. Sally Morrison
- ARTFULLY PLANNED - PIEDMONT.....\$1,720,000
Home home, extensive gardens, 5BD + au pair, Cozy library,
rm, separate rec room. Sally Morrison/Dee Dee Bonham
- ORGAN COLONIAL - PIEDMONT.....\$775,000
4BD/3+BA home with spacious rooms, filtered bay views,
large party room with frpl, level yard. Helen Danhaki
- WITSON'S FINEST LOT.....\$495,000
1500 sq ft lot slopes down from quiet upscale Tyson Circle
to a beautiful setting of beautiful Lake Tyson. Dee Knowland
- PIEDMONT SIDE OF MONTCLAIR.....\$339,000
3BD/2BA in private setting with large level lawns. Family
hardwood floors, fireplace, deck. Pat Dedekian
- SPANISH STYLE.....\$329,000
Large lot, 4+BD/2BA, family room w/wet bar & frpl, for-
warding, large kitchen, move-in condition. Thomas Wurst
- GRAND VICTORIAN DUPLEX.....\$299,000
Original details, high ceilings, newer kitchen & baths. 2BD/1BA, &
3BD/2BA, upgraded systems, walk to Piedmont Ave. Joan Dark
- DRAMATIC OAKMORE CONTEMPORARY.....\$298,000
Quiet cul-de-sac location. Sun-filled rooms with south bay views.
2BD/2BA, master suite, family rm, frpl, deck. Wendy Gardner
- BEST PRICED CROCKER HIGHLANDS!.....\$289,500
4BD/2BA, updated kitchen, new master BD/BA, yard & deck,
move-in condition, priced lowered, fixed to sell! Dee Knowland
- STROLL TO MARKET HALL!.....\$269,000
Charming traditional in the heart of Rockridge! 3BD/1+BA, remode-
led kit, secluded outdoor living w/hot tub & patio. Robyn Mohr
- PIEDMONT PINES CONTEMPORARY.....\$229,000
Spacious cosmetic fixer with good separation of space.
3BD/2BA, family room, decks, near regional park. Kirk Phillips
- NORTH BERKELEY COTTAGE.....\$152,000
Sunny 6 yr old home in move-in cond. Located on a quiet st. yet
convenient to everything. 2BD/1BA, fenced yd. Roselle Woods

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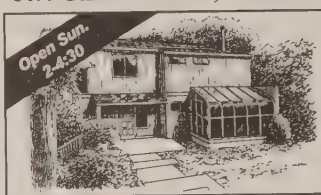
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Asking price for this fine home is \$309,000

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Completely refurbished. 3BR, 2.5BA in the heart of Montclair.
Bright, lots of windows, large eat-in kitchen, family room
w/solarium, cathedral ceilings, level backyard w/deck. Great buy!

TEMPLETON

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BERKELEY

- BEAUTIFUL RATCLIFF CLASSIC in prime Claremont
neighborhood. 4BR, 2+BA. Remod. kit/family room.
3rd floor Great Room. Faye Keogh ext. 126.....\$865,000
- 486 VASSAR DRIVE Open Sunday 2-4:30. NEW
PRICE! 4BR, office, family room, 3 full baths, gourmet
kitchen! Bebe McRae ext. 145.....\$780,000
- STATELY ELEGANCE! Henry Gutterman design! Large
double lot, views, 4BR, 4.5BA, study, level-in, au-pair!
Bebe McRae ext. 145.....\$695,000
- 2920 DERBY STREET OPEN SUNDAY 2-4! J.H.
Thomas. Claremont's best value. Redwood detailing in
LR & DR. 4+BR, 2 full BA, 2 half BA, fam rm, study, attic!
Landscaped garden, hot tub. Close to shops, U.C. and
Claremont Spa. Susie Schevill ext. 144.....\$499,000
- 1153 KEELER AVENUE Open Sunday 2-4. NEW
PRICE! 4+BR/2.5BA in private setting w/glorious
views. Nancy Lee Noman ext. 124.....\$449,000
- SHASTA ROAD ROMANCE. PRICE REDUCED! The
ultimate in the unusual. Vast two-level studio room
w/soaring roof, wood, beams, lintels. Views. Privacy.
5+BR, 4BA, Marlene Leverette ext. 121.....\$445,000
- 30 HILL ROAD Open Sunday 2-4. Best buy! 4BR,
4BA, unequaled view. Bring all offers!
Leslie Avant ext. 122.....\$469,000
- 30 HAZEL ROAD Open Sunday 2-4. NEW LISTING.
One level, 2BR, 2BA + fam rm w/garden access. 2 frpl.
Rare Claremont Offering. Paul Templeton.....\$399,000

- NEAR U.C.I. NEW PRICE! BAY VIEWS! 3BR, 2BA,
stunning home office, private patio! Walk to campus &
Chez Panisse! Bebe McRae ext. 145.....\$375,000
- 1039 EUCLID AVENUE, Open Sunday 2-4. JUST
LISTED! Handsome 3BR, 2BA Tudor w/newer kitchen
+ in-law w/fireplace. Gini Erk ext. 133.....\$355,000
- 2673 PRINCE STREET Open Sunday 2-4:30. NEW
LISTING! Best of the Elmwood. Adorable 2BR/2BA
shingled craftsman with many special details and
charming rear garden. Trish McEnany ext. 125\$329,000
- 2622 DANA STREET Open Sunday 2-4. Huge brown
shingle duplex fixer. Leslie Easterday ext. 134.....\$280,000
- CHARMING & WONDERFUL. 2BR, 1BA. Remodeled
kitchen & bath. Nancy Noman ext. 124.....\$269,000
- JULIA MORGAN BROWN SHINGLE. NEW PRICE!
3BR, 2BA. Gracious spaces, level garden.
Paul Templeton ext. 131.....\$258,500 "As-Is"
- LOVINGLY RESTORED VICTORIAN. Quiet street,
remodeled kitchen, 3+BR, 2BA, landscaped garden.
Susie Schevill ext. 144.....\$255,000
- BEST BUY NEAR GOURMET GHETTO. Charming 2BR,
1BA. Deep yard, deck. Nancy Noman ext. 124.....\$209,000
- EXCEPTIONAL VALUE! Charming 3/2, good spaces, yard!
Convenient location! Anne Van Dyke ext. 142.....\$195,000
- 2028 PARKER STREET Open Sunday 2-4. NEW
PRICE! Spacious Top Floor 3+BR condo. Move in!
Leslie Easterday ext. 134.....\$179,000

OAKLAND

- ROCKRIDGE LANDMARK AT AN
EXTRAORDINARY PRICE. From the office of Regan
Bice Architects, 5BR, 3BA, study, magnificent lot, lovely
views. Gini Erk ext. 133.....\$719,000
- 5681 OAK GROVE AVENUE. Wonderful 4/2 Rockridge
Craftsman. Two-story, MBS, lots of wood, level yard, &
only 1 block to BART. Jan Fougner ext. 138.....\$369,000

PIEDMONT

- 7 LA SALLE AVENUE Open Sunday 2-4:30. Large home with 2 fireplaces, 3+BR, 3BA, sunny private deck.
Mary Montali ext. 132.....\$389,000

EL CERRITO

- 1005 EVERETT STREET Open Sunday 2-4 NEW PRICE! Good Kitchen. Outdoor living, 3BR, 1BA, with a huge
double garage. Excellent condition! Susie Schevill ext. 144.....\$195,000

LOT

- LAFALETTE DOUBLE LOT. 2.5 acres in prime area, approved for 2 lots! Soils, survey, subdivision plan. Swimming
pool and bath house. Bebe McRae ext. 145.....\$220,000



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Satisfy those chocolate cravings: the fat-free way

Chocolate flowers?? Yum. If you are a chocolate lover, you can indulge your olfactory center with two wonderful chocolate scented flowers. Either one would make a perfect centerpiece for a chocoholics dessert party.

Chocolate cosmos (cosmos atrosanguineus) is a summer blooming herbaceous perennial. Native to Central America this plant has similar garden culture to a dahlia. The name cosmos is Greek for universe and atrosanguineus refers to the blood red color the flowers have in full sunlight.

Inside your home or on a cloudy day, the quarter sized flowers look like mahogany or deep red chocolate. The petals radiate out of a center mahogany crown of anthers. The velvety, daisy-like flowers bloom from June to November in our mild Bay Area climate. As a cut flower they last about four days in a vase of water. Be sure to use a floral preservative or a little 7-up in your vase water.

The chocolate cosmos was introduced to Britain in 1835 when William Thompson received seeds

from Mexico. In 1938 this unusual plant received an Award of Merit from the Royal Horticulture Society. It was in danger of disappearing from cultivation after World War II, but thanks to renewed interest in scented flowers it is now readily available from seed catalogs and nurseries.

If you really want the chocolate glow to follow you all day, you might want to search out a "Sharri Baby" orchid. This incredible member of the orchid family is available mostly in the summer months as an indoor orchid plant. The spikes of tiny flowers that sometimes reach three to four feet tall, emit a strong sweet scent of chocolate.

An entire room can be filled with the intoxicating sweet chocolate scent. In the morning their fragrance reaches a pinnacle of true "chocolate decadence". The small flowers have a chocolate raspberry color, just like the famous dessert, but raspberry is the predominate color. The dime-sized flowers open to show fringed edges with vanilla lines tracing through to the center.

FLOWERS

TO KNOW

GAUIS ROBINSON

'These flowers may give you the uncontrollable urge to eat chocolate.'

This orchid with Mexican ancestry, will bloom four to six weeks inside your home. They are cool weather orchids, but can be given a vacation outdoors in the mild summers here if you don't let them have direct sun.

Both of these flowers will not only be beautiful in your home, but they may give you an uncontrollable urge to eat chocolate!

Gaius Robinson is the owner of Montclair Florists. She can be reached at 339-9177.



Tour touches Berkeley's Disneyesque

By Aidan Harty

There is a corner of Berkeley where Walt Disney—had he succeeded in his dreams of immortality—might choose to spend his eternal childhood.

Seeing the exaggerated stepped gables, the cartoon-like gargoyles and the fairy tale homes of "Thornberg Village" Disney would feel at home, secure in the knowledge that he was among kindred spirits.

Thornberg village, commonly known as "Normandy Village" lies near the intersection of Spruce and Hearst, in North Berkeley. It was designed in 1927 by William R. Yelland for Colonel Jack Thornberg, a personal friend.

Thornberg, who had been a flying ace in World War One, had visited and been enamored with the traditional home designs he had seen in Normandy during his stay in France.

Yelland, who had studied at the Ecole des Beaux Artes in Paris, put his knowledge of French Medieval design to good use in the creation of Normandy Village. Not content with simple emulation Yelland cast his design in a playful, ironic mode. The resulting complex typifies this "Hansel and Gretel" style of architecture.

Thornberg Village was one of the highlights of a tour conducted,

last month, by Berkeley architectural-historian Mark Wilson. Wilson pointed out that the adjective which immediately springs to mind on seeing the buildings of Normandy village is "Disneyesque."

Wilson's encyclopedic knowledge of architecture was easy to see as he selected and explained the village's peculiar features—features which his tour group passed over in wonder and silence.

"This is one of my favorite barge boards in the East Bay," he says as he indicates details on the imposing "Normandy Towers." "I call this the Rapunzel tower," says Wilson, pointing to a turret, in deference, of course, to the building's fairy tale quality.

Yelland designed Normandy Towers in 1929, just prior to the Wall Street crash. Although the village was originally intended to be four times its present size, the financial collapse of 1929 buried any plans for new construction.

Wilson's tour then took us from the fairy tale excesses of Yelland's homes to the natural, authentic designs of Bernard Maybeck.

In 1906 Maybeck was commissioned to build the home of Albert Schneider, a professor of Classics. The resulting Swiss chalet assumes a position of quiet dominance on the hillside on Arch Street. In 1928 the house was

bought by Alfred and Kroeber. Kroeber was a prominent figure in the founding of the University of California's anthropology department, and achieved fame in her own right with her biography of the Indian in North America.

In 1906 Maybeck, of the Hillside Club, in particular his ideas on plan and design. Until it was in the fires of 1923 that served not only as a clubhouse but as a showcase for Maybeck's architectural talent. After the fire the house was rebuilt by Maybeck's son-in-law, Mark White.

Mark Wilson's tour "Rose Walk to Normandy" is scheduled for this Saturday 1:30 to 4:30 p.m.

Enjoy the elegant ballustraded walkway to Bernard Maybeck's 1911 spectacular view of San Francisco Bay. Learn the colorful history of one of Maybeck's most residences, the 1924 Nixon House and Studio of the great early work of Tradition architecture.

Call Mark Wilson for meeting place and information.

Aidan Harty is a writer who lives in El Cerrito.

Real Estate Editor: call 339-4047.



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ELEGANT EXECUTIVE ESTATE \$1,450,000
Warmth & understatement keynote the beauty of this 112-acre gated Mediterranean villa. The 5,000 sq ft Bay-view 1929 mansion's kitchen is "Architectural Digest".

D. C. HODGES 339-8400



PRIVATE PANO-VIEW RETREAT \$650,000
Spectacular rustic contemporary with explosive 4-bridge view from double master suites. 3 story great room, sound studio, detached view cottage, extra lot!

STEVEN BIASATTI 339-8400x239



AFFORDABLE IN THE OAKLAND HILLS \$345,000
4BR, 3BA remodeled kitchen with newer cabinets, newer appliances, sunny skylit living room, large family room/rumpus room, hardwood floors, private decks w/wooded/SF views, two-sided brick fireplace.

NAHID NASIRI 531-1670



1ST TIME ON THE MARKET \$369,000
Completely refurbished 3BR, 2BA in the heart of Montclair. Bright lots of windows, large eat-in kitchen, family room w/solomon cathedral ceilings, level backyard w/deck, great buy

NAHID NASIRI 531-1670



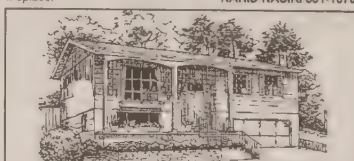
ATTRACTIVE MONTCLAIR HOME \$299,000
Bright 3BR, 2BA custom w/private, level backyard! Sunny atrium, beamed ceilings, skylight, random plank oak flrs, new heating/electrical, master suite w/walk-in closet.

NAHID NASIRI 339-4000



CONTEMPORARY BY THE CREEK! \$260,000
Just listed! Spacious custom 2 bedroom, 2 full bath plus huge family room. Open floorplan, vaulted ceilings, hardwood floors, deck over creek, level-in.

STEVEN BIASATTI 339-8400x239



GRANDMA'S COTTAGE! \$254,000
Central Montclair 3+ bedroom, 1+ baths, sunny patio, 2-car garage. Beautiful Pinehaven Road - well-loved & maintained

LOIS C. JOHNSON 339-8400



CUTE COTTAGE IN MONTCLAIR \$229,000
Darling 2BR home w/French doors/windows thruout. Max privacy over-sized, fenced lot. Wrap-around deck, sunny living room w/skylight, great kitchen w/breakfast bar, remodeled bath

NAHID NASIRI 339-4000

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

LIKE NEW CONTEMPORARY\$534,000
Piedmont Pines 3000 sq ft family home. Pastoral canyon & Mt Tam views. Loads of light & many extra spaces for home office/au-pair/teen retreats. Quality! LYN MURRAY 339-8400

A FOREST OF TREES\$529,000
With a wall of windows to bring in the S. F. Bay view! You will love this 4BR, 3BA in Piedmont. Stone fireplace, new hardwood flrs & much more. MORRIE FEIGENBERG 547-6975

UPPER BROADWAY TERRACE\$498,000
Gorgeous 4BR, 2.5BA, brand new contemp, beautiful w/FR combo w/spectacular SF/Bay views, huge rumpus, master suite w/walk-in and deck, FDR, LR w/fireplace. NAHID NASIRI 531-1670

WON'T LAST AT THIS PRICE\$429,000
Over an acre of pines and patios! Spacious trad rancher has separate in-law, family rm off kitchen, dog run, spa, sunroom. Bay view and 4 bedrooms! PATRICIA BENNETT 482-9000

CHARM AND CRAFTSMANSHIP\$399,500
Beautiful 4BR, 3BA in Piedmont. FDR w/built-ins, eat-in kit w/view, wrap-around deck, hwd flrs, high-arched ceilings, BR/BA downstairs w/own private entrance. NAHID NASIRI 531-1670

EXCELLENT TRADITIONAL\$399,500
Crockett Highlands. Sunny 3BR, 2.5BA home. Two stories, hardwood floors, formal dining room, loving room w/fireplace, remodeled kitchen. MARK ATTARHA 339-4000

WATCH THE EAGLES SOAR!\$399,000
From multi decks and windows in this dramatic contemporary! 4BR, master suite, 2 fireplaces, kitchen/family room combo, bay view & huge indoor sports court. NAHID NASIRI 531-1670

EXCELLENT INVESTMENT - 6 UNITS\$359,000
Seller will consider all reasonable offers. All 2BR units, near Lake Merritt, low down, assume existing financing, good cash flow, well maintained, call today! CHARLENE CLAYBAUGH 339-8400

LOVE A BARGAIN?\$325,000
Price slashed on this unique custom Rockridge beauty built by a distinguished artist! It features cathedral ceiling custom and great space hury! JODY EDMONDSON 287-9582

ARCH. DIGEST FEATURED HOME!\$319,000
Glenview 4BR, 2BA museum quality Craftsman featured in many books. Price reduced for sale! Exquisite garden. Original fixtures but upgraded kitchen/bath. CARIN CAROE 339-8400

SPASH PARTY\$299,000
Redwood Heights. Au pair, Grecian sized pool and wonderful main floor on a peaceful cul de sac. Near better schools. ROSEMARY GREENE 635-9842

PLEASANT, PRIVATE TRADITIONAL\$289,000
Montclair, walk to the Village from this 4BR, 2BA on large lot w/room to play & garden. Downstairs could be home office/au pair suite. LYN MURRAY 339-8400

MONTCLAIR IN A TAHOE SETTING\$275,000
So private! 3BR, 2BA with fabulous land on a cul-de-sac. Great room with 360 degree outlooks. Master suite w/FR & sitting rm. Filtered bay views! HELEN NICHOLAS 339-8400

SECLUDED STORYBOOK COTTAGE\$275,000
This 2BR stunner set back from the street amongst the trees. For that special person looking for a unique home in the city packed with charm. MORRIE FEIGENBERG 547-6975

CROCKETT HIGHLANDS TRADITIONAL\$265,000
3BR, 2.5BA, living rm w/FR, formal dining rm, plus room, large yard w/deck & children's play structure, attach'd garage, earthquake retrofitted. CHARLENE CLAYBAUGH 339-8400

NEW LISTING, VIEW, MUST SEE\$259,000
Very private, spacious, bright, high ceiling, tastefully remodeled master bedroom, large garage. Nice decks, priced for quick sale. SAM GHADERI 531-6712

BEST BUY IN CRESTMONT\$249,950
All level entry to 3 bedroom, 2 baths, living room with fireplace, lovely gardens, unfinished basement will make a great rumpus room or home office. CHARLENE CLAYBAUGH 339-8400

SEQUOYAH HILLS CUSTOM HOME\$249,950
3BR, 2BA with large family room, move-in condition, beautiful gardens with spa, attached garage. Open Sunday 2-4:30pm. CHARLENE CLAYBAUGH 339-8400 EXT 216

FANTASY TUDOR\$245,000
Soaring ceilings & large picture window grace living rm with warm fireplace, full basement, big yard, new roof, needs more, very spacious & dramatic. M.J. MCCONVILLE 287-9583

"BERKELEY HOUSE" IN OAKLAND\$245,000
Magical double lot w/bay view charming honeymoon cottage, beautiful mature trees. FDR, enjoy in-out door living. Open Sunday. MARTHA SHIN 339-8400

READY FOR YOU - GLENVIEW\$245,000
A-1 condition, charming bungalow, remodeled kitchen w/new appliances, new bath & roof, FDR, ample storage, garage. Close to everything. MARTHA SHIN 339-8400

SEND THE SELLERS PACKING!\$244,900
Their loss. You gain 3BR home boasting over 2200 sq ft on 1/4 acre lot, custom kitchen & jacuzzi bath, family room, FDR, even detached workshop! EARLE SHENK 287-9390

MORE FOR YOUR MONEY\$230,000
Ideal duplex plus 2 convenient units in Dimond Ave. Live in one & rent the other. Great home plus office. A must see. Call now. ARNOLD MUELLER 287-9577

NEW ROCKRIDGE LISTING\$229,500
Large 3 bedroom, 2 story home with original wood, wainscoting, built in buffet w/leaded glass, hardwood floors, fireplace, basement. KEN FERRELL 339-8400

SEE THE BAY FROM YOUR NU HOME\$229,500
Upper Thornhill Montclair locale. 3BR, 2BA include a master suite, hardwood floors, and privacy. Near pool & parks. Level yard & lots of storage. KEVIN BLATTEL 339-8400

HADDON HILL\$219,000
Beautiful 2-story craftsman on a pleasant street. Very large rooms including formal living & dining, kitchen & 3 bedrooms. Level yard & developable attic. LYN MURRAY 339-8400

PANORAMIC VIEW\$199,000
Upper laurel. Great value and separate space in this private setting. Convenient to transportation. Hardwoods and fireplace. ROSEMARY GREENE 635-9842

CONDO CONVENIENCE - HOMEY CHARM\$195,000
Upper Glenview condo surrounded by residential creates a unique opportunity! Master suite, fireplace, FDR, garage & no maintenance headaches! PATRICIA BENNETT 482-9000

DON'T MAKE 'EM LIKE THEY USED TO!\$185,000
Charming French provincial style, hwd throughout, bright spacious rooms, sunny yard and all the charm you could ask for! FDR plus cozy brisket nook! PATRICIA BENNETT 482-9000

LAUREL DISTRICT DARLING\$169,000
Upper High Terrace sunny neighborhood. 3BR, 2BA FDR, huge kitchen, wonderful fenced backyard. Large basement adjoining garage for ideal workshop. HELEN NICHOLAS 339-8400

PRIVATE PENTHOUSE\$169,000
Adams Point - mostly owner occ. 22 unit building, 2 parking spaces 3BR, 2BA, FDR, laundry, pool, sunny decks for gardening & sunbathing! LOIS C. JOHNSON 339-8400

MOONRISE, SUNRISE, QUIET & SAFE\$169,000
Located within walking distance to Piedmont Ave in great building, pano vus - moon & sunrises from penthouse unit. 2BR, 2.5BA, fireplace. RACHEL BALLER 339-8400

TRI-LEVEL BEAUTY - REDUCED\$167,000
Open Sunday, 101 Georgia Way, located on quiet cul-de-sac in great San Leandro area. Hwd floors, rumpus rm, attached garage. Two large bedrooms. EARLE SHENK 287-9590

PERFECT STARTER\$164,900
In nice family area. Ready to move-in. Large yard, bank owned, seller finan available. 3% down for owner occ. MICHAEL HARDING 287-9498

ROSE PARK TERRACE CONDOMINIUM\$159,950
For sale or lease \$1,200 mo 2BR, 1BA condo overlooking beautiful Rose Garden, spacious living room w/fireplace updated kitchen, custom bathroom, security bldg w/ underground parking. CHARLENE CLAYBAUGH 339-8400

DREAMS FOR SALE!\$159,950
Maxwell Park charmer! Truly a special home - view, fireplace, large basement w/office, hwd flrs, beautiful backyard. A home that's easy to fall in love with. MARIA SINCLAIR 287-9596

OVERLOOKING THE ROSE GARDEN\$159,000
Stroll thru Rose Garden to Granddake shopping, or head to Piedmont Ave! 2BR, 1BA, frplc. Rose Park Terrace condo, full sundeck, security parking. HELEN NICHOLAS 339-8400

HOME SWEET HOME\$155,000
Charming starter in Glenview all level living, 2+BR, updated kitchen, family room & bath. Very spacious, freshly painted. Close to all conveniences. ARNOLD MUELLER 287-9577

FIRST TIME BUYER???\$154,500
Fantastic home for first time buyer. Huge double level lot in hills. Beautiful oversized 2BR home, FDR, fireplace, hardwood floors, double garage. KEN FERRELL 339-8400

SUNDAY IN THE PARK\$145,000
Don't even have to leave your house when you own this Maxwell Park traditional. Hwd flrs, built-ins, breakfast rm, & exceptional charm. Bring picnic! SHERDELLA SIMS 287-9583

COLORFUL VICTORIAN\$145,000
3BR, 2BA Victorian in Brooklyn District. High ceilings, 2 fireplaces, hardwood floors, FDR, fireplace, hardwood floors, double garage. VICTOR FERRER 339-8400

HOME, OFFICE STORAGE & MORE\$139,000
Features galore fill this Mills College trad. Florida room with sunshine in. White-washed hardwood floors, enhanced built-in LR & DR, basement. SHERDELLA SIMS 287-9583

LOCATION LOCATION\$124,900
Ready to move-in. Berkeley condo, near College Ave. Close to campus. Bank owned financing available. 3% down for owner occupied. MICHAEL HARDING 287-9498

NEW CONDO AT PIEDMONT BORDER!\$119,000
Spacious 2BR, 1.5BA, townhouse, last unit left from move-in plan conversion. Fireplace, remodeled kitchen, baths. Very quiet street, neighborhood. JIM SCHUBERT 339-8400

NEW LISTING\$110,000
Fruitvale. Nice 2BR w/updated kitchen & bath. Estate sale confirmation required. To show call tenant - 24 hr notice required. KEN FERRELL 339-8400

JUST LISTED AND A BUY!\$104,500
Located in new Chinatown. Two bedroom bungalow. Long term owner is moving out of state. Easy to show. KEN FERRELL 339-8400

BUILDER'S DREAM\$99,900
Easy to build zoned R40. Multi single farm home or condo/office house, money maker. Great area. SAM GHADERI 531-6712

MOUNTAIN BOULEVARD TOWNHOME\$99,000
Modern split-level 2BR, 1.5BA condo home. Parquet floors, fireplace, in-unit laundry, deck. Patio & garden. Garage. Starter home. STEVEN BIASATTI 339-8400

CALLING ALL FARMERS!\$85,000
Excellent starter on family street, split level, 2 bedrooms w/kitchen & football-size yard! MARIA SINCLAIR 287-9596

Coldwell Banker top US realty firm according to nationwide magazine

REAL Trends annual Big Brokerage Report ranked Coldwell Banker Residential Brokerage as the nation's top residential real estate company among 100 companies in the United States in 1995.

Coldwell Banker Residential Brokerage operations are located in 100 metropolitan areas in the United States in California, Connecticut, Northern New Jersey, New York and New York as well as Atlanta, Chicago, Cincinnati, Denver, Pittsburgh and St. Louis.

Coldwell Banker began in the San Francisco Bay Area in 1906 when Colbert and two partners, established the commercial real estate company of Tucker, Lynch and

Coldwell at 128 Sutter Street in San Francisco.

"We're pleased to be ranked the number one residential real estate company but we are more pleased that recent surveys show that 94 percent of the buyers and sellers who have worked with Coldwell Banker would refer us to a friend," Coldwell Banker Northern California President Larry Knapp said.

"We're proud of our Bay Area heritage and feel very strongly about our commitment to outstanding customer service, which includes having some of the most knowledgeable people in the business," said Knapp. "We think it's because of those practices that we continue to grow."

Coldwell Banker is the largest residential real estate company in the region, with 53 residential real estate offices and nearly 2,000 real estate sales associates in the Greater Bay Area, Monterey and Sacramento.

The editors of *REAL Trends* conduct the Big Brokers Report that ranks brokerage firms by closed real estate transactions. The firms may be publicly or privately owned, independent or affiliated with a national franchise.

REAL Trends surveyed more than 600 residential real estate brokerage firms. Verification of certain information was required by independent sources.

To reach the Real Estate Editor call 339-4047.

The GRUBB Co.

REALTORS
Experience is essential.

PIEDMONT

Open Sunday 2 - 4:30 p.m.

- | | |
|---|---|
| ROCK AVE
Spacious traditional w/grand formal rms & private garage. 4 spacious bdrms & sunny kitchen. D. GRUBB JR.
NEW PRICE \$719,000 | 77 DUDLEY AVENUE
Spacious and elegant Piedmont home. 3+2, formal dining, family room & rumpus. Secluded patio & garden. K. CALLAHAN
NEW PRICE \$569,000 |
| MARK WAY
Spacious 3-story traditional w/elegant living/formal dining. 5+ bedrooms. Try seller financing. DONALD GRUBB JR.
NEW PRICE \$649,500 | 80 WOODLAND WAY
Monterey colonial in pristine condition w/hdwd flrs, updated kitchen & baths & French doors to patio & garden. K. COOPER
NEW EXCLUSIVE \$569,000 |
| ESTATES DRIVE
Gorgeous grand entry. Very spacious formal dining & mstr ste. w/sitting room. MINDY SCOTT
NEW PRICE \$649,000 | 319 MOUNTAIN AVE
French Provincial. Private, central location. Lovely yard & views. 4 bedrooms/3 baths. Needs TLC. ANIAN TUNNEY
NEW EXCLUSIVE CALL FOR PRICE |
| WILLOW AVENUE
Designed with beautiful architectural details. 4/3, formal family room and breakfast room. JUDY CAIN
\$649,000 | 10 BLAIR AVENUE
Sunlit Mediterranean near Dracena Park. 3/2 w/bonus room. Level out to nice garden. Some view. SUSANNE PAUL
NEW EXCLUSIVE \$339,500 |
| MARKWELTON ROAD
House - view - price! Best buy for space, privacy & huge lot. Sunny & well-maintained. SANDRA VOGL
\$569,000 | 3 PARKSIDE DR
Charming 3 bdrms/2 bath home w/open beamed ceiling in living room. One level w/garden. Close to schools. LINDA MCCLAIN
NEW EXCLUSIVE CALL FOR PRICE |

OAKLAND

Open Sunday 2 - 4:30 p.m.

- | | |
|--|---|
| 10101 MAZUELA DRIVE
Spectacular new homes in Montclair Estates with panoramic Bay views. Exquisite quality throughout. 4500 plus square feet. Gorgeous family media rooms. 5+ bedrooms. Close to Village. ED KUO
\$899,000/\$999,000 | 111 BUCKEYE AVENUE
Light/fresh Rockridge 3/2 + rumpus room. Lrg. private front patio + level rear yard. New master bath. DEBRA DRYDEN
NEW EXCLUSIVE \$339,000 |
| ACACIA AVE
Wonderfully landscaped grounds w/classic & unparalleled craftsmanship. SANDRA VOGL
NEW EXCLUSIVE \$749,000 | 5147 CROCKETT PLACE
Bay view, level in. Pristine 3/2 w/family rm, patio, deck & spa. Montclair schools. Extra pkg. for RV/boat. CONNIE ROGERS
\$337,500 |
| WILLOW DRIVE
Spectacular with a 360 degree view. 4 bedrooms/4 baths, living dining room, family room, huge kitchen and decks. Gated on 3 lots, gated and fenced. ANGELA WEI GRUBB
NEW EXCLUSIVE \$749,000 | 6299 SKYLINE BLVD.
Worth the drive up. 5 min. from Village. 3/3.5 incl. loft & gourmet kit. Lovely cond. w/room for expansion. Walk/Bike to parks & trails. Lovely condition. MELITTA BEESEON
NEW EXCLUSIVE \$335,000 |
| ACACIA AVENUE
Grand Gracious & lovely 1929 Claremont Pines 5 bdrms/4 baths. Beautiful city and hill views. KURT BUCHHOLZ
\$745,000 | 6529 ASCOT DRIVE
All level 3/2 w/formal dining & sun rm. Newly painted, gleaming hdwd flrs. Totally updated 6 yrs. ago. JUDY RANKANKAN
NEW EXCLUSIVE \$329,000 |
| WILSON DRIVE
Construction w/expansive views & exquisite use of 43.5 incl. 2 mstr stes. MARILYN WATSON
NEW EXCLUSIVE \$695,000 | 4388 TERRABELLA
Close to shops, transportation & hiking trails. Living room w/fp, sep. dining & eat-in kitch. w/deck. 3/2.5. B. BALESTRIERI
\$310,000 |
| MARGARIDO DR
Wonderful sun-filled home with beautifully landscaped separate lot, incredible grounds, huge deck - perfect for entertaining. 4/3.5 w/family room. JEAN SIMMONS
NEW EXCLUSIVE \$639,000 | 6638 SARONI DRIVE
Montclair home with newly updated floor plan. 3 bedrooms & rumpus room & 2 fireplaces. Bay view. JUDY RANKANKAN
NEW PRICE \$266,000 |
| WILSON AVENUE
Spacious traditional w/grand formal rooms, level garden & Bay view. 3+3 & elegant kitchen. KAREN STARR
\$518,000 | 300 CAPRICORN
Romantic & private Montclair home. 3/2.5, enormous deck, vaulted beamed ceilings & detached studio. JOHN KARNAY
\$264,000 |
| WILSON DRIVE
Spacious contemporary. 4/3.5, kitchen/family rm & lrg rumpus room. High ceilings, decks & views. MELITTA BEESEON
NEW EXCLUSIVE \$469,000 | 601 & 609 VALLE VISTA
Rose garden duplex. 2/1 & 1/1 w/2-car garage, hdwd floors & hill views. Great location. Move-in condition. KURT BUCHHOLZ
\$235,000 |
| WILSON DRIVE
Spectacular 3/3.5 situated on 2 landscaped lots. Spacious living room, sep. office & lovely garden patio. LINDA MCCLAIN
\$435,000 | 43 SAMARIA LANE
Spacious 2-story townhouse with wonderful views. Large living room/dining area. Deck off living room and master. Tranquil & private. CONNIE ROGERS
NEW EXCLUSIVE \$205,000 |
| WILSON DRIVE
Level living plus spectacular views! Well-designed 3/2 w/family room & 3-car garage. LINDA E. MCCLAIN
\$375,000 | 760B CANYON OAKS
Attractive Condo w/2 master suites. Nice kitchen w/hdwd floors and lovely outlooks. Serene setting. HELEN BUTY
NEW EXCLUSIVE \$144,000 |

PIEDMONT

By Appointment

- | | |
|---|--|
| ROCK AVE
Spacious home w/magnificent quality & detail. 7 bdrms, gourmet kitchen, formal living/dining & pool. MARION SCHWARTZ
\$2,250,000 | MOVE IN TODAY!
Old World Charm - great Piedmont location. Formal rooms, three bedrooms, private level patio and gardens. Must see! Call for private showing. SANDRA VOGL
\$339,000 |
| COURT & VIEW
Designed by Wm. Wurster. Exquisite home, garden & setting. 4+ bdrms, family rm, study & rumpus MARION SCHWARTZ
NEW PRICE \$1,690,000 | PIEDMONT LOT
Lovely canyon setting. Approx. 1/4 acre lot. Photographic survey and architectural renderings available. ANIAN TUNNEY
\$112,000 |
| LOCATION & VALUE
Spacious 3 bedroom/2 bath home with private yard. Walk to schools. Beautiful built-ins. Updated. MARILYN WATSON
\$347,500 | |

OAKLAND

By Appointment

- | | |
|--|--|
| CLAREMONT PINES
Spacious Mediterranean. Exquisite detailing. 4/3 & dramatic formal living/dining & pool. JEANETTE ROACH
\$1,049,000 | PIEDMONT PINES
Lush new kitchen & bright, spacious living room. French doors to private, front garden and view deck. Au pair. 3 bdrms/2.5+ baths. JUDY RANKANKAN
NEW PRICE \$409,000 |
| CLAREMONT PINES
Beautifully landscaped & designed. Stunning entry. Gorgeous "great room". 5 elegant bdrms. MARION SCHWARTZ
\$949,000 | TOP FLOOR
Old World charm. Top floor with San Francisco view. Fabulous building. Make an offer. 2 bdrms/2 baths. ANIAN TUNNEY
\$334,500 |
| CLAREMONT PINES
Spacious traditional, level in & out. 4+ bdrms/3 baths, large garden. Excellent condition. ELIZABETH DICKSON
NEW EXCLUSIVE \$719,000 | CHARMING CROCKER HIGHLANDS
Located on a wonderful tree-lined street. Spacious formal living/dining, 3 bedrooms & lrg. sep. studio. D. GRUBB JR.
\$325,000 |
| CLAREMONT PINES
Spacious traditional w/bay views & lovely garden. Gorgeous 4+3+, office & family room. SHEILA GALLAGHER
\$499,000 | SUNNY MONTCLAIR
Sunny contemporary with vaulted ceilings & canyon views. 3+ bdrms/1.5 baths w/detached office. JOHN KARNAY
\$269,000 |
| CLAREMONT PINES
Exceptional home with five bedrooms. Lovingly cared for and refurbished throughout. French doors to deck/patio. Extensive upgrades. DEBRA DRYDEN
NEW PRICE \$449,000 | GREAT NEIGHBORHOOD
3/2 w/in-law unit. Convenient location. Walk to shops, rests, transit, etc. Level in at rear. JOSEPHINE O'SHAUGHNESSY
\$269,000 |
| | WELL-MAINTAINED
Split-level home with play yard, rumpus room and hardwood floors. Dining area plus eat-in kitchen. HELEN BUTY
\$251,000 |

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339-0400



CURB APPEAL



GAYLE TANTAU

In selling a house there is always lots of emotion involved for both buyers and sellers. The real estate agent can also get caught up emotionally in the emotional drama of their buyers and sellers if not careful.

A recent experience of mine, in which I represented the seller, illustrates how emotion and attitude played a key role in determining which buyer in a multiple offer situation would be purchasing the seller's house.

First of all, our goal was to price the house to sell quickly of which we felt was right at market value. The day following the first Thursday Broker's Open an agent called me and wanted to present an offer. Bingo, our list price was right on target!

I told this agent that since the house was new on the market we wanted to wait until the following Monday to entertain offers. We were hoping that more offers would come in after the Sunday Open House.

I also made a special point of advising this agent that the seller would not consider accepting less than the asking price. (I promised my seller that I would not waste her time in receiving offers that would be unacceptable.) The agent made an appointment for Monday morning.

The agent's presentation was less than inspiring for both my seller and myself. Even though it was an

Emotion and attitude play key role in transaction

all cash offer, it was much less than the list price. After presenting the offer amount, the agent went on to criticize the house mentioning that the view could be better. Believe me, the view is spectacular from the large bay window which beautifully frames the Golden Gate Bridge. At this point, I could see that the agent was quickly losing points with the seller. To make matters worse, the agent said it might be a good idea to take out a wall.

I might add that the seller put her heart and soul into this home as it was a rebuild after the 1991 firestorm, and the last thing the seller needed to hear was unwarranted criticism about her home.

The agent's buyers were not planning on using their house as their primary residence which was another negative for the seller. The seller felt no emotional connection to the prospective buyers. Many sellers want the buyers to live in the house and to love it as much as they do. This definitely was not going to happen in this case.

That afternoon a second agent called me and wanted to present an offer. She said her buyers loved the house and thought it was perfect in every way. These words were music to my ears and I knew my seller would be equally delighted.

I advised the second agent that an offer had already been presented and, again, I said that the seller would not accept consequently, informed the first agent of the new turn of events, and she wanted to present a new offer. Both offers were presented the following day.

The second agent's presentation was outstanding. First of all, it was

'I might add that the seller put her heart and soul into this home.'

a full price offer. It was not all cash as the first offer but an excellent loan that had been pre-approved. Aside from the offer amount, what really made the difference was that the second agent demonstrated great enthusiasm in conveying her buyer's love of the house. At this point in her presentation she was selling genuine emotion and doing a great job of it.

Immediately following the second agent's presentation, it was the first agents turn to resubmit her offer. This time it was a full price offer. She then proceeded to say the full price is now validated due to additional interest in the house. Again, this comment would have been better left unsaid. As far as my seller and I were concerned, the list price of the house had already been validated by our carefully studying the comparable sales.

Now we had two full priced offers to consider. We countered back both offers at the same price.

How this little saga winds up is no surprise. The buyers who loved the house did, in fact, go into contract, and the house sold several thousand dollars above the list price. How sweet it is!

Gayle Tantau is a Realtor with JT Ward in Berkeley. You can reach her at 845-6021.

MASON • McDUFFIE...Welcome Home

OAKLAND / PIEDMONT

THE LAST OF BEST BUYS \$339,000
Best floor plan for work at home or au pair set-up. Close to everything! Must see! SUZANNE YAMAMOTO 428-0900

DISCOVER THIS OFFER NOW! \$285,000
Attractive tri-level office building with courtyard. Possible business/live-in. Over 2500 sq ft. For sale or lease! PEDRO 834-2010, 482-0799



THE ULTIMATE COTTAGE \$205,000
Cutest cottage - 1BR, 1BA with add-on potential. Very large lot, beautiful garden & outdoor living. Charming details! 6182 Valley View Rd. Open Sun. (9/8), 2-4:30. ELISABETH BELLE 428-0900, 644-5452

CONDOS FOR SALE \$80,000-\$200,000
Condos listed from 1BR up to 3BR Penthouse. Located in the Lake Merritt and Jack London Square area. GAYNELL ESTLE 834-2010

CHARM IN WOODSY SETTING \$174,000
Sunny 3BR, 2BA in move-in condition. Separate in-law potential. Rdwd deck with hot tub, fireplace, hdwd floors. Must see! Open Sun. 9/8, 2-4pm. 7967 Hillmont Dr. M. FEINER 524-2526, 525-6261

BERKELEY / ALBANY

UNOBSTRUCTIVE VIEWS, WOODED SETTING \$799,000
Unique craftsman home, 16 years old, is a rare find! 4BR, 4BA including master suite & guest quarters. Set next to regional park on private drive within walking distance of Claremont Spa, BART & shops. GLASS-SABINE TEAM 428-0900, 644-5412

EVER HEARD OF MARIPOSA AVE? \$455,000
Beautiful 2-block long street graced by large stately homes & lined with mature trees. 4+BR, clean, bright, ready to occupy. Bsm't, level rear yard, extra large kitchen. HOLLY ROSE 849-3711, 273-9329

RESTORED 1911 CRAFTSMAN! \$419,000
Lustrous woodwork, copper & brass fixtures, ornate built-ins & richly detailed trimwork. Kitchen with mahogany cabinets & copper counters. 4+BR, 2BA. Just listed. HOLLY ROSE 849-3711, 273-9329

PRIVACY & CHARM! \$419,000
3BR, 2BA Mediterranean sited on double lot in Berkeley hills moments from UC. Solarium kitchen & level out access to garden gives sense of lush indoor-outdoor living. HELENE BARKIN 849-3711, 273-9312

BERKELEY / ALBANY

FARMS IN BERKELEY? \$250,000
You decide. Ultra charming 2BR home located at end of a cul-de-sac on almost double sized lot. Must see with hdwd floors. New paint in & out. Fruit trees in yard. PATRICIA SANDERS 849-3711, 649-7856

STEPS TO CAREFREE LIVING \$214,500
Relax among oak trees in Albany's preferred location in award-winning townhome. 2BR, 2BA. More than 1400 sq ft. Like new condition! Many decks, romantic views! CHRIS KAPITZ 526-5143

A CHARMER! MOVE RIGHT IN \$212,000
Price reduced! Charming craftsman. Move-in condition. 3BR, 2BA, hdwd flrs. Plus room for home office/study. Found/seismic done. Just see! Open 9/8, 2-4pm. 2301 Curtis St. M. FEINER 524-2526, 525-6261

BERKELEY CRAFTSMAN CHARM \$209,000
Architecturally designed and totally rebuilt, this home features a private yard with redwood trees. DARRIN 834-2010

WHAT A DEAL! \$179,000
Delightful 2BR home is loaded with space & charm. Move-in condition! 2 stories, hdwd floors, extra large eat-in kitchen. Fruit trees in rear yard. So affordable! PATRICIA SANDERS 849-3711, 649-7856

CONDO GEM! \$159,500
Special condo on 1 level in architecturally distinctive bldg. Floor to ceiling windows, frplc, hdwd floors. 2BR's overlook courtyard. Parking. Close to UC. Great value. HELENE BARKIN 849-3711, 273-9312

CHARMING INVESTMENT \$140,000
Two craftsman type homes on one lot. 3/1, 2/1 plus storage /studio. Wood security fence adds to privacy. Perfect for owner investor. Convenient S. Berkeley location. LOGENE BUTLER 526-5143

STYLISH CONDO! \$135,000
1BR remodeled condo on tree-lined street. Extra deck, garage, workshop, laundry & spacious. CAROL JEWETT 849-3711, 273-9322

HOME SWEET STARTER HOME \$120,000
This sunny clean bungalow is close to shopping, transportation and more! DARRIN 834-2010

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BUILD YOUR SWEAT EQUITY HERE! \$249,000
3BR cosmetic fixer with separate unit & panoramic view. Plenty of room to expand. Hdwd floors, original kitchen & bath. Smart investment for a first time buyer. HOLLY ROSE 849-3711, 273-9329

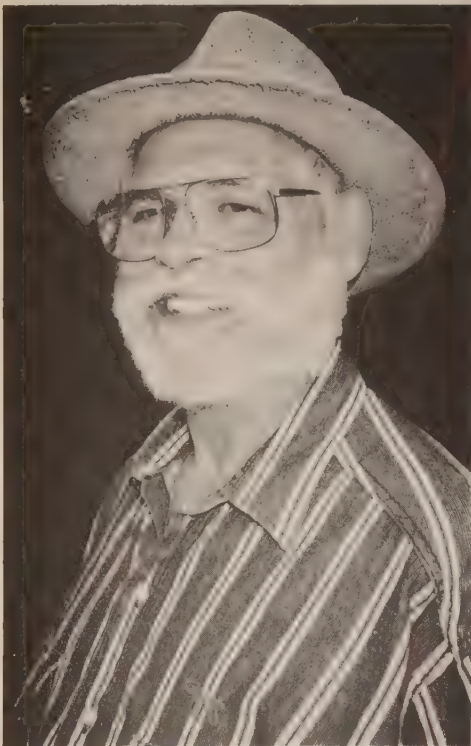
ENTERTAINER'S DELIGHT! \$230,000
Beautiful 2BR, 2BA home has wonderful atrium, family room with skylights, large living room, patio garden, 2-car attached garage, separate wkpl/playroom. JAIMA ROBERTS, 527-9800

PLENTY OF SPACE! \$159,900
Lovely spacious 2+BR on 8,000 sq ft lot. Charming interior has new coat of paint. Large 2-car detached garage. Has pool & atrium. Off-street parking for RV/boat. CAROL 527-9800, 526-2346

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GRAND LAKE (510) 834-2010	KENSINGTON (510) 526-5143	MONTCLAIR (510) 339-9290	MONTCLAIR (510) 339-8888	PIEDMONT (510) 428-0900



Red Oak hosts Nelken



Red Oak Realty invites you to join Ira Nelken at a reception in his honor tomorrow evening at 6 p.m.

Beginning Sept. 2 through Dec. 27, Dr. Ira Nelken will display his show, "Land, Water, Colours," at the Red Oak Gallery.

Nelken, an educational consultant, has been working in and displaying watercolors, charcoal and pen and ink renderings for the past 23 years. His work has a tendency to grow on you.

His style incorporates landscape realism with a touch of Japanese flair. His sense of full-

ness, values, contrasts of colors, combined with his own techniques in the watercolor medium highlight his work.

Come and enjoy an evening with Ira Nelken and view his beautiful works of art at a public reception for the artist on Friday, Sept. 6, from 6 to 8 p.m.

Red Oak Gallery is located inside Red Oak Realty, 1891 Solano Ave., Berkeley.

Call 527-3387 for more information.

Understanding 'pecking order' key to best loan

By H. W. Moss

As a licensed real estate sales person, I am often asked by buyers whether it is better to arrange a loan directly through a bank or to go through an independent mortgage broker.

There is no correct answer. In an ideal world, both should work hard for their clients, the borrowers. A loan officer in a bank or savings and loan is, of course, constrained to quote the daily rates of that institution but may be able to lower the fees for such in-house services as appraisal and document preparation.

The mortgage broker may work with that same lender, as well as numerous others, to find equal or better loan rates and lower fees. One benefit of working with a broker is the client can fill out a single loan application and the broker will take it to the whole world of lending. Most people don't have the time to sort through the 2,000 odd lenders we have in California.

"In some ways people like us are in the same boat as travel agents," said Alan Garber, a loan officer with All California Mortgage in Larkspur. "They don't get a better deal for you on the airlines but you like working with them and they provide additional services."

However, this is not an ideal world. Loan officers within an institution and outside mortgage brokers can both take advantage of the customer. They usually have numerous opportunities to work not in the buyer's best interest but in their own to earn overages, yield spreads and rebates for themselves which a borrower is totally unaware of.

This is not to say these are deceptive practices. Since there are no disclosure laws requiring an explanation of these earnings, often earmarked on closing papers as money paid outside closing, the fees they earn may just as often not be men-

tioned at all and no one can cry foul.

One example of additional fees a brokerage may earn is a volume rebate. These are usually based on the amount of loans the broker places with a lender. "Sometimes lenders will give an incentive to get brokers to direct as much business as they possibly can in their direction," Garber said.

For example, a lender may give the broker an incentive an extra eighth of a percent on fees or points if they reach a specified dollar amount of loans. Those eights can add up.

The brokerage owner may share that with the agents. Or the owner may not. There are times when a wholesale lender will cut a deal with the brokerage owner for volume rebates which are not disclosed either to the borrower or the agents and the owner of the company does not pass this on to the agents.

The most popular lenders who provide good programs and have plenty of business often do not offer volume incentives because they don't need the extra business.

Borrowers ultimately make their deal based on their good credit. There are several categories into which a borrower fits depending on their credit history. The best borrower is without a credit blemish and the resulting loan is known in the industry as "A" paper. Most banks, savings and loans and mortgage brokers are called "A" lenders.

Secondary levels of paper fall into the "B," "C" or "D" category. A "B" borrower is someone with current credit problems; the price they are quoted for a loan can be a lot higher in interest rates and points than that quoted to someone with perfect credit.

Worse yet are "C" borrowers who have been involved in a foreclosure, owe back payments, or have other credit problems. Those in the "D"

category cannot find a home loan. They are not rare but few mortgage brokers ever deal with them.

Mortgage brokers deal with the wholesale lending arm of a bank, such as Chase Manhattan, which allows the broker to earn a yield spread. The spread between what a lender is asking and what the broker is getting is very small.

In some parts of the market, especially where the borrower can be persuaded of their own bad credit, finance companies who deal with the B and C mortgage market, known as hard money lenders, charge as much as twenty points for a loan.

Another way lenders earn additional money is by selling their loans in the secondary market. Here, again because of the small spread, companies which routinely sell their mortgages, and not all of them do, rely on volume and the servicing rights to make a profit.

One of the characteristics of the "A" market is that everything is fairly well standardized. There is a secondary market where the loans may be sold as soon as they are funded. But Fannie Mae and Freddie Mac buy only the best loans—the plain ol' vanilla mortgage—from extremely creditworthy borrowers.

As loans get riskier, the price to the borrower goes up. That's where the really serious tricks are played on little old ladies.

Credit challenged people with

'The fees they earn may not be mentioned at all ... no one can cry foul.'

lots of credit card debt, high rates and a short schedule. When they consolidate, they usually at a monthly payment, high interest rate, this may if they are paying less. They are usually paying just that the amortization longer. I find it amazing the borrowing cost of the expensive things, a house or we have unit pricing items in a grocery store.

Keep in mind, any fee a lender or a broker is in. This is especially true in the market. But people are making this type of loan monthly payment basis interest rate, points and

H.W. Moss is a licensed real estate associate with TCO in San Francisco. He also writes fiction and a website. You can visit him at www.netnovels.com.

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501 KENMORE AVENUE \$324,000
Rare Berkeley Style Brown Shingle on Double Wide Lot - Gardener's Paradise

This stunning 3BR, 2BA home has been lovingly restored. Sunny front porch covered with Wisteria. Grand living room and formal dining room with fireplace, antique lights, built-ins and hardwood floors. Fabulous gourmet kitchen remodel. White wood cabinets, granite countertops, skylight, cut-in nook, grand molding. Extra space downstairs with family room and bedroom/bath. This is a must see home, kitchen, yard.

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LIBERTY AT LAST.....\$205,000
3BR, 2BA. Modern and renovated! Approximately 1,159 sq ft, garage, good area. #W37824 Sarah Lo 510-222-9772 ext. 134

ESTATE SALE!!.....\$209,900
4BR, 2BA, over 1,300 sq ft., clear termite report, new paint in/out, new carpet, bay view. #W38491 Dwayne Bartels 510-222-4061

BAY VIEW WITH STYLE.....\$239,900
3BR, 1.5BA, 2-car garage, contemporary home, cathedral ceilings, hardwood floors. #W38171 John Anderson 510-237-8842

DRASTIC PRICE REDUCTION - GREAT BAY VIEWS!!.....\$259,000
3BR, 2BA, formal dining, attached 2-car garage, family room, almost 1900 sq ft., fireplace. #W37098 Janelle Chiu 510-222-8888

GOLDEN GATE VIEW.....\$288,888
3BR, 2.5BA in hills, family room, formal dining, fireplace, new paint, private backyard with fruit trees. #W37551 John Anderson 510-237-8842

GORGEOUS PANORAMIC VIEW HOME.....\$299,000
Huge custom home over 2600 sq. ft., 4BR, 4BA, 2 car att'd garage, in-law potential, great location! #W37829 Jason Sangmaster 510-262-5585

INCOME PROPERTY

EL CERRITO 4-PLEX.....\$388,000
1 large owner's unit, 3BR, 1.5BA, and three 2BR units. Panoramic views from every unit, great cash flow! #W37746 Janelle Chiu 510-222-8888

ALBANY TRI-PLEX.....\$329,000
Each unit has 2BR, 1BA and its own garage. New paint in and out. Garden in back. #W38340 Jason Sangmaster 510-262-5585

ALBANY / BERKELEY

CRAFTSMAN SPECIAL IN PRIME ALBANY LOCATION.....\$359,950
3BR, 2BA, formal dining, attached 2-car garage, fireplace, approx. 1859 sq. ft., gorgeous private backyard, new paint, upgraded, pest control work done! #W38435 Carolyn Dopp 510-223-6700

BERKELEY, NEAR TO 4TH ST!.....\$129,950
2BR, 1BA bungalow with large yard, close to shops! Probate sale! #W36133 Jamie Lake 510-765-5960

EL SOBRANTE

NEW LISTING / HEAR THE WIND IN THE TREES.....\$219,000
In the country, 3BR, 2BA, new white Berber carpets, 2-car garage, over 1/3 acre wooded lot! Large living/dining room combo with Tahoe beamed ceilings. Total privacy. #W383647 Geri or Carla 510-234-7808

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531-7000

OPEN HOMES

4048 COOLIDGE AVE. New listing! Lovingly maint. 3BD/1BA, formal dining, updated kit, rumpus, view, 2-car gar, hwd flrs, patio, low maint. yard. Chris O'Brien

419 ELWOOD AVE. First open! Charming craftsman in Grand Lake area. Orig. wood & leaded glass built-ins. 2+BD/1.5BA, sunny garden & deck. Wendy Callaghan

3362 BRUNELL DR. Bay view contemporary in Joaquin Miller Heights. 4BD all on 1 floor. 2.5BA, family room. Elegant & dramatic! Joy Bryden

5198 SADDLEBROOK DR. Parkridge Estates 3BD, 2BA with frpl, formal dining room, separate breakfast nook, well maintained. Jackie Carter

4811 TRINIDAD. Price reduced! Sweeping bay view, grand living room, cathedral ceilings, hwd flrs, 3BD/2BA, deck, hot tub, 2-car garage

4727 EL CENTRO. Spanish Mediterranean, 2BD/1.5BA, large family rm, 2-car garage, lovely garden. Refinished hwd floors, fresh paint. Nancy Novick

3034 JORDAN RD. Flexible floor plan on nearly 1/4 ac. private lot in Redwood Heights. 2BD/1BA, eat-in kitchen, large living room & sun porch - up. Plus roomy kitchen, family room, laundry - down. Carrie Craig

3903 LA CRESTA. Sunny 3BD, remodeled eat-in kitchen, formal dining room, large deck, landscaped yard, garage. Jaya Bhimani

286 COVINGTON. Sheffield Village traditional. 3BD, new gourmet kitchen, hwd floors, 2-car garage. A-1 condition. San Leandro schools. Noll Davis

4009 ELSTON. Charming 2BD craftsman bungalow in move-in condition. Natural wood built-ins, refinished hwd floors, sunny yard. Don Dunning

2833 MODESTO. Maxwell Park 2BD with charm! Hwd floors, formal dining room with built-in cabinets, large kitchen, great street. Kate Phillips

SHOWN BY APPOINTMENT

ORIENTAL SIMPLICITY & OPENNESS. Not your regular Piedmont Pines house. Strikingly different. Light, airy & private. 3BD/2BA. New kitchen. Noll Davis

ROCKRIDGE/BERKELEY BORDER. Duplex, 2BD units with frpl, hwd floors, new tile baths, owner occupy or investor, garage, yard. Stan Hammond 839-5845

AFFORDABLE HOME IN UPPER ROCKRIDGE! 2BD/2BA w/frm rm. Living & dining rms with vaulted, beam ceiling, deck w/hill view, 2-car gar. Kate Phillips

REDWOOD HEIGHTS. Level in, energy efficient home. Solar panel heating. Charming 3BD/1BA. Serene garden views. Attached garage. Diane McCan

PRICED REDUCED \$120,000. N. Oakland craftsman. 2-story. 4+BD/2.5BA, 2 bds Redone flrs, elec., plumbing, new paint in/out. Ass. \$185K loan. Frank Hennrich 854-5545

TERRIFIC REDWOOD HEIGHTS STARTER. Beamed ceilings, 3BD/1BA, spacious level yard, large workshop off garage. Diane McCan

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MEDIAN HOME PRICES FOR SELECTED CALIFORNIA CITIES AND AREAS

Area/City	Median Home Prices			% Change From June 1996	% Change From July 1995
	July 1996	June 1996	July 1995		
ALAMEDA COUNTY					
Alameda	215,000	235,000	235,000	-8.5%	-8.5%
Berkeley	232,000	207,500	222,750	11.8%	4.2%
Emeryville	270,000	253,000	245,250	6.7%	10.1%
Hayward	234,750	240,500	211,000	-2.4%	11.3%
San Antonio	226,750	230,750	214,500	-1.7%	5.7%
San Leandro	160,500	158,500	153,500	1.3%	4.6%
Union City	203,500	191,250	194,000	6.4%	4.9%
Walnut Creek	189,000	197,000	203,000	-4.1%	-6.9%
West Berkeley	150,000	160,000	135,500	-6.3%	10.7%
Westminster	267,500	290,000	290,000	-7.8%	-7.8%
San Leandro	162,750	155,000	161,500	5.0%	0.8%
San Francisco	200,000	197,000	185,000	1.5%	8.1%

Price increases are not an across-the-board affair in Alameda County, homeowners in general can point to an increase in

Home sales up nearly 18 percent from last July

Escrow sales of California homes jumped 17.6 percent during July from a year ago, according to ongoing price increases in various cities and areas throughout the state, the California Association of Realtors (C.A.R.) and Transamerica's MetroScan real estate service reported today.

Home prices increased during July from a year ago in 145 of the more than 300 selected California cities and areas contained in the chart. These new local statistics were generated from Transamerica's MetroScan service. The service has joined forces with Transamerica Information Management Services, a subsidiary of San Francisco-based Transamerica, to provide expanded housing statistics for many cities across throughout California.

"Despite rising mortgage interest rates earlier this year, the California housing market recovery continued during July, with statewide sales increasing nearly 18 percent from a year ago and the statewide median home price rising from a year ago for the fifth consecutive month," said C.A.R. President Rick Snyder. "Home sales soared 26 percent during the first seven months of 1996, compared with a year ago, reaching the highest January through July sales level recorded since that period in 1989," said Snyder, a San Diego Realtor.

"We are particularly encouraged to see that home prices are continuing to stabilize or increase in many cities and areas throughout California," said Snyder. "This new data generated from Transamerica's MetroScan real estate service, indi-

cates that home prices are showing unforeseen strength in several California cities and communities — areas that many observers have believed to be lingering weak-spots in the state's housing recovery," Snyder added.

Among highlights of the C.A.R./Transamerica MetroScan July real estate housing report:

- Statewide, 500,500 existing, single-family detached homes closed escrow during July on a seasonally-adjusted, annualized basis, down 0.6 percent from a revised annualized rate of 503,570 homes sold in June.

- The July sales pace jumped 17.6 percent from the July 1995 annualized rate, when 425,690 homes were sold.

The annualized figure represents what would be the total number of

homes sold during 1996 if sales occurred at the July pace throughout the year. It is adjusted to account for seasonal factors which influence home sales.

- The statewide median price of an existing, single-family detached home sold during July was \$182,780, virtually unchanged from \$182,820 in June.

- The July median price increased 1.4 percent from July 1995, when the median-priced home sold for \$180,250.

- Fixed mortgage interest rates averaged 8.24 percent during July, down from an average of 8.32 percent in June, but up from 7.61 percent in July 1995, according to the Federal Home Loan Mortgage Corp. Adjustable mortgage interest rates averaged 5.98 percent in July, up

See SALES on page 20

Permit approval, cabinet refacing, free workshops on tap at BEC

The non-profit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream.

"Cabinet Refacing" and "How to Get Your Building Permit Approved" will be held on Saturday, September 7.

Two free lectures will be offered on Saturday, September 14. "What You Need to Know Before You Remodel," a preview of BEC's "Homeowner Essential Course" and "Choosing to Add On: the Pros and Cons of Building an Addition."

Call 525-7610 for more information.

Directory points way to savings

Buy great stuff at low prices with the help of the "Reuse Directory" shop the 220 REUSE/rental/repair stores in Berkeley and Albany.

This 64-page booklet describes shops that sell everything from antiques to books, from toys to cloth-

ing and collectibles, and is available at all Berkeley and Albany libraries, community centers, city halls and chambers of commerce. To receive one in the mail, Berkeley residents call 644-8856; Albany residents should call 528-5760.

Realty company announces expansion in Orinda office

Robust real estate sales in Contra Costa County has prompted Coldwell Banker in Orinda to expand, announced Avram Goldman, senior vice president and regional manager.

The new offices will house six additional sales associates and their assistants, as well as a conference room, marketing and media center, and computer center.

The larger Coldwell Banker office will accommodate the public's need for "one-stop shopping" encompassing The Home Mortgage Network for home loan financing, CBNET providing information on the Internet, relocation services and home warranty services, in addition to professional real estate ex-

pertise, according to Orinda branch manager Valerie Cook.

Plus, the expansion will allow the Orinda office to utilize changes in the real estate marketplace, including the addition of on-line services. Coldwell Banker Online may be found at <http://www.coldwellbanker.com>.

"The Orinda office has grown with the addition of our new manager Val Cook and her ability to bring in productive agents," said Goldman. "This has necessitated the expansion of the Coldwell Banker Orinda office. The Orinda office's success has boosted Coldwell Banker into the leading position in the "Lamorinda" market."

Sallie Mae's resources may help finance college education

A 20-page brochure providing a handy overview of the college financial aid process is available from Sallie Mae.

The brochure includes a step-by-step road map on applying for aid, advice on saving for college and useful tips on coping with tu-

ition and other college costs. For a free copy, call (800) 806-3681.

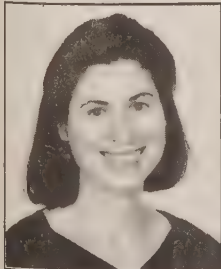
Sallie Mae's site on the Internet is perhaps the most comprehensive source of free information on college financing.

Sallie Mae's web site address is: <http://www.salliemae.com>.



Mason McDuffie's Grand Lake office salutes their top 10 producers for the first half of 1996, for their professionalism, hard work, and service to their clients. Call any of these agents for the best in friendly service whether buying or selling a home.

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HELEN CHIN



Congratulations Helen!

DARRIN TINSLEY



Congratulations Darrin!

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Congratulations Henriette!

HEIDI TUGGLE



Congratulations Heidi!

Grand Lake Office
3320 Grand Avenue, Oakland • (510) 834-2010

MASON-McDUFFIE...Welcome Home

Sales...

Continued from page 19
from 5.92 percent in June and 5.83 percent in July 1995.

"Mortgage interest rates have been declining since the second week of July, adding another component to the growing list of beneficial economic fundamentals that are fueling the California housing market recovery," said Leslie Appleton-Young, C.A.R.'s vice president of economics and public policy.

"The extensive new local city and area price statistics generated from Transamerica's MetroScan service will provide consumers with more information than ever before about the nation's largest housing market. This new data will help illustrate emerging trends in various segments or geographical areas of California's complex housing marketplace," Appleton-Young said.

• C.A.R.'s statewide Unsold Inventory Index was 7.2 months in July, down from 7.7 months in June, and down sharply from 10.9 months in July 1995. The Index measures the number of months it would take to deplete the supply of homes on the market at the current rate of sales.

Regional sales and price information are contained in the attached charts. Regional sales data are not adjusted to account for seasonal factors which influence home sales. Additional median home prices for more than 300 selected California cities and areas also are contained in

an attached chart.

C.A.R.'s median price and sales data for detached homes are based on reports from 90 associations of Realtors throughout the state. Median condominium price and sales data are based on a survey of 64 associations. The median price for both detached homes and condominiums is based on closed escrow sales.

Median home prices for more than 300 selected cities and areas throughout California were generated from Transamerica's MetroScan real estate service. These localized price statistics are derived from all types of home sales — new and existing, condominium and single-family residences.

Localized California housing market data is provided to C.A.R. by Sacramento-based Transamerica Information Management Services and its MetroScan real estate service. The company is a subsidiary of San Francisco-based Transamerica Corp., one of the largest Fortune 500 companies headquartered in California. Transamerica Information Management Services is a leading provider of real property information for real estate professionals.

Headquartered in Los Angeles the California Association of Realtors is one of the largest state trade associations in the United States, with nearly 100,000 members dedicated to the advancement of professionalism in real estate.

Freddie Mac points to fall in 30-year refinance

A study recently released by Freddie Mac shows that the decline in refinance activity into new 30-year fixed-rate mortgages, seen in the first quarter, continued into the second quarter, with 53 percent of existing 30-year borrowers choosing new 30-year loans when refinancing, down from 63 percent in the first quarter and 68 percent for all of 1995.

The Freddie Mac study looked at loans homeowners chose when refinancing, and is based on mortgages for which Freddie Mac purchased both the original and new homes.

The decline coincides with an overall reduction in refinance ap-

plication activity in the quarter. According to the Freddie Mac Primary Mortgage Market Survey, applications to refinance all mortgages peaked this year in February at 47 percent. In June, the latest month for which there are data, 19 percent of mortgage applications were for refinancing.

"Refinance activity was definitely lower in the second quarter, and that was not unexpected given the volume of refinancings in the December through February period, and the fact that interest rates on all mortgages were higher in the second quarter," said Vassilis Lekkas, senior economist. "Nevertheless, mortgage originations have been

relatively strong, with total originations about \$414 billion in the first half of the year, compared with approximately \$264 billion in the first half last year."

The percentage of existing adjustable-rate mortgage (ARM) holders refinancing into new ARMs doubled in the second quarter to 14 percent from 7 percent.

"Long-term mortgage rates increased more dramatically in the second quarter than short-term rates — 60 basis points compared with 36 basis points. This made ARMs and balloons more attractive for some refinancing borrowers," said Lekkas. In the 15-year sector, refinance activity was mixed. Thirty-

three percent of existing fixed-rate borrowers chose new 15-year loans in the second quarter, up from 29 percent. However, 77 percent in the first quarter chose new 15-year loans.

Freddie Mac is a publicly owned corporation established in Congress in 1970 to ensure a continuous flow of funds to lenders in support of home ownership and rental housing. Freddie Mac purchases mortgage loans and packages them into securities that are sold to investors. Over the years, Freddie Mac has helped finance one in six new homes.

Access Internet to learn many retirement alternatives

Seniors and their families considering retirement living alternatives can now "visit" one of the area's leading continuing care communities without even leaving the house.

Simply by accessing the Internet on a home personal computer and keying in the proper World Wide Web address code, elderly adults and their children can take a convenient "tour" of Piedmont Gardens and Grand Lake Gardens.

Seniors can view photos and learn about the many lifestyle features and attractive amenities a

full-care community can offer.

Separately, family assisting parents in finding a new living location can access other details, such as the range and depth of services available and key points on estate protection issues.

The Web address for reaching Grand Lake Gardens and Piedmont Gardens — <http://www.retirementlife.com> — will also introduce the visitor to a complete network of 17 unique continuing care retirement communities and rental living sites in Cali-

fornia, Washington, and Arizona.

The network is operated by American Baptist Homes of the West, a non-profit, non-sectarian organization providing quality housing and health care for seniors since 1949.

Each continuing care community offers full facilities for independent living and is licensed to

provide programs for various levels of assistance to changing health and service needs of residents — ranging from assisted living, rehabilitation, wellness programs to skilled nursing care.

For more information, contact Grand Lake Gardens at 339-4046 or Piedmont Gardens at 339-4046.

To place a classified ad call 339-8777.

YOUR WEEKEND GUIDE TO OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

6111 MAZUELA DR. Montclair, spectacular new 5bd, 4500 sq ft \$899,000
The GRUBB Company, Ed Kuo 339-0400

6101 MAZUELA DR. Newest estate community, 5bd, VIEW, 4500 of \$899,000
The GRUBB Company, Ed Kuo 339-0400

5831 ACACIA AVE. Claremont Pines, colonial, landscaped, aupair \$969,000
The GRUBB Company, Sandra Vogl 339-0400

6514 ASCOT. Classic 4bd/3 1/2ba med, fountains, gazebo, veranda \$849,000
Better Homes, Sue Williams 339-8400

2 DIABLO DR. Montclair, on 3 lots, gated, 4/4, huge kitchen, decks \$749,000
The GRUBB Company, Angela Wei Grubb 339-0400

6900 ACACIA AVE. Claremont Pines, a rare find 5 1/2/3, city/hill vw \$745,000
The GRUBB Company, Kurt Buchholz 339-0400

6069 GLENARMS DR. New construction, 4/3 1/2, 2 mstr suites, library \$695,000
The GRUBB Company, Marilyn Watson 339-0400

6122 ACACIA. Claremont Pines 4bd/3+ba newly bilt, den, views \$589,000
Mason-McDuffie 428-0900, David Ichikawa 547-8978

121 DIABLO DR. Montclair 3bd/3ba pano vw retreat w/cottage, pvt \$650,000
Better Homes, Steven Biasatti 339-8400

6240 ACACIA. 4bd/3 1/2ba, Claremont Pines, high quality finishes \$649,000
Coldwell Banker, Dian Hymer 339-1174

5887 MARGARITO DR. Claremont Pines 4/3 1/2, huge deck, +sep lot \$639,000
The GRUBB Company, Jean Simmons 339-0400

12363 SKYLINE. Hillcrest Estates 3bd/3ba ranch w/piano view \$595,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

110 STARVIEW. Hiller, outstanding townhome w/elevator \$589,000
Coldwell Banker, Ollie Hammerel 339-1174

6511 LONGWALK DR. Montclair 3bd/3ba, SF views, open & airy \$579,000
Pacific Union, Tori Carlisle 339-6460

3322 BUTTERS DR. Montclair 4bd/3+ba, private bay view setting! \$569,000
Pacific Union, Wendy Gardner 339-5460

6046 FAIRLANE DR. 4bd/3ba, cooking island, master suite, den \$549,000
Coldwell Banker, Ollie Hammerel 339-1174

1097 BROADWAY TER. Just listed, Montclair 3bd/2 1/2ba, fenced yd \$529,000
Coldwell Banker, Darcy Diamante 339-1174

1011 ASHMOUNT AVE. Crocker 3+3/4, grand formal rms, elegant kit \$518,000
The GRUBB Company, Karen Starr 339-0400

7063 SKYLINE BL. Montclair 4/3 reduced again! killer deal! bay vw \$499,000
Better Homes, Mel Copland 339-8400

9009 BROADWAY TER. Montclair 4bd/2 1/2ba, new constr, grt views \$498,000
Better Homes, Hal Marcus 339-4000

5709 COLTON. Montclair 3bd/2ba, designer touches, exceptional \$475,000
Mason-McDuffie 428-0900, Nancy Moore 844-5488

7001 EXETER DR. Montclair 4bd/3 1/2ba, huge rumpus, decks, views \$469,000
The GRUBB Company, Melitta Beeson 339-0400

451 MOUNTAIN BL. Montclair nw 4bd/3ba, custom, vaulted ceilings \$459,000
granite counters, main fir MBR suite, level-in. Richard Palmer 559-9134

3362 BRUNELL DR. J. Miller Hts, 4bd on 1 floor, 2 1/2ba, elegant \$459,000
Wells & Bennett, Joy Bryden 531-7000

1060 HUBERT RD. Crocker, sunny/spacious 6bd/2 1/2ba, 3000+sq ft \$442,500
Mason-McDuffie, Dolores Thom 834-2010

6768 SCARBOROUGH DR. Charming 3b/3 1/2ba, office, garden patio \$435,000
The GRUBB Company, Linda McClain 339-0400

6221 ASCOT. Montclair 4/4 Hollywood fixer nds your style & flair \$435,000
Mason-McDuffie 339-9290, Carol Towata 869-4235

1635 ARROWHEAD DR. Montclair 4b/2+ba, reduced value! level-in \$419,000
Better Homes, Phil Phillips 339-6460

40 STARVIEW. Hiller Hglands 3/3 twnmh, lg mstr suite, open fir pin \$409,000
Coldwell Banker, Ollie Hammerel 339-1174

6822 HARBOR DR. Montclair 4+3/3b, custom upgrades, spacious \$399,000
Better Homes, Suzanne Linford 339-4000

639 CALMAR AVE. Crocker Hglands 3bd/3ba, office, garden, mstr \$395,000
Pacific Union, Joan Dark 339-6460

6358 HARBOR. Up Rockledge, majestic 3bd/2ba, spacious rooms \$382,000
Mason-McDuffie 339-9290, Mark Ross 869-4256

6679 CHARING CROSS RD. Hiller spacious 3/2 1/2 unit, enclosed yd \$379,000
Coldwell Banker, Ollie Hammerel 339-1174

5701 CHELTON DR. Piedmont Pines 3/2 ranch, grt view! fam room \$375,000
The GRUBB Company, Linda E. McClain 339-0400

6 ASHMOUNT WAY. Piedmont border 4bd/2ba no-care yd, bay view \$349,000
Mason-McDuffie 428-0900, Nancy Leirkind 863-8092

111 BUCKEYE AV. Rockledge 3bd/2+ba, rumpus, pvt patio, level yd \$339,000
The GRUBB Company, Debra Dryden 339-0400

6201 CLIVE AVE. 4bd/2ba, lovely corner lot beauty! \$339,000
Century 21 Anchor, Ellen Russell 662-0674

5147 CROCKETT PL. J. Miller, bay vw, 3/2, fam rm, patio, deck, spa \$337,500
The GRUBB Company, Connie Rogers 339-0400

6299 SKYLINE BL. Montclair, must see! 3 1/2/3, loft, gourmet kitchen \$335,000
The GRUBB Company, Melitta Beeson 339-0400

6529 ASCOT DR. Piedmont Pines, 3bd/2ba, all level, FDR, sun rm \$329,000
The GRUBB Company, Judy Rankankan 339-0400

2860 ALIDA. 3bd/2+ba \$329,000
Coldwell Banker, Linda Goldman 486-1495

9461 SKYLINE BL. 3/2, hdwds, frpl, lg rumpus, possible in-law qtrs, \$325,000
beautiful low maintenance landscaping w/redwood trees. 531-2360

4223 REINHARDT DR. Redwood Hts 4+bd/3+ba on cul-de-sac, pool \$325,000
The GRUBB Company, Rosemary Greene 339-4000

501 KENMORE AVE. New Listing! 3/2 brown shingle, dbl wide lot, \$324,000
gourmet kitchen, FDR, sunny front porch. Lawton Assoc. 547-5970 SUN 1-5

5940 LASALLE AVE. Montclair 3bd/2ba, FDR, hdwds, new paint \$320,000
Pacific Union, Brooks Anderson 339-6460

4071 OAKMORE RD. 3+bd/2+ba, move in! wooded setting, 2 decks \$319,900
Pacific Union, Dick Cohen 339-6460

4032 BRIGHTON. Glenview 4bd/2ba, price reduced! craftsman \$319,000
Better Homes, Victor Fierro 832-4339

6627 HEARTWOOD DR. Montclair charmer, 2bd, nearly level in, deck \$315,000
bay vw, +studio w/sep entry. Owner 531-8382 Principals Only SAT & SUN 1-4

4388 TERRABELLA. Nr shops/trans/hiking trails, 3/2 1/2, frpl, deck \$310,000
The GRUBB Company, Bettina Balestrieri 339-6460

6817 COLTON BL. Montclair 3bd/1+ba, new listing! level garden, vw \$310,000
Pacific Union, Chuck Corwin 339-6460

6477 OAKWOOD DR. 1st time on market! Montclair 3/2 great buy! \$309,000
Better Homes, Nahid Nassiri 531-1670

8211 SKYLINE DR. Montclair 3bd, reduced, great value! \$309,000
Mason-McDuffie, Marlene Daniels 428-0900

5969 THORNHILL DR. Montclair 3bd/2ba, move in! pvt level backyd \$299,000
Better Homes, Edith Marcus 339-4000

2200 TIFFIN RD. Oakmore 3bd/3ba, warm charming Colonial, mpus \$299,000
Pacific Union, Sandi Klemmer 339-6460

4374 TERRABELLA WAY. Oakland Hills 3 1/2/3, SF views, lg kitchen \$292,000
Better Homes, Helen Nicholas 339-8400

4152 BALFOUR. New listing! Crocker sunny 3bd, office, bonus rm \$289,500
Coldwell Banker, Ruby Ng 339-1174

3664 BRUNELL. Country living! Fruit trees, FDR, hdwds, serene \$289,000
Coldwell Banker, Adrienne Broche 339-1174

4396 REDWOOD. Redwood Heights 3+bd/2+ba, affordable, SF view \$285,000
Mason-McDuffie 339-9290, Mark Cujak 869-4237

5198 SADDLEBROOK. Parkridge Estates 3/2, frpl, FDR, brkst nook \$280,000
Wells & Bennett, Jackie Carter 531-7000

5850 LAWTON AVE. New Listing! Charming sunny 2/1 bungalow, \$279,000
FDR, remod kit, brkst nook, nr Mkt Hall. Lawton Associates 547-5970 SUN 1-5

6416 HEATHER RIDGE WAY. Montclair 2/2, office, lg sunny lot \$279,000
Pacific Union, Kathy Flynn 339-6460

3751 VICTOR AVE. 3bd/1 1/2ba in the Avenue Terrace neighborhood \$279,000
Gadsby & Associates, Bill 748-5300

668 BROOKWOOD. Trestle Glen 3+bd/3ba, make a deal \$275,000
Mason-McDuffie 339-8888, Herb Manor 869-4227

6140 VALLEY VIEW. Montclair 2/1 + au pair, new listing! hdwds \$275,000
Pacific Union, Kathy Flynn 339-6460

4048 COOLIDGE AVE. New listing! 3/1, FDR, updt kit, rumpus, yd \$269,000
Wells & Bennett, Chris Christensen 531-7000

5851 McANDREW DR. Montclair 3bd/2ba, level grounds \$269,000
Better Homes, Hal Castle 339-8400

1058 GLENDORA. Glenview, new listing! 3+bd, never on mkt before \$269,000
Coldwell Banker, Don Coelho 339-1174

6638 SARONI DR. Montclair 3bd, rumpus, 2 frpls, bay view \$266,000
The GRUBB Company, Judy Rankankan 339-0400

9018 SKYLINE. Montclair 3bd/2ba, charm & space, bay vw, plus rms \$265,000
Better Homes, Anida Weyl 339-8400

300 CAPRICORN. Montclair 3/2 1/2, forest/valley views, det. studio \$264,000
The GRUBB Company, John Karnay 339-0400

5901 LEONA ST. 5bd/3+ba, must see! view, private, large & bright \$259,000
Better Homes, Sam Ghaderi 339-4000

5552 ASCOT. New listing, Piedmont Pines 2bd, hdwds, lg yard \$259,000
Coldwell Banker, Joan Alden 339-1174

5340 BROADWAY TER #701, Dramatic 2/2 penthouse, vw, secure \$249,000
Mason-McDuffie, Cindy Lunge 428-0900

419 ELWOOD AVE. 1st open! charming 2+1/4 craftsman, garden \$249,000
Wells & Bennett, Wendy Callaghan 531-7000

4811 TRINIDAD. Reduced! 3/2, pano bay vw, hwd, deck, hot tub \$249,000
Wells & Bennett 531-7000

3916 SEQUOYAH RD. 3bd/2ba w/g family room, overlooks garden \$249,000
Better Homes, Charlene Claybaugh 444-7653

395 60TH STREET. Oakland, 3bd/2ba \$249,000
Coldwell Banker, Chris Cohn 486-1495

2550-48 SCENIC. Up Diamond, opportunity for 2 grt houses, 2/1, 1/1 \$249,000
Mason-McDuffie 339-9290, Cindy Boze 869-4203

9990 SIGOURNEY AVE. 3bd/2 1/2ba custom, many extras, upgrades \$249,000
Harbor Bay Realty, Fred Christensen 814-4811 SUNDAY 2-4

4473 REINHARDT. Redwd Hts gardeners paradise! 2+1, dbl lot, vw \$249,000
Better Homes, Martha Shin 531-8643

3833 ARDLEY. Glenview 4bd/2ba tudor needs TLC \$249,000
Better Homes, M. M. McConville 339-4000

4460 ANDERSON AVE. Redwood Hts lovely level-in 3/2, just listed \$249,000
Mason-McDuffie, Marlene Daniels 428-0900

3126 CALIFORNIA. Laurel 3+bd/1 1/2ba gorgeous tudor, amenities \$249,000
Better Homes, Rachel Baller 530-3860

842-842A WALKER. Grand Lake 2bd/1+ba, hdwds, formal DR, plus \$249,000
1/1 in-law, 2 garages. 5% down. Owner 834-8768 SUN 11-5 MAKE OFFER

559 RADNOR RD. Haddon Hill 3+ 1/2 Spanish Med, lake/city vw \$249,000
Mason-McDuffie 834-2010, John F. Bell 639-3438

4646 REINHARDT. Redwood Hts 3bd/2ba Spanish Med rehab, charm \$249,000
Better Homes, Julie Renaldi 339-8400

601 & 609 VALLE VISTA. Grand Lake duplex 2/1, 1/1, charming! \$249,000
The GRUBB Company, Kurt Buchholz 339-0400

1960 MAGELLAN. Montclair, WOW! 2/1, all this for very little! \$249,000
Mason-McDuffie 339-9290, Bill Boze 869-4216

658 JEAN ST. Grandlake 3bd/1ba, cute, walk shops, upgrades \$249,000
Pacific Union, Pat Dedekian 339-6460

335 NEWTON. Haddon Hills 4bd/1 1/2ba, move in Victorian! \$249,000
Better Homes, Elaine Jones 339-4000

4727 EL CENTRO. Spanish Med 2bd/1 1/2ba, hdwds, lovely garden \$249,000
Wells & Bennett, Nancy Novick 531-7000

5730 THORNHILL DR. Montclair 2bd/1ba cottage, oversized lot \$249,000
Better Homes, Arnold Mueller 339-4000

3034 JORDAN RD. Flex fir plan, Redwd Hts 2/1, sunporch, 2 kitchen \$249,000
Wells & Bennett, Jaya Bhimani 531-7000

4011 GREENWOOD. 3b/2b, popular Glenview district, Crocker sch! \$249,000
Mason-McDuffie 339-9290, Ruth Blitman 869-4201

3869 LYMAN. 3bd/1ba, new paint, new carpet, remod kitchen, ready \$249,000
Gadsby & Associates, Margaret 748-5300 SATURDAY 2-4:30

3947 ARDLEY AVE. Glenview 2+bd/1ba craftsman bungalow, yard \$249,000
Better Homes, Lyn Murray 339-8400

3903 LA CRESTA. Sunny 3bd, remod eat-in kitchen, FDR, deck, yd \$249,000
Wells & Bennett, Jaya Bhimani 531-7000

4452 MONTGOMERY. Piedmont Ave, new listing, lovely/light/airy \$249,000
Red Oak Realty 527-3387 X109 SUNDAY 1:30-4:30

4149 HOWE ST. Piedmont Ave, 2+bd/1ba upgraded brown shingle \$249,000
Pacific Union, Joanna Gould 339-6460

286 COVINGTON. Sheffield Village trad'l, 3bd, gourmet kit, hdwds \$249,000
Wells & Bennett, Nell Davis 531-7000

4009 ELSTON. Charming 2bd craftsman bungalow, hdwds, sunny yd \$249,000
Wells & Bennett, Don Dunning 531-7000

43 SAMARIA LN. 2-story twnh, deck off LR & mstr, vw bay/Marin \$249,000
The GRUBB Company, Connie Rogers 339-0400

6182 VALLEY VIEW RD. Charming 1bd/1ba cottage, very large lot \$249,000
Mason-McDuffie 428-0900, Elisabeth Belle 644-5452

6901 BALSAM. Montclair, quaint 1bd/1ba cottage \$249,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

5229 SHAFTER. Rockledge 2bd/1ba sunny, landscaped, garage \$249,000
Mason-McDuffie 834-2010, Richard Matus 287-2501

1059 EL CENTRO. Glenview large 2/2 condo, surrounded by homes \$249,000
Better Homes, Patricia Bennett 339-4000

5416 BROADWAY #1. Rockledge 2bd/1 1/2ba affordable delight! \$249,000
Mason-McDuffie 339-8888, DA Hammond 869-4219

1421 ALLMAN ST. Glenview 2b/1b, sunny, oak flrs, FDR, fenced yd \$249,000
Mason-McDuffie, Jeffrey Himmel 428-0900

To place a listing in the Open Home Guide, please call 339-4046.
DEADLINE: Tuesday, 5:00 p.m.

Hand-graded turf presents its own kind of problems



the dirt gardener
by Buzz Bertolero

One year ago I put in my back the previous owners of the yard during the six years of the house. I rototilled, leveled, and seeded with Bermuda grass. The grass looks great! The problem is the soil has now become a mess. I guess I did not grade enough or grade enough.

This is a common problem in areas that are graded by hand. The grass is slow to grow in the depressions, and the soil is sandy and topsoil is over the low spots and be-

yond. I would then drag the area with a board to knock off the high points and fill in the low spots. After all the low spots are filled, I would roll the area with a heavy roller and reseed the bare spots. With a new lawn you should drag the area right before seeding or laying sod to eliminate low spots from the beginning.

Q: My mother-in-law has a tomato plant that appears to be growing fine, with lots of flowers. But the problem is the flowers bloom and fall off. What could be causing this and how would she fix it?

A: There are four things that cause tomatoes not to set fruit: 1. Temperatures below 55 degrees or over 90 degrees for extended periods; 2. Going dry between watering; 3. Less than six hours of sun per day; and 4. Excessive nitrogen that promotes lots of vegetation at the expense of blossoms and fruit. Not having more particulars makes it very difficult to determine which of these causes are your problem.

Q: We have a large lawn which is slowly being invaded by Bermuda grass. What is the best way to get rid of it? Do we have to tear up or kill the lawn and look at that mess for a whole season?

'With a new lawn drag the area before seeding to eliminate low spots.'

A: Currently, there is no herbicide that will selectively kill Bermuda grass without damaging the desirable grass. If the Bermuda grass has spread throughout the majority of the lawn, it may warrant replacing the lawn. However, since Bermuda grass has very deep roots and is difficult to eradicate, I might be tempted to live with it and overseed the area with annual ryegrass in October. This will mask the winter brown color.

If the Bermuda grass is isolated in one or two areas, you can kill the Bermuda with Round-Up and reseed. There is no clear-cut answer. Bermuda grass is a deep-rooted perennial, so repeated applications of Round-Up will be necessary to kill it.

Listen to Buzz Bertolero, the Dirt Gardener, Saturdays, 6-8 a.m., on KNBR 68, "The Sports and Gardening Leader."

Events

The Events Calendar does not accept for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

Karen Ward of CMG Mortgage presents the free workshop, **Financing for First Time Home Buyers**. Sat., Sept. 7 from 10 a.m. to noon at CMG Mortgage, 1225 Solano Ave., Albany. Learn strategies to minimize closing costs, low down payment options and lender guidelines. Get straight talk on points versus no points and mortgage insurance versus no mortgage insurance. Reservations are required and can be made by calling Karen Ward at 718-2134 or by contacting her at her e-mail address www.reloan.com.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to plan your dream home or the place to learn to turn your home into a dream. On Sat., Sept. 7 BEC presents **How to Get Your Building Permit Approved and Cabinet Refacing**. Call BEC at 525-7610 for more information.

The Greening Resource Center presents the free workshop **EcoCity: Foundations for an Agricultural Renaissance** 10 a.m., Sat., Sept. 7 at 888 59th St., (be-

tween Market and Adeline in North Oakland.) This open educational forum is led by Richard Register, author of *EcoCity Berkeley* and sponsored by Spiral Gardens. Call Grey at the Spiral Gardens at 549-9159 for more information.

The Oakland Tours Program presents a free walking guided tour of **Oakland's City Center**, 10 a.m., Sat., Sept. 7. Enjoy turn-of-the-century landmarks nestled alongside modern high-rises. Explore the upbeat style of Oakland's modern City Center Square. Meet at the front entrance of City Hall. Call 238 3234 for more information about this tour or about any of the city of Oakland's seven free walking tours.

Easy Going Bookstore presents architectural historian Mark Wilson's walk: **Rose Walk to North Gate**, 1:30 to 4:30 p.m., Sun., Sept. 8. Enjoy the elegant Beaux-Arts ballustraded walkway designed by Bernard Maybeck in 1912 with its spectacular view of San Francisco Bay. Learn the colorful history of one of Maybeck's most unusual residences, the 1924 Kennedy Nixon House and Studio. See some of the great early works of the Bay Tradition architects. Call Mark at 273-9383 for meeting place and more information.

The University of California's **Botanical Garden** is hosting two informal sessions to acquaint the public with the garden and its volunteer opportunities on Mon. Sept. 9 and Sat. Sept. 15. Visitors will learn about the garden's plant propagation program, the docent program, the visitor center as well as of the possibilities of working with the horticultural staff. Call 642-3343 for more information.

Transamerica Premier Funds presents Money Magazine's Wall Street correspondent Jordan Goodman's seminar **Getting Your Financial Act Together** 6:30 to 8 p.m., Tues., Sept. 10, at the Grand Hyatt, 345 Stockton, San Francisco. Designed for all ages and financial situations, the seminar simplifies the bewildering subjects of personal finance and investing. The first 200 guests will receive a free copy of Goodman's 824-page "Everyone's Money Book." Call (800) 892-7587 and press #1 to RSVP or to obtain additional information.

The Bay Area Chapter of the **National Association of the Remodeling Industry (NARI SFBA)** hosts its regular monthly meeting 6 p.m., Wed., Sept. 11 at the Showplace Square, Two Henry Adams St., San Francisco. Networking and dinner will be followed by a forum

See EVENTS on page 22

YOUR WEEKEND GUIDE OPEN HOMES

PHOENIX AVE, Dimond 2b/1b reduced! best buy! remod kitchen \$173,000
Mason-McDuffie 428-0900, Mary McNeill 256-4233

FAIR AVE, Redwood Heights, 2bd/1ba starter, updated, \$169,000
Call, large lot, Milti Sano 653-3363 SUNDAY 2-5

MADRONE, Laurel, 1st open! charming 2bd/2ba bungalow \$165,000
Mason-McDuffie 339-9290, Mary Dresser 869-4224

BRUCE ST, Glenview 3bd/1ba, fam rm, quiet area, EZ freeway \$163,457
bus or car pool. Agt M. Godanis, Realty World 450-0500 SUNDAY 1-3

COLE ST, Maxwell Park 2+bd/1ba, hardwood floors, frpl \$159,950
Homes, Maria Sinclair 339-4000

SUNNYMERE, 3bd/1ba, country living, EZ commute to 580 \$159,900
Ag & Associates, Leigh 748-5300

MELDON AVE, 3bd/2ba tudor, Maxwell Park, probate \$159,000
Templeton Company, Faye Keogh 652-2133 X126 SUNDAY 2-4

MASTERSON, Great 2bd/1ba starter, newer kitchen, oak flrs \$155,000
Mason-McDuffie 339-8888, Elaine Barber 869-4204

CARMEL ST, Lincoln Hts 2bd/1+ba, 1300 sf twrms, frpl, laundry \$155,000
Pacific Union, Nancy Chew 339-6460

MODESTO, Maxwell Park 2bd, charml hwdws, FDR, lg kitchen \$149,900
L. Bennett, Kate Phillips 531-7000

MIAMI CT, Glenview 2bd/1ba, best buy! adorable 1920's home \$149,000
Mason-McDuffie 428-0900, Cathy Moulton 644-5480

BRONX AVE #206, 2/2, sharp bldg, walk to Lake, 1400 sf, view \$149,000
Real Estate, Florida 769-1606 SUNDAY 2-4

MORGAN, 2/1, special financing, zoning & lot= opportunity \$149,000
Homes, Rachel Baller 530-3860

ELMONT, Millsmont, put at top of list! cute/clean 2bd \$147,000
Mason-McDuffie 339-9290, Mary Dresser 869-4224

ETERAN WAY, 2bd/1ba fixer in Fruitvale/Diamond Park, \$146,000
sac, Must See! Agt M. Godanis, Realty World 450-0500 SUNDAY 2-4

10TH ST, Large 3bd/1+ba, new paint, nice yard! \$145,000
Mason-McDuffie 428-0900, Cecelia 644-5439

CANYON OAKS, Skyline/Oak Knoll condo w/2 mstr suites \$144,000
Templeton Company, Helen Bury 339-0400

10TH AVE, 3bd/2ba Victorian, frpl, hwdws, spa, garden, bsmt \$141,000
Homes, Victor Fierro 852-4339

10TH, Price reduced! Income, near transportation \$139,000
Mason-McDuffie 834-2010, Shirley Covington 287-2532

WADSWORTH WAY, Mills College 2+bd/1ba, country French \$139,000
Homes, Sherdelia Sims 339-4000

10TH STREET, Oakland 3bd/1ba \$129,000
Caldwell Banker, Dave Moss 486-1495

SCHOOL ST, Solid 1bd, formal dining, near shops \$127,000
Mason-McDuffie, Nancy Taussig 428-0900

FRANZIER, 2bd/1ba Spanish Med on quiet street \$119,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

10TH ST, A real come true bargain! remod 1+bd, lg backyard \$99,500
Caldwell Banker, Joan Alford 339-1174

WADSWORTH AVE #206, 1/1 condo, best buy! pkg, new paint/cpt \$79,000
Mason-McDuffie 845-0211, Wendy Yee 849-5302 SUNDAY 2-4

ALAMEDA Open Sunday
VIEW PARKWAY, Newer 4bd/3ba, view of bay & bridge \$589,000
Homes & Lindsey, Juanita 748-1760 SUNDAY 2-4

WHELFIELD, Victory Bay Isle, corner lot, 3bd/2b, private deck \$289,000
Caldwell Banker, Vicki Faulk 339-1174 SUNDAY 2-4:30

WHELFIELD AVE, 3bd/2b spacious traditional, hardwoods, \$229,000
double garage, Alameda Realty, Margaret Lomba 522-8585 SUNDAY 2-4

BANY Open Sunday
JOHNSON ST, Immaculate 2bd starter, move in condition! \$179,000
Bay Realty, Conna Hanna 814-4814 SUNDAY 2:30-4:30

BERKELEY Open Sunday 2-4:30 pm
WILKINSON AVE, 4bd/4ba, luxury! 1/3 acre/heart of town! \$799,000
Mason-McDuffie 428-0900, Sheila Sabine 644-5412

WASSAR DR, Stunning remodel, vw, 4bd, office, gourmet kitchen \$780,000
Templeton Company, Bebe McRae 652-2133 X145

CLAREMONT BLVD, New listing, 3+2/2+udr, patio/garden \$725,000
Real Estate, Gayle Tantau 845-6021

ANTA BARBARA, Berkeley 4bd/2+ba \$530,000
Caldwell Banker, Sally Hendrickson 486-1495

2920 DERBY ST, Claremont's best value! 4+2+, garden, attic, study \$499,000
Templeton Company, Susie Schell 652-2133 X144 SUNDAY 2-4

758 SPRUCE, 4bd/3+ba \$470,000
Caldwell Banker, Lydia Melsen 486-1495

30 HILL RD, Best buy! 4bd/4ba, unequaled vw, bring all offers \$469,000
Templeton Company, Leslie Avanti 652-2133 X122 SUNDAY 2-4

2733 PRINCE, Berkeley 4+bd/1+ba \$465,000
Caldwell Banker, Tina Ensign 486-1495

1153 KEELER AVE, New price! 4+bd/2+ba, private, glorious views \$449,000
Templeton Company, Nancy Lee Noman 652-2133 X124 SUNDAY 2-4

1039 EUCLID AVE, Just listed! 3bd/2b tudor, newer kit, in-law w/frpl \$355,000
Templeton Company, Gini Erick 652-2133 X133K SUNDAY 2-4

1303 HENRY ST, 1st open! 4 new townhomes, quality, pvt yards \$345,000
Pacific Union, Rich Gould 339-6460

2478 PRINCE, Attractive 2-story 4/1+ trad'l, Bateman area \$329,000
Red Oak Realty 527-3387 X185 SUNDAY 2-4

2763 PRINCE ST, New listing! best of Elmwood, 2/2 shingle craftsman \$329,000
Templeton Company, Trish McEneaney 652-2133 X125

1641 TACOMA AVE, 4bd/2ba, reduced! lg level yd, walk to Solano \$319,500
Pacific Union, An Nichols 339-6460

1130 DELAWARE, Handsome 3+bd/2ba lg traditional w/sep 1/1 \$319,000
Red Oak Realty 527-3387 X185 SUNDAY 2-4

1900-02 BERRYMAN, New listing! Gourmet Ghetto, 2bd duplex \$297,000
Red Oak Realty 527-3387 X109 SUNDAY 2-4

478 MICHIGAN, Lg elegant 3bd/2ba w/piano views, potential! \$289,000
Red Oak Realty 527-3387 X125 SUNDAY 3-5

2622 DANA ST, Huge brown shingle duplex fixer \$280,000
Templeton Company, Leslie Easterday 652-2133 X134 SUNDAY 2-4

1551 BEVERLY PL, 2+bd/1ba \$270,000
Caldwell Banker, Jeanne McHugh 486-1495

1905 MCQUEE, 2+bd/1+ba \$239,000
Caldwell Banker, The Longs 486-1495

3047 HALCYON CT, New listing, live on the park! 2+bd/1ba \$224,000
Mason-McDuffie 339-9290, Vicki Landes 869-4225

2028 PARKER ST, New price! spacious top floor 3+bd \$179,000
Templeton Company, Leslie Easterday 652-2133 X134 SUNDAY 2-4

2725 PRINCE ST, Fab Elmwood 1+bd condo, renovated, parking \$159,000
J. T. Ward Realtors, Melanie Burt 845-6021 SUNDAY 2-4

2354 HILGARD, Berkeley 2bd/2ba \$158,000
Caldwell Banker, Joan Barnett 486-1495

2733+1/2 FULTON, Very charming TIC, 1/2 duplex, 2bd, big kitchen \$149,500
Red Oak Realty 527-3387 X125 SUNDAY 1-4

1210 HEARST ST, No. Berkeley 2/1, conv. to BART, cozy, move-in \$144,000
Pacific Union, Roselle Woods 339-6460

1721 BERKELEY WAY, 2bd/1ba \$135,000
Caldwell Banker, The Longs 486-1495

EL CERRITO Open Sunday

8617 DON CAROL @ Arlington, 4/2+, FDR, 2 frpls, lg lot, view \$385,000
Mason-McDuffie, Darrin Tinsley 834-2010 SUNDAY 2-4:30

528 SEA VIEW, 3/2+ beautifuly renovated, nw mstr suite w/study, \$295,000
huge family room, LR w/frpl, lg pvt backyard. Pete 845-2430 SUNDAY 1-4

549 COLUSA AVE, 3bd/2ba, move in condition! nr shops/transp \$257,000
Harbor Bay Realty, Martha Turner 814-4828 SATURDAY 2-4

2248 MIRA VISTA, El Cerrito 3bd/1+ba \$239,000
Caldwell Banker, Diana Kay 486-1495 SUNDAY 2-4:30

1218 LAWRENCE, New listing! 1st open! 3/2, excellent neighborhd \$235,000
Red Oak Realty 527-3387 X174 SUNDAY 2-4:30

1005 EVERETT ST, New price, 3/1, outdoor living, huge dbl garage \$195,000
Templeton Company, Susie Schell 652-2133 X144 SUNDAY 2-4

809 LIBERTY, 3bd/2ba, spacious, immaculate home w/hardwood \$175,000
floors, 1-car garage. Priced to sell. Mickey Huey 540-0238 SUNDAY 2-4:30

KENSINGTON Open Sunday

641 COVENTRY, Kensington 4+bd/3ba \$439,000
Caldwell Banker, Cheryl Cahn 486-1495 SUNDAY 2-4:30

51 ARLINGTON, 3bd/2ba spacious home with inviting patio \$305,000
Eugene Millstein RE Broker, Celina Concus 527-0211 SUNDAY 2-4

ORINDA Open Sunday

21 DIAS DORADOS, 5/3+, quiet cul-de-sac, country club location \$719,000
Mason-McDuffie 339-9290, George Millions 869-4233 SUNDAY 2-4:30

300 CAMINO SOBRANTE, 3/2+, fam rm, top schls, serene setting \$557,000
EZ commute. Quick Occupancy! Caldwell Banker, Eleanor 254-2420 SUN 2-5

PIEDMONT Open Sunday 2-4:30 pm

44 FARRAGUT AVE, 7bd/5+ba, 1/2 acre, library, ballroom, pool \$2,450,000
Pacific Union, Georgia Cornell 339-6460

2 SEA VIEW AVE, 5bd/4+ba, nw chef's kitchen, library, aupair, pool \$2,295,000
Pacific Union, Joan Daniel 339-6460

221 MOUNTAIN AVE, Gracious, spacious 12 rooms, super views! \$1,150,000
Broker/Owner 439-8880, 547-5221 SATURDAY & SUNDAY 1-5

9 WYNGAARD AVE, 3bd/2+ba, quality of design, craftsmanship, charm \$849,000
Pacific Union, Sally Morrison 339-6460

65 CROCKER AVE, Gorgeous trad'l, 4bd, sunny kitchen, gdn vistas \$719,000
The GRUBB Company, Donald Grubb Jr. 339-0400

45 CRAIG AVE, 4bd/2+ba, new listing! center of town, level garden \$695,000
Pacific Union, Bonnie Hirsch 339-6460

100 HAZEL LN, 3bd/2+ba, gourmet kitchen, private patio/garden \$650,000
Pacific Union, Sally Morrison 339-6460

21 PARK WAY, 3-story trad'l, elegant living/formal dining, 5+bd \$649,500
The GRUBB Company, Donald Grubb Jr. 339-0400

316 SCENIC AVE, 4bd/3ba w/SF bay views! private setting \$649,000
Pacific Union, Martha Holstlaw 339-6460

111 ESTATES DR, 3+bd/5+ba, central garden courtyard, 4000 sq ft \$649,000
The GRUBB Company, Mindy Scott 339-0400

314 WILDWOOD AVE, Fully updated, details! 4/3, FDR, brkfst room \$649,000
The GRUBB Company, Judy Cain 339-0400

331 ST JAMES DR, 4+bd/4+ba, as perfect as possible condition \$629,000
Mason-McDuffie, Mavis Delacroix 428-0900

77 DUDLEY AVE, Spacious/elegant 3+bd/2b, FDR, rumup, patio \$569,000
The GRUBB Company, Kathleen Calahan 339-0400

80 WOODLAND WAY, Charming Monterey colonial, hwdws, garden \$569,000
The GRUBB Company, Katherine Cooper 339-0400

180 MAXWELTON, Super house/w/price! huge level lot, best buy \$569,000
The GRUBB Company, Sandra Vogl 339-0400

120 ESTATES, 4bd/2+ba contemporary w/view, single level \$559,800
Mason-McDuffie 339-9290, Yehuda Ben-David 869-4205

219 MOUNTAIN AVE, French Provincial, 4bd/3b nds TLC, yd, views \$559,000
The GRUBB Company, Anian Tunney 339-0400

45 INVERLEITH TER, 3bd/2+ba, lg mstr suite, fam rm w/frpl \$545,000
Pacific Union, Martha Holstlaw 339-6460

223 ESTATES DR, 4bd/3ba contemporary, big price reduction! \$529,000
Better Homes, Morrie Feigenberg 339-4000

431 PALA AVE, 3bd/2ba, rumup, pool, updt kit, hot tub, great yd \$495,000
Pacific Union, Martha Holstlaw 339-6460

100 ESTATES DR, 3bd/2ba, rumup, hwdws, bay view, nr transp. \$449,000
Pacific Union, Francis Heath 339-6460

159 ST JAMES DR, 3bd/3ba, lush tree setting, 2 decks, lg fam rm \$425,000
Pacific Union, Sally Morrison 339-6460

230 WILDWOOD AVE, 4bd/3ba, best buy! new paint/carpet, nr schls \$405,000
Pacific Union, Ann Nichols 339-6460

7 LASALLE AVE, Large 3+bd/3ba, 2 frpls, sunny private deck \$389,000
Templeton Company, Mary Montali 652-2133 X132

59 PROSPECT, 3bd/1+ba, warm & friendly Spanish home \$385,000
Mason-McDuffie, Patti Edmonds 428-0900

10 BLAIR AVE, Sunlit Med, nr Dracena Park, 3bd/2ba, bonus rm \$339,500
The GRUBB Company, Susanne Paul 339-0400

970 KINGSTON AVE, 2bd/2ba, price reduced, move in condition! \$300,000
Better Homes, Morrie Feigenberg 339-4000

3 PARKSIDE DR, Charming 3/2, open beam ceiling, nr schools \$299,000
The GRUBB Company, Linda McClain 339-0400

RICHMOND Open Sunday

979 36TH ST, Richmond N&E, 2bd/1ba \$132,500
Mason-McDuffie, Mary Dresser 339-9290 SUNDAY 1-4

SAN LEANDRO Open Sunday

2240 BENEDICT, 3bd/2ba, spacious 1-level, Bay-O-Vista, nw price \$225,000
Gadsby & Associates, Kaye 748-5300 SUNDAY 2-4:30

286 COVINGTON, Sheffield Village 3bd, gourmet kitchen, hwdw, A-1 \$209,000
Wells & Bennett, Noll Davis 531-7000 SUNDAY 2-4:30

2515 OUTRIGGER DR, Wonderful 3/2+, tile entry, balcony, garage \$179,500
Harbor Bay Realty, Tere Lee 521-3352 SATURDAY 2-5

101 GEORGIA WAY, 2+bd/1ba tri-level beauty! price reduced \$167,000
Better Homes, Earle Shenk 339-4000 SUNDAY 2-4:30

To place a listing in the Open Home Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Astral magic in award-winning design



Acorn Kitchens & Designs

Acorn has created a magical place with a large soaking tub below a dome filled with 300 twinkling lights.

Their challenge was to remodel an L-shaped area with different ceiling heights, mismatched windows and outdated materials into a functional and dramatic space, one which would include all the needs and desires of an exacting owner. They were further challenged by the impossibility of relocating or resizing the windows, because of the home's brick exterior, and the short space available between the ceiling and roof rafters.

A magical place. The original ceiling was removed, double-vaulted and covered with 5,200 squares of hand-applied gold leaf. The large soaking tub sits below a dome filled with over 300 twinkling fiber optic lights, which gives the illusion of bathing under a star-filled sky.

Warmth and glamour have been achieved through the use of honey limestone, black marble and cherry cabinetry with fittings such as gold and malachite faucets and a custom, electronically-controlled shower system. Those

problem windows were covered with opaque gold sheers and surrounded by upholstered "lambrequins", creating the appearance of identical sizes.

While Acorn's winning space—called a "once in a lifetime bathroom" by one NARI judge—is in a luxury cost category, Acorn Kitchens & Baths can work within any budget with the same combination of talent and attention to detail. Visit Acorn's showroom at 4640 Telegraph Avenue in Oakland or call 547-6581.

Events...

Continued from page 21
hosted by NARI SFBA's Government Affairs Committee. Advanced reservations are requested. Call (415) 985-7058 for reservations and information.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to plan your dream home or the place to learn to turn your home into a dream. On Sat., Sept. 14 BEC presents two free lectures **What You Need to Know Before You Rebuild or Remodel**, a preview of the popular Homeowner's Essential Course and **Choosing to Add On. The Pros and Cons of Building an Addition. The workshop Concrete Foundations: Hands On** will be offered on the two consecutive Saturdays Sept. 14 and 21. Call BEC at 525-7610 for more information.

Westbrae Nursery presents a free **Water Garden Seminar**, 10 a.m. to 1 p.m., Sat. Sept. 14 at Westbrae Nursery, 1272 Gilman St., Berkeley. The seminar will feature a question and answer period by water plant supplier Flora Tropicana. Call 526-7606 for more information.

The Greening Resource Center presents the free workshop **Introduction to Chinese Herbs**, with internationally renowned master herbalist Nam Singh, 2 p.m., Sat., Sept. 14 at Spiral Gardens, 888 59th St. (between Market and Adeline in North Oakland). Call Grey at Spiral Gardens at 549-9159 for more information.

Catherine Teegarden of RAF Mortgage presents the free seminar **How To Make Money Using the FHA 203(k) Purchase/Rehab Loan**, 7 p.m., Thurs., Sept. 19 at the First American Title Company, 1544 Webster St., Oakland. Owner occupants can buy properties for no money down. Nonprofits (churches and others) can buy and fix up properties for the community they serve. Realtors, investors, contractors and nonprofit organizations are all welcome to attend. The workshop is held on an ongoing basis. Reservations are required. Call Catherine Teegarden at 528-0767 ext. 17 for information and reservations.

The Entrepreneur's Edge and Wausau Mortgage Corp. present the free seminar **Purchase and Refinance With the 203(k) Loan Program**, 7-9 p.m., Thurs. Sept. 19 at Fidelity National Title Insurance Co., 15099 Hesperian Blvd., Suite

C, San Leandro. Learn how to profit from this government loan program by purchasing, rehabilitating and selling both single family and multi-unit residences. Call Wausau Mortgage at (800) 809-1320 for reservations.

Realtor Marsha Quick of Red Oak Realty and mortgage broker Karen Ward of CMG Mortgage present the workshop **Woman to Woman: Finding the Keys to Buying Your Own Home**, 10 a.m. to 1 p.m., Sat., Sept. 21 at 1225 Solano Ave., Albany. Topics include investigating neighborhoods, setting priorities and teaming with industry professionals. Get straight talk about interest rate and loan choices and strategies to minimize closing costs. \$25 fee. Call 718-2134 to make reservations.

Truitt and White Lumber presents the free seminar **Choosing the Right Siding and Trim That Makes Sense**, 9:30 to 11:30 a.m., Sat., Sept. 21 at 642 Hearst Ave. in Berkeley. Get in depth information about siding and trim options, along with installation tips and techniques. Manufacturer representatives will be on hand from Hardiplank, Pacific Wood Laminates, Capitol Lumber and Kelleher. Reservations are required. Call 649 2674.

The Entrepreneur's Edge and Wausau Mortgage Corp. present the free seminar **Purchase and Refinance With the 203(k) Loan Program**, 7-9 p.m., Tues. Sept. 24 at Fidelity National Title Insurance Co., 1900 Mountain Blvd., Suite 101, Oakland. Learn how to profit from this government loan program by purchasing, rehabilitating and selling both single family and multi-unit residences. Call Wausau Mortgage at (800) 809-1320 for reservations.

The CoHousing Company presents a **CoHousing Slide Presentation**, 7 p.m., Wed., Sept. 25 at 1250 Addison, #113 (at Bonar), Berkeley. Learn about a community where the emphasis is on quality of life, shared facilities and resident participation in community design and management. Cost \$5. Call 549-9980 for more information.

Join your Oakland neighbors in

the Temescal District at the **Cal Square Certified Market**, every Sunday November from 10 a.m. to 4 p.m. This neighborhood market and Telegraph will have organic emphasis and peaches, plums and nectarines. The San Joaquin Valley Market Hotline for more information at (800) 949-FARM. market's Web site at www.pcfma.com.

A free **First-Time Home Seminar**, sponsored by Red Oak Realty and Mortgage Network, Solano Ave., Berkeley is the first Wed. of each month. Find out about first-time home programs, get tips from a Red Oak agent on how to offer, negotiate the best deal, home inspections; learn about contingencies that may protect from adverse conditions. It may be more economical rather than to rent. Get presented and receive a listing of homes in your price range. Reservations are required. Call at 526-6554 to register or for information.

BankAmerica Mortgage presents a **Home Buyer Open House** at 1322 North Main St., Creek. Learn how much you can afford, get preapproved, you start looking and receive credit review and analysis facts on popular 3-5-7-10 year fixed rate loans. Call for special request and our seminar will provide you with select in your price range to present forum. Free home buyers to be presented to all those tend. Call Maura at 295-2222 for more information. This is presented on an ongoing basis.

The East Bay Leads Club, 7:45 a.m. Wednesdays at the Center Cafeteria, 300 Lakeside, Oakland. The Leads Club, the best leads generating organization in the world, is open to all business owners, salespeople, managers, professionals. During weekly meetings, each member gives a brief business presentation and exchanges leads collecting the previous week. Call 6325 for more information.

Real Estate Advertising: 339-4046

DOWNPAYMENT ASSISTANCE FOR FIRST TIME BUYERS

Are you a low to moderate income, first-time homebuyer interested in purchasing a home in Emeryville?
CONTACT: The Emeryville Redevelopment Agency's First Time Home Buyer's Program (510) 596-4316

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BR	BA	LIFE STYLE	CITY	HOMES
2	1	Vine-covered Cottage in Alameda \$147,000	Alameda	2501
5	2.5	Big 5 bedroom house with room to grow	Alameda	2531
2	1	East End of Alameda with in-home office	Alameda	2591
4	3	Costa Brava Home, walk to lagoon	Alameda	2621
2	1	Charming Starter Home in Central Alameda	Alameda	2641
3	2	This home is for entertaining, BIG ROOMS!	Alameda	2781
4	3	Harbor Bay Isle home on sunny corner lot	Alameda	2711
4	3	Costa Brava clean & neat, large floorplan, walk to pool	Alameda	2741
4	3	Sunny, Bright, ready for immediate occupancy	Alameda	2741
2	1	Darling home with formal dining, full basement, 2-car garage	Alameda	2791
3/2	2 1/2	Victorian Duplex on corner lot, RV & Boat parking	Alameda	2801
2	1	Central Alameda Location across from park, Walk to shops	Alameda	2811
3/2	3/1	Duplex with 3 BR, 2 bath owners & 3 BR rental unit	Alameda	2831
4	2.5	Grass Valley Area past the Zoo, Quiet and private	Oakland	2511
3	1.5	Large home with formal DR and big view	Oakland	2521
4	3.5	Quiet luxury on a private secluded lot	Oakland	2551
3	2.5	Contemporary home in the Hills, Sweeping view!	Oakland	2561
3	1	Close to downtown, easy walking access \$155,000	Oakland	2571
2/1	1/1	Great Duplex near Grand Lake Theater + 2 car garage	Oakland	2611
2/1	2/1	Inexpensive duplex, Wonderful owner's unit & bay view!	Oakland	2691
3	2	Clean as a whistle with style and grace, Priced right	Oakland	2721
3	1.5	Old world charm with style and grace, Priced right	Oakland	2761
2	1	Darling home, large lot just below Mormon Temple, Hot tub	Oakland	2821
3	2	Stylish home on stunning lot with secluded private garden	Oakland	2841
3	1	Spacious home in an above average neighborhood	Oakland	2861
3	1	Wheelchair accessible all on 1 level, Great country kitchen	Oakland	2851
3	2	Outstanding View from this 6 yr-old home \$219,000	Oakland	2881
3	2	Hidden in the hills above Montclair Village	Oakland	2871
2	1	Split level with family room at an unbelievable price!	Oakland	2891
3	2	With this you get a home & a cottage to rent	San Leandro	2541
3	1	11 houses could talk this would say buy me now.	San Leandro	2631
3	1.5	Opportunity knocks for contractor-type looking for a home	San Leandro	2661
3	2	Delightful Bay O Vista home on 1 level	San Leandro	2881
		AGENTS WANTED - P/T weekends only, Sal + Com.	San Leandro	9341

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Oakland

\$49,900 199 MONTECITO. Cute remodeled 1 BD condo in a good location! Owner anxious! Marcia McIntyre 522-5431

\$68,000 85 VERNON #203. A 1 BD condo in secured building with elevators & convenient to transportation, shopping & Lake Merritt recreation! Anna Woo 865-4340

\$70,000 2956 TELEGRAPH. Business opportunity! Lovely cafe in the "Pill Hill" Area! Specialties are salads, sandwiches, desserts & espresso! Terry Lee 521-3352

\$75,000 MONTECLAIR. 1 1/2 BD home with extra room! Call today! Hirsch 814-4706

\$89,000 5207 WENTWORTH. One level bungalow! A3 BD, 1 BA home with extra room! To be sold "AS IS" Probate Sale Marsha Turner 814-4826

\$89,000 4527 ELLEN ST. Large single-level home! A3 BD, 1 BA home with huge rear yard needs cosmetic touch such as interior paint! Kitchen modernized in the '50s George & Bev Williams 522-7173

\$95,000 1920 DENNISON ST. Business opportunity! Busy cafe with a lot of regular patrons! Some outdoor seating & takeout! Terry Lee 521-3352

\$118,000 3466 36th AVE. Centrally located bungalow! This 2 1/2 BD, 1 BA home with extra room is close to shopping & transportation! Anna Woo 865-4340

\$130,000 2411 FRUIT. 4 BD home on a large lot with lot! Pending! Call today! Hirsch 814-4706

\$139,000 625 MADISON #208. Spacious & light 2 BD 2 BA corner unit with 2 balconies! Convenient to shopping & freeway access! Anna Woo 865-4340

\$139,000 5453 HOLLAND. Gorgeous 2 BD, 2 BA bungalow! New kitchen & bath, wood floors, master BR has spa & walk-in closet! Two-car garage! Tim Marr 865-6226

\$180,000 2007 HIGH ST. Three units separately metered! One 1 BD, one 2 BD & one 3 BD unit with yard in back & 3-car garage! Terry Lee 521-3352

\$179,000 126 FRISBIE ST. Great 3 BD, 2 BA starter home! Hardwood floors, wood trim, private patio & garage! Russ Grant 814-4713

\$248,500 9990 SIGOURNEY AVE. OPEN SAT. 2-4. Breath-taking view! 3 BD, 2 1/2 BA custom home with many extras & upgrades! Fred Christensen 814-4811

\$249,500 311 CHADBOURNE WAY. A 1-level 3 BD, 2 BA bungalow with city view! Hardwood floors, patio, deck & 2-car attached garage! Probate Sale Marsha Turner 814-4826

Oakland

\$279,500 5840 OCEAN VIEW. Charming Craftsman in choice Rockridge! 4 BR, 2 1/2 BA home with modern kitchen, breakfast nook, large family room & deck, large yard area! Anna Woo 865-4340

\$400,000 3923 BROADWAY. Unique commercial building! Featuring kitchen, bar, meeting halls, offices, storage rooms, restrooms, plus parking! Elaine Budka 814-4835

\$529,500 261 BRIAR DR. Wonderful family home on cul-de-sac! Spacious 3 BD, 2 1/2 BA home with modern kitchen, breakfast nook, large family room & deck, large yard area! Anna Woo 865-4340

\$108,000 894 LEWELLING. Beautiful, bright, upper 2 BD unit! Storage on deck & 2 parking spaces, one covered! Anna Woo 865-4340 or Terry Lee 521-3352

\$148,000 14255 SEAGATE DR. A private 2 BD, 2 1/2 bath home with walk-in, storage & laundry upstairs! Terry Lee 521-3352

\$174,500 13737 SEAGATE DR. A cherry move-in condition 3 BD, 2 1/2 BA home with fireplace, wonderful gated community with pool & spa, close to golf course & marina! Steve Cressy 814-4818

\$179,500 2515 OUTRIGGER DR., OPEN SAT. 2-5. Wonderful 3 BD, 2 1/2 bath home with tile entry, upgraded carpeting, balcony & garage! Terry Lee 521-3352

\$244,500 170 HARLAN. Unique investment opportunity! Zoned commercial 3 BD, 1 BA Victorian with 1 BD, 1 BA unit underneath! Upholstery shop plus 2 BD, 1 BA split-level house! Great Area! Kathy Hirsch 814-4706

\$257,000 549 COLUSA AVE., OPEN SAT. 2-4. Great view! Three BD, 2 BA in move-in condition! Near shopping & transportation! Marsha Turner 814-4826

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★ ★ ROCKRIDGE ★ ★



★ NEW LISTING
OPEN SUNDAY 1-5 p.m.

5850 LAWTON AVENUE \$279,000

Sunny Bungalow - Close to Everything

Charming 2BR/1BA, Approx 1300 Sq. Ft., gleaming hardwood floors, 10 rooms with traditional floor plan, living room w/fireplace and crown molding. Formal dining room w/period light fixture and built-in. Remodeled kitchen with breakfast nook overlooking backyard. Remodeled bathroom. Seismic upgrades, basement storage. A south-facing front yard makes a gardener's delight. Close to College Ave., Market Hall, BART, A.C. Transit Frwy & More. One of Rockridge's Friendliest Streets

lawton associates 547-5970

REALTY by TOM HOLSTLAW



Oh this... it's just for my allergies. Believe me there's nothing in the seller disclosure about a toxic waste problem

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FEATURED ALAMEDA INVESTMENTS

*965 SHOREPOINT #304. 1 BD, 1 BA top-floor condo with pool \$85,500

*3140 BALI LN. 2 BD, 2 BA, 1-level "A" model with pool \$207,500

*955 SHOREPOINT #114. 1 SOLD! 3A condo. As little as \$2700/mo. income can qualify @ 7.7% APR. P.I. \$610/mo. \$87,500

*20 KILKENNY PL. - LAGOON SOLD! 2 1/2 BA, family room, Woodbridge home with many custom features. REDUCED TO \$499,500

For additional information on these or other properties contact

All my listings are selling! Let me sell yours!

TOM HOLSTLAW

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ESTATE/COLLECTOR
MONTCLAIR—1400 Mountain (Thornhill), Friday and Saturday, 10-2. Old pine dresser and mirror, armchairs and chairs. Large International Decorative accessories; old and cloisonné vases, silver, tea and candlesticks. Framed artwork, hats, shoes, indoor trees, Chinese green carpet with fringe, and many quality items.

OAKLAND—900 Block of Trevelyan, 10-2. Three Families. Kid's stuff.

OAKLAND—5515 Broadway, September 6th, Noon-3. Bedroom

OAKLAND- 5329 Manila Ave. M
Sale. Sunday, 9- 2.

VENTURE ANTIQUES
OAKLAND-4121 Piedmont Avenue
Bay Area's largest store for fine antique
and view the new shipment from 7
beautiful armchairs, chests, chest
in the Piedmont Lane Gallery
Antique Shop in the East Bay." 60

OAKLAND-3702 Grand Street
Sale 70% off women's quality of
prod. 883-8134

OAKLAND-246 Santa Rosa. Se
9-5. Two generations: Antiques,
just stuff

PIEDMONT-94 Dudley Ave. Frid
Crib, highchair, toy samples
stools, stepping stones, plants

RICHMOND ANNE- 5534 Co
Sunday, 9-4. Kitchenware, fine
fabric, small appliances

ROCKLEDGE-355 Rose Circle (S
unday, 8-7 Collectables/household

ROCKLEDGE-Oakgrove Col
Saturday 9-5. Art, antiques, cloth
music, houseware, bakeware, etc.

401 Help Wanted

REAL Estate office part time clerical, 20 hours per week, mornings only 1-800-586-8859, ext. 309

RECEPTIONIST/Operator, license preferred. Mail resume, Franklin Optical, 411 30th St., Oakland, CA 94608 Fax 510-836-3517. Phone 836-2355

RECEPTIONIST: Seeking people oriented receptionist for high volume animal clinic. Part-time/full-time. Some experience preferred. Great benefits plus hours. Bring resume and fill out job application: 2700 9th St., Berkeley.

RECEPTIONIST/Clerical: Multi-duty, email office. Organized and motivated need only apply. Full-time. Hiring now: 510-450-1881

RECREATIONAL YMCA after school teachers and aides, full-time with benefits and part-time positions available. Send resume to Albany YMCA, 821 Kalina, Albany 94706.

RECREATION SPORTS INSTRUCTOR

\$12-\$13/hour. Instruct soccer, baseball, basketball and games to 5-8 year olds. Beginning September 8, 1986. Some experience teaching children helpful. Approximately 15 hours/week. EOE, AA, ADA. Penny Rook, Piedmont Recreation Department, 402-3075.

REPORTER

Experienced reporter for local, weekly newspaper in San Leandro. Send resume/journal samples to: San Leandro Journal, 5707 Rockwood Rd., Oakland, California 94619

RESIDENT Managers, experienced team, 18 unit complex in Alameda. Management credit, plus small salary, 946-1147.

RESTAURANT: Experienced, servers, bussers, cooks and dishwashers. Please apply at Paradise, 685 Bancroft, San Leandro, 2-4 p.m. or fax: 430-9248

RETAIL MCAULOU'S DEPARTMENT STORE: MONTCLAIR has openings for full-time and part-time sales associates. Also needed, part-time parking lot attendant, outside. Free parking, employee discount. Apply in person at: 6211 Media Place, Oakland

RETAIL MCAULOU'S: openings in receiving and marking women's clothing. Opportunity for responsibility. Monday-Friday. Full-time. Lafayette, Moraga, Montclair, Countrywood 947-1991 for appointment

RETAIL MCAULOU'S: Store Management opportunities 947-1991 for appointment

RETAIL and stock, fabric and trim store in Berkeley, part-time, 96/hour, 415-346-3884

SALES help needed Full/part-time positions available. Women's apparel. Call Joy 834-8165.

SECRETARY/Temporary October 7th-October 18th, 2010. Must know WordPerfect 6.0 at 65 wpm. Berkeley office. Call Chris Monday-Friday, 9-6 am 648-8000

SENIOR Administrative Assistant: supervise admin. administrative services department. "Extensive" computer knowledge and experience. Minimum 5 years experience plus a business administration degree. Fax resume: 510-450-0113

SENIOR ELECTRONICS ENGINEER: High quality digital engineer needed immediately. Familiar with microprocessors. Experience with VHDL (Verilog Hardware Descriptive Language), VMM Bus, Mentor Graphics. Minimum 7 years experience/BS. Contract length/ Salary negotiable. Fax resume: 510-352-4608

SNACK Bar and ride operators, Wednesday-Sunday, Children's Fairland 238-6878, ext. 1 for more information

SWEET DREAMS CANDY STORE: Seeking dedicated, hardworking person for full and part-time Assistant Manager/trainee positions. Must have retail experience, flexible schedule and great personality. Contact Gary, 548-1211

TEACHER, PRESCHOOL

Permanent part-time (up to 27 hours/week) mornings. Organized, plan and teach preschool program for 6 children 3-5 years. Teaching experience required. Start September 9, 1986. \$13-\$14/hour. DOE, EOE/AA/ADA. Call: (510-420-3075) or come in with cover letter and resume now. Penny Rook Piedmont Recreation Department, 355 Hillside Ave., Piedmont.

TEACHER: Preschool, 12 ECE units required. Full-time. Benefits. Smiles Day School, Inc. Montclair 338-3830.

TEACHER: After school advice program seeks teacher to join creative staff working with K-5, four times/week, \$10/hour. Resume: Windrush School, 1800 Elm, El Cerrito, CA 94530. Fax: 510-235-3565. No calls. EOE.

TEACHER: Catholic all girls high school in multi-cultural setting. Athletic Director, P.E./Science BA with credential or MA required. Resume: Assistant Principal, 4860 Harbord Dr., Oakland 94618.

TEACHERS, head teachers, aides. Before and after school children's enrichment program. Arts, crafts, sports, music, drama. Health benefits. Resume to: Adventure Time, Box 5008, Berkeley, CA 94705

TEACHERS JOBS AVAILABLE! Science, P.E., Spanish, etc. Personal interview required. Educational Placement Service, 2000 Powell St., #1200, Emeryville 510-450-1881

TEACHING Assistant, 12-6 daily, private, innovative year-round school. Resumes to: Justin Richard, 2101 Livingston St., Oakland 94608

TECHNICIAN: Seeking experienced tech for high volume, quality animal clinic. Good hours plus benefits. Bring resume and fill out job application: 2700 9th St., Berkeley.

TELEMARKETING part-time. Help us put companies on the Internet. Prepare for the future. Salary plus commission 521-7144.

The Faculty Club at UC Berkeley is looking for experienced teachers, janitorial staff, set-up crew, prep cooks with ability to work in high volume operation. Fax resume to: 510-540-6204.

Tired of Commuting?
Want to work closer to home?
Enjoy working with people?

Come join our growing Montclair-based newspaper team. Located in the heart of Montclair near schools, shops, restaurants and transportation, our office is the ideal setting for local employment.

Our newspapers have expanded beyond our present staff's capacity and we're searching for that special someone to augment our fast-paced classified advertising department

Who is that special someone? A friendly, team-oriented individual who loves to communicate, works well with the public and possesses problem-solving skills. (Sure it could be you if you can type 45 wpm and have a smile in your voice.) Our present employees come from a variety of backgrounds - customer service, sales, newspaper, secretarial and volunteer experience - including people re-entering the workforce

Duties range from customer service, word processing, filing and more.

If you can juggle, prioritize, maintain your cool under pressure and have a sense of humor, we've got the job for you!

Fax your resume, handwritten cover letter and salary history to: M. Walden, 510-339-6101.

VAN driver, Bay/Sacramento deliveries, excellent DMV and math, lift 60 pounds. 1036 Ashby, Berkeley.

VETERINARY office/part time, part-time with weekends at busy clinic. Previous veterinary hospital experience preferred. Resume: 1410 Everett, Alameda 94501

WAITPERSON experienced, 4228 Park Blvd., Oakland, Nadine's at Glenview, 482-5303

402 Independent Employment

\$1,000's POSSIBLE TYPING Part-time. At home. Toll free 800-898-9778, ext. 1-7057 for listings

\$1,000's POSSIBLE READING BOOKS Part-time. At home. Toll free 800-898-9778, ext. R-7057 for listings

Homeworkers Urgently Needed!
Earn weekly paychecks from the comfort of your own home. Free details. Send long, self-addressed, stamped envelope to: SPIEL, Dept. 005, PO Box 287, Alameda 94501

SECRET SHOPPERS NEEDED
For Local Stores \$10.75/hour plus. Free Products, Free Movies and More! 1-504-571-5290

WATCH MOVIES FOR PAY
At Area Theaters. \$10.25/hour plus. Free Admission. Free Snacks 1-415-773-2962

WORK At Home: \$200-\$700 weekly. Assemble, crafts, woodwork, etc. No sales or special skills required. 800-460-6324.

Real Estate Equity Fund Raiser
Seeking an articulate, responsible, optimistic and tenacious person to obtain funds for investment in apartment projects. Compensation based on funds procured. BA degree in Business with 4 years of related experience. Fax resume: Feeble Properties 510-832-8199

SALES/MANAGEMENT FIRE YOUR BOSS
And never look back. Expanding company capitalizing on billion dollar market seeking energy over experience. Training provided. 556-0340

403 Salon Opportunities

HAIRSTYLISTS, barbers and manicurists wanted for upscale full service salon. Seeking diverse individuals for both rentals. Prime San Leandro location. For appointment call 510-442-8103

MANICURIST and hairstylist wanted. Commission or space for rent. Call 524-6221; part-time 602-7172

NOW is your opportunity to let your excellence shine. Hairstylist station available for an excited, self-motivated professional. **Toppe Salon** 510-893-2587. Rental or employee welcome.

406 Employment Wanted

BERKELEY High Students available for part-time work. Career Center 548-5627

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 864-9011

VERSATILE administrative assistant available 25-30 hours per week. Experienced at public relations, event coordination, and processing all types of documents. Fast learner who likes a challenge. A.J. 510-256-8787

407 Employment Information

RESUME: Make yours clearly reflect the job you want. Susan Urquhart-Brown, Career Counselor, 531-2071

408 Caregiver & Domestic Help Wanted

RELIABLE attendant for disabled professional woman North Oakland/Piedmont. Friendly, reliable. Fluent English. 428-1831

PARENTS' helper wanted for busy family. Must drive and cook. Monday-Friday 4-7:30 p.m. References. Call 964-5447.

KITCHEN assistant for chemically-sensitive El Cerrito woman. Weekday mornings. \$7/hour. Carol 525-3225

HOUSEKEEPER/Nanny: Live-in, girls age 2 and 6. Piedmont area, in-law apartment. Clean CDL, U.S. citizen or valid Visa. French a plus. Non-smoking. References: 510-452-2910

FAMILY Assistant, 15-20 hours. Cooking, driving, light housekeeping, pet. References. Near Glenview Home. 464-4904

PART-TIME housekeeper, Monday-Friday, 3-7 p.m. Non-smoking, own transportation. 601-2768

409 Childcare Wanted

AFTER school child care, Tuesday only 4:30-10:15 p.m. Responsible, mature person with childcare experience. Must have own car, clean DMV. Pick-up 7 and 5 year olds from school. Montclair. Start September 9. 339-6856, message

AIDE/Driver, pickup 7 year old boy 4 times/week, 8-10 hours/week. Pickup 2 p.m. in Danville drop-off in Berkeley. Must have car, insurance, license, references. 98/hour, 28 cents/mile. 849-1120

NANNIES

Many jobs, full-time, part-time, live-in, live-out. No fee. Moms Away, 559-9195

CHILD CARE/transportation for 2 children. Monday-Friday, 3-6 Must have car, CDL. Jan, 658-4735

AFTERNOON Childcare, pickup 2 and 5 year old boys, 2-6 p.m., Monday-Thursday. Experienced, reliable, English speaking, car, CDL insurance and references. Piedmont. 652-1346

PART-TIME, Monday-Friday, 1:30-6:30, 2 children (8, 9). Help with homework after school. Own car, experience. References. 535-8232

FULL-TIME, live-in or out, nanny/housekeeper for infant and 4 year old. Non-smoking, must speak English, CDL required. 652-6789

TUTOR: person with education/psychology experience to be shadow tutor and housekeeping in grade with learning disabilities. Nancy 420-6872

NANNY for a 1 year old twin girls, Monday-Thursday, 3-6:30, Friday 3:30-6:30, some driving around, laundry, light housework, cooking. North Oakland. Must have own car and insurance. English speaking, references required \$10/hour. Call 510-763-0649

AFTER SCHOOL CHILD CARE, 3 days/week. Pickup 4 and 7 year old boys from school at 3 p.m., work until 7 p.m. Some errands, cooking, cleaning. Fluent English, non-smoking, car, CDL required. 839-7780, evenings

BEFORE and after school care for 11 year old boy. Errands, some cooking and housekeeping in exchange for room, board and salary. Car required. Non-smoking. Needed immediately. Oakland 834-1092

LOVING nanny needed with lots of energy for boy/girl infant twins. Non-smoker, English speaking, CDL. Monday-Thursday 8-6 p.m. Background check required. 521-1431

EXPERIENCED nanny/mother's helper, care for 3 month infant and 4 year old boy. Part-time to 20 hours/week. 10:30-2:30, Monday-Friday. Must be reliable, drive and have references. Call 5-8 p.m. 510-562-3286

PART-TIME 2 and 4 year olds, 20 hours/week (weekends plus 1 hr/week). References, car, some weekends away. 597-0386

AFTER School care for 5 year old, 3:30-6 p.m., pickup from school. Requires college educated, car, insurance, safe driving record, references. Crocker Highlands. 835-0263

LOVING, reliable caregiver needed. 2 fun-loving boys ages 1 and 4. Full-time, 8-6 p.m. Rockridge 467-3700 days; 428-0966 evenings

CHILD CARE/Driver, Wednesdays, 3:30-8 p.m., possible Friday evenings. English, references, auto insurance required. 530-5989

410 Shared Childcare

Our wonderful, experienced babysitter available Wednesday, Thursday and every other Friday. Hours flexible. Call Barbara at 652-3273

411 Childcare - Licensed

CHILD CARE Skyline area, 16 months and older. Preschool activities, structure, Montessori work. License #10206795 530-6330

NINI'S Place Childcare has openings. Large and well equipped inside and outside play areas. Home cooked meals and arts, dance, music classes. Ages 12 month-4 years old. Near El Cerrito BART. Call Anita, 524-2603

OVER The Rainbow Daycare, loving, safe, fun, educational, outings, experienced, credential teacher. Deborah, 410-0208900 336-2066

HONEY Tree Home Preschool- 2.9-5.5 years, 9 a.m.-1 p.m. Inspiring indoor and outdoor environments. Moraga Ave., Montclair. Full enrollment. License #013411537 547-0212

CARING Glenview Home, outings, learning activities, meals, computer, 2-5 years. Credential teacher. 531-2323 0013410091

412 Babysitting Offered

LOVING, extremely reliable babysitter seeks full-time job. Excellent references, English Car, CPR Yang, 510-534-0144

LOVING, responsible, stay at home mom with 6 year old boy, would like to take care of another infant or toddler in her clean Glenview home. Piedmont/Montclair/Glenview area ideal. Please call 482-8076

LOVING nanny available, experienced live-out, great references, own car. Full-time, 510-482-9442 or 510-655-0190

GLENVIEW Mom caring for own toddler seeks childcare position. Car, CPR, excellent references. Diane, 530-9129

413 Home Health Care Offered

The following people would like to be hired as Home Health Care Providers: If you are looking for a job as a Home Health Care Provider, please see Categories 401 and 408

ABLE CARE INC.
Quality 24 hour live-in care and companionship for the elderly and handicapped in the comfort and security of your/their own home. Bonded and insured 510-685-4704

CARE CONNECTION
Bonded, quality home care includes personal care, housekeeping, companionship. Call Karen, 524-8076

PERSONAL Services: Home care, house/pet sitting, miscellaneous. Frank 335-1883

FINANCIAL

502 Business Opportunities & Services

Advertisers in this classification offer self-employment opportunities. An investment may be required

IS YOUR BUSINESS FOR SALE?
Interested in Acquiring Northern California Manufacturing or Distribution business with a potential for growth? The ideal business should require capital, marketing management and a unique product position

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: Box K, 6208 La Salle, Avenue, Oakland, CA 94611

AMBITIOUS minded people! \$500 weekly potential. Many positions available. Start now, no experience necessary. Call 7 days (407) 875-2022, ext. 6065 134

BE your own boss turn 30 bucks into \$5000/month. For more information call 1-800-325-8893

TRAVEL Agents wanted, part-time/full-time, will train. 510-522-4239

GET a little What's your excuse for not making 6 figures last year? 1996 is your year. Fastest growth industry. Franchises \$500-\$8700 833-788-9531

FOR SALE

601 Antiques & Art
CHINESE arm chairs, matching pair, blackwood, circa 1900 Asking \$1500. Call 510-814-9036

605 Home Furnishings
15th ANNIVERSARY SPECIAL
Buy 2 or more custom mini-blinds this year and we will clean them free of charge next year. Call Marsh Interiors at 569-7540 for details

SOFA, love seat, matching chair, Three months old. From condo display. Cost \$1195 sell \$295. 886-8127

BUREAU, tables, sofa, beds, bicycles, desks to be sold all together. Very reasonably priced. 508-8080

J. NESBIT'S, Berkeley, 704-1640 Fine curio cabinets, Union-National, Heiman 2175 Shattuck Ave

ANTIQUE emoire, 24" wide, 16" deep, 70" tall. Front mirror, \$200 or best offer. 569-5920

SOFABED, good condition, \$250, 9X12 Wood duane, \$225, Antique table, \$300-325-49

MOVING: Refrigerator, double sofa bed, velvet rocker, desk, chest-drawers, and tables. Reasonable \$23-8179

SOUTHWESTERN style sofa, \$300, 2 set glass cabinets for stereo or TV, \$300 769-9270

ELECTROPEDIC Aquaticmatic double hospital bed. Good condition. Quilted mattress. \$800 or best offer. 656-0653

ADJUSTABLE Bed, luxurious single, hand held remote, mattress and spring like new. \$500 832-4872

HANDMADE vertical grain Douglas fir child's loft bed and bookcase, \$900 531-6633

606 Miscellaneous For Sale

BAHAMA Cruise 5 days/4 nights. Underbooked! Must sell \$299 for two. Limited tickets. Some restrictions. Please call for information 1-800-935-9999, ext. 0087

1970 30 FT. Mobile Office Trailer. Phone and electric wiring, heat/air. \$2500 844-1789.

YOSEMITE oak's Firewood, Presession sale. Cords \$120 up, oak eucalyptus, acacia, cedar. Free delivery. 652-0453

MOVING: Queen bedspread set, \$300. Side-by-side GE with ice maker, \$300. Leather couch, \$50. Card table, 4 chairs; \$40. Office supplies, light table, miscellaneous chairs, lamps. Free wood 337-1919, Alameda

FIREWOOD-Summer Special: \$130/mixed cord oak, almond, walnut available. 5500 Coliseum Way, Daily 635-1779

HEALTHTRIDER, like new \$350 or best offer. 814-6152

FIREWOOD Split, seasoned eucalyptus/pine: \$129/cord Oak, \$229/Pine. Tax \$3/mile. \$10 less pickup up. 339-8245

MOVING Sale! Exercise equipment, freezer, refrigerator, old jukebox. 482-5747

ADJUSTABLE drafting table, \$60, swivel chair, \$20, combo light, \$30, taboret, \$50. Treasuries, electronic reading, \$580 or best offer. 832-3426

607 Miscellaneous Wanted
WANTED: An old boy train Lionel, Marx, American Flyer. 547-1278

608 Musical Instruments
YAMAHA Clavinova CVP87A, top of line, 2 years old, like new, warranty, \$5000 (510)522-6810

609 Pets - Care & Supplies

GREAT, adoring cats, 2 magnificent brothers 3 years old, brown/black tabbies, one is a good Affectionate, gentle, devoted! Desperately need stable home. Karen, 522-5023

LET me take your dog out for a refreshing walk. Excellent references. Daisy Jo, 465-8829

RENTALS

PUBLISHER'S NOTICE

EQUAL HOUSING OPPORTUNITY
All real estate advertised in this newspaper is subject to Federal Fair Housing Act in 1968 which makes it illegal to advertise "any discrimination based on race, color, religion, sex, marital status, national origin, handicap and physical handicap, or on intention to make such preference, limitation or discrimination." This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

Provided as a service by Hills Newspapers, Inc. and the Oakland Association of REALTORS on behalf of REALTORS who are signatories on the Voluntary Affirmative Marketing Agreement.

701 Lofts & Live-Work Space

\$580 OAKLAND, 411 Wayne 2 bedroom, massive main room, no stove, provide own heat. All utilities paid. No parking. 451-9140

703 Garage & Storage Rentals

WANTED: Garage rental for classic, restored 1950 Dodge, vicinity High and Thompsons 530-0294

704 Housing Wanted

NON-SMOKING, considerate, gentleman seeks quiet rental situation. David 653-0445

FOREIGN Students need housing: UC Berkeley Extension. Call Odette Lurie 643-7645. Students coming from Europe, Asia, Africa, the Middle East and Latin America. Sessions all year round. Short and long-term housing in Berkeley only needed now for sessions August 21st to October 18th, and October 23rd to December 20th. Private apartments, homestays that include meals and family activities, and apartments shared with students are especially desirable. Housing also needed for International 4 month Diploma Program students September 1st-December 21st. Students may arrive a few days before and depart a few days after the course. Most students stay only one session, but some may stay for a few sessions. Payment varies, students pay you directly.

EXCELLENT tenant with well-behaved Golden Retriever seeks one bedroom cottage or duplex with private yard. References, Albany/Rockridge. 510-582-7375

PROFESSIONALS with elder seek 3 plus bedrooms, 2 baths. Rockridge, Montclair, Alameda. Wheelchair access to entertain. Spayed, declawed cat. 415-731-2309

PROFESSIONAL couple in 30's relocating from East desire 2 bedroom above in Rockridge/Emerywood, close to BART. No pets, nonsmokers \$1300 range (510)283-7512

ESTABLISHED professional seeks Montclair cottage, in-law, or share with private entrance. By September 30th. 538-8870

705 Sleeping Rooms

ROOM/BOARD Excellent meals, comfortable room, excellent rent. Try a meal before moving in. 523-7349

706 Sublets & Short-Term Rentals

\$500 PLUS utilities. Share Oakland Hills, 5 bedroom, 3 bath house. Available September-Jan

917 Gardening

HOMESIDE

Gardening Services. General clean-up, new lawns, sprinkler systems. Fences, drainage, concrete, driveways, asphalt, bricks, retaining walls, etc. Free estimates. 16 years experience.

510-482-2637

SPRINKLER REPAIRS

Upgrades • New Installations
Irrigation Specialist Since 1966
Prompt • Prepared • Fast
444-3338 / 232-1122
R.E. Christner

SUMA LANDSCAPING

Providing quality services since 1977. Including design, installation, construction, stonework, irrigation, lighting and maintenance. Commercial and residential. License #655032. 261-3585

LEAF IT TO US !!!

Wonderful cottage, English and drought tolerant gardens, restorations, old, stonework, water features, drip quality maintenance. (510)462-4419

ENCHANTED GARDENS

789-0975
20 years of professional landscaping and maintenance service. We provide extensive local knowledge and references. If it is a part of the garden, we can design, install or repair it. License #670687.

MARTY GROSS

ALL SEASONS

Yard work/gardening/ fire safety/ new lawns/fences. Hauling References. David 697-5334; 653-0445.

COMPLETE yard work: weeding, brush, tree-pruning, removal. General hauling. 527-8308; pager 970-0740.

MIDGARD yardwork, hauling, rough gardening, bush and shrub trimming trees, overgrowth, berries. Bill Schiff 527-6369

FIRE SAFETY Clearing. Spring clean-up. Poison oak, yard clearing, hauling insured, references. Tom Carlone, 527-7536.

L&L Gardening Affordable, quality, general maintenance, mowing, pruning, clean-up, hauling. Estimates 769-8819

LANDSCAPE GARDENING SERVICE

INSURED - LICENSED #648997
General Cleanup Maintenance: Twice \$40/ four times \$60. Complete tree service: New lawn, fence, deck, retaining wall, concrete driveway, sprinkler system. 261-5075

LATIN'S GARDEN SERVICES

New Lawn: Seed, Sod, Sprinklers: Installation/Repair, Manual-Automatic, Complete garden care. Free estimates. Adrian Vega 510-436-5142

JESUS'S GARDEN SERVICE

Yard Cleanup/Hauling/Weeding/Pruning/Brush Clearing. Free Estimates. Quality. Affordable. 382-1144.

VIDAL'S gardening maintenance. Landscaping, clean-up. Free estimates. Call 261-8554.

KEEP IT GREEN BUT TRIM

Gardening service. Yard maintenance. Clean-up, Hauling, free estimates. (510)433-2855

NATURE'S DESIGN

Small landscape design build company dedicated to the highest quality of garden installation/maintenance. You'll wonder how you lived without it! Keith 482-2408.

LANDSCAPE DESIGNS will help plan your dream from start to finish questions? Call Emille. 888-1561

ALS Yard Work. Yard cleanup, brush clearing, gardening maintenance. Call 527-8563 or 231-0160

VONG'S GARDENING

and tree service. General yard work, clean-up basement, hauling, dirt, concrete. 658-0709; 433-7905.

GARDENER- 16 years local experience, excellent references, reasonable rates, clean-ups and maintenance. Chris 655-0157.

PROFESSIONAL gardener, college graduated. Seven years local experience in maintenance and cleanup. Claudio 527-8563

GARDEN renovations, new installations, grading, weed control, drainage, irrigation systems. Reliable, experience, references. 524-2612, Mike

VAN'S GARDENING

General yard work, clean-up, maintenance, plants, lawn, sprinklers. Free Estimate. Call: 510-532-7568

GEORGE'S Complete Landscaping and Gardening. Maintenance on big gardens, clean-ups. Free estimates. 534-8815

HOLLAND'S FINEST

Lawns, sprinklers, remodeling, planting, pruning, maintenance. Hans 658-7753

JAPANESE Landscape Contractor, cleanup, maintenance, installation, tree work. Commercial/residential. Fully Insured. Free estimates. (510)428-0750

FAERIE Flower Gardening. Pruning, weeding, fertilizing, amending soil, planting, designing, maintenance. \$12/hour. Dave 658-8087

WORKING Yards. General clean-up, tree service, gardening, planting, irrigation, lawns, fences, decks, retaining walls, concrete. Free estimates. Call Memo 510-652-6193.

ROOTS 'N' SHOOTS LANDSCAPING

Maintenance/garden cleanups. Certified arborist. Irrigation/repair. Install. Design/Installation. Free estimates. Rootkilling/debris chipping. 482-3236

918 Handyperson

Workshop On Wheels

Electrical, plumbing, carpentry, etc. Small job specialists. Experienced, friendly, reliable. Baileyworks 549-1788

REPAIRS: door, bathroom walls, fences, porches, plumbing, electrical, water heaters. Painting. #656156. Dave 521-7419.

RELIABLE quality home repair, doors and locks, electrical, plumbing, tile, brick, decks. References. 531-1209, Andy

HOUSEHOLD REPAIRS

Small jobs specialty. References, mature, dependable. Montclair resident. Quick response. Call Mac-Fixit 339-6571.

ELECTRICIAN Handymen Troubleshooting, old wiring. Home and office lighting. Light carpeting, musical repairs. Dan 656-2619

★ ELI'S HOME REPAIRS ★

Electrical, Carpentry, Plumbing, Tile, Paint, Doors, Windows, Decks. Dependable. 510-235-1501; pager 510-442-3003

W.M. Home Repair. Painting, decks, fences, tiles, 10 years experience. 614-7607.

Apartment Repair/Home Improvement. Paint, plumbing, carpentry, electric, flooring, gardening, etc. 27 Years. Dave 523-3485

"HONEY...DO"

REPAIR, INC.

SMALL HOUSEHOLD REPAIRS
Plumbing • Electrical • Gutters
Decks • Painting • Windows
Bonded • Insured • Lic #720621
Fast Response 839-7800

PROFESSIONAL home repair, doors, windows, dryrot, stairs, plumbing, electrical, tile and painting. 15 years experience. Senior citizen and single parent 20% off. Tom 297-4051.

918 Handyperson

HOME Repair Expert. Fences, decks, carpentry, doors, locks, glass, windows, electrical, plumbing, odd jobs. 484-5634

HANDYMAN: Small jobs and repairs, all aspects. Low charge. (510)482-5932, Konel

919 Hauling

MONTCLAIR District \$5 loads (minimum). Haul anything else. Also other light things by truck. Peter Van Deusen, 339-1019

BRENNAN'S HAULING

No job too large. Dependable and experienced. Low rates- free estimates. Greg 428-5464

DAVID'S HAULING

Garages, basements, yards. Transport, bobcat, dirt, concrete, demolition. References. Free estimates. 697-5334, 653-0445

HAULING and removal, yard, garage, relocations, estate cleaning, general demolitions, etc. References. 527-8308; pager 970-0740

BUNN'S Hauling, Dirt, limbs, concrete, old furniture. Basement, garage, yard clean-up. Dependable. Free estimates. 638-5929

\$12/HOUR: General clean-up, bobcat service. Demolition, concrete, dirt, roof removal. Tree service. Estimates 215-8866.

COMPLETE Hauling- Garages, yards, estates, relocations, removal of furniture, sheds, etc. For prompt courteous service call Randall, 526-5753

HANDY HAULING

Large/ small loads. Household, basement, yard debris, demolition, construction debris. Call Dave 428-5498

CHEAT'S HAULING Dirt, concrete, demolition, trees. All debris. 510-533-0841; pager 510-425-4759

BEST HAULING

Any type yard work pickup or delivery, \$50/ load or \$37/hour. 848-6335

HAULING, demolition, Concrete, basement, debris, yard clearing, Roof tear off. Free Estimates. Oliver 510-527-6531.

COSTA HAULING BOBCAT SERVICE

Excavation, Demolition, Removal concrete, dirt, roof, basement, debris. Free estimates. (510)215-8979; Pager (510)300-7560

DEMOLITION, concrete, dirt removal, debris, yard cleanup, roof cleanup, Bobcat Service. Free Estimates. 527-7131

FRANCISCO'S Hauling, general clean-up. Trees, yards, debris, furniture, appliances. 510-233-5242; Pager: 510-729-4182

922 Home Services

CRABTREE GUTTER

Gutter/ roof clearing, Roof gutter repairs, Drain/ gutter replacement. In area 10 years. Free estimates. Al Crabtree 510-482-8823

TROUBLE With Old Windows? Broken glass, painted shut, sash cords missing? Experienced craftsman at low rates. Call Jim, 769-9454.

GUTTER SERVICES

Gutter: Cleaning, repair, replacement, and gutter replacement. Roof sweeping and repair. In area 17 years. Lawrence Crabtree 510-644-1144.

DECKS CLEANED/ RESTORED

Protect your deck against decay. References. Certified work. Free estimates. 987-1719.

DECKS- Cleaning and Repair. power spray, seal, replacement boards. Honey Do Repair, Inc. 720621 839-7800

923 Housecleaning & Janitorial Services

ENVIRONMENTALLY AWARE

ANNE'S TOXIC FREE CLEANING
Organizing Specialist
Professional, meticulous job
Prompt, reliable, affordable
Home/Voice Mail 234-5349

RELIABLE housekeeping, bonded, experienced, thorough. Cleaning, Weekly, bi-weekly, vacancies, references. Marie or Maria, 638-0165.

PROFESSIONAL cleaning Floors- stripping, cleaning, waxing, buffing. Carpets- windows/ walls washed. Heavy/ regular cleaning. Since 1981. Licensed, bonded, insured. 530-1254

COMPLETE domestic service. Housecleaning- yards, hauling, mature, reliable. Quality. References. 527-8308, pager 970-0740

THOROUGH Housecleaning, non-profit cooperative, low rates, cleaning by trained low income women. Also gardening, painting, janitorial services, manual labor. 534-8780

SPOTLESS Housecleaning. Efficient, honest, experience, references, reasonable. Residential- Commercial- Offices. Free estimates. Call 510-524-1551.

WE DO it all WINDOWS. Apartments, houses, commercial, Carpet cleaning, Construction clean-up. Reasonable rates. Free estimates. 30 years experience. 547-8767

HOUSECLEANER, efficient, reliable, experience, references and free estimates. Call Suzel 559-9087

RELIABLE Housekeeping, Weekly, References. Efficient, Reasonable rates. Transportation 5 years experience. Trustworthy. 235-5638

PROFESSIONAL House/ Apartment cleaning. Experienced, excellent references, Transportation, supplies, equipment. \$10/ hour. 261-9348, pager 810-7500

HOUSEHOLD HANDS. Housecleaning, House- sitting, Pet Sitting. East Bay and SF. Excellent references. Reliable, trustworthy and flexible. Kelly 415-440-0571; pager 800-824-7243, Call 742261

ART of Cleaning. Affordable, reliable service. European quality. Excellent local references. Call 531-3725

QUALITY Housecleaning. Ten years experience. Efficient, reliable. Excellent References. Weekly or bi-weekly. Amy 465-4121

Impeccable Interiors

Thorough Cleaning, Detailing, Organizing. "We tailor our service to your needs."
Bonded, 521-9600.

BEST Prices, honest, experienced, great references, weekly or bi-weekly. Please call Rosa 510-601-5718

HOUSECLEANING Services. Weekly/ Biweekly/ Monthly. Complete domestic job. References. Sandra 412-0817.

HOUSECLEANING, experienced, good references. Weekly, bi-weekly or move-out. Call Gils 222-1537; pager 308-4301

HOUSECLEANER: experienced, efficient, responsible, good references, flexible. Free estimates. Call after 3 p.m., 223-7645.

HOUSECLEANING with care! References. Reliable, experienced. Weekly, bi-weekly or move out. Call Sue, 687-9340

924 House-sitting

HOUSE-SITTER. Responsible adult. Good references. Will travel. Reasonable rates. Pets, plants my specialty. Kitty 533-4386

927 Legal Services

ATTORNEY/COUNSELOR-AT-LAW

Small, Oakland-based, no-frills law firm offers high quality, solid, reliable, legal services at reasonable prices. Michael Lauer 510-658-2500

928 Locksmith

BONDED, insured. Deadbolts installed. Foreign/domestic auto keys. Glenview Key and Lock. 4211 Park Blvd. 530-6141, Contractor License #453533

Classifieds Get Results!!
339-8777

929 Masonry & Concrete

FINE MASONRY

For the garden...
FINE MASONRY
I.D. K. GELMAN • DESIGNER/INSTALLER
• 510-654-721 • 428-5666 •

MASONRY. Carpentry. Tile. Fine Scandinavian Craftsmanship. Free Estimates. References. Available. Call Ronnie 510-653-2788

CLAYTON Concrete. Quality, outstanding service. Licensed, insured. Driveways, patios, retaining walls, etc. 510-895-6949; pager 425-1561

930 Movers - Licensed

TRIANA MOVING

and Storage 33 years. Local, long distance, T-91756, low rates, pack equipment. No overtime, Saturday, Sunday, expert piano, organ, 562-3778

Park-Tilden Movers

Moving the Bay Area's finest homes for over 28 years. Efficient, fully trained crews. Specialists in antiques and difficult jobs. Pianos, small jobs okay. Call for a free in-home estimate. Statewide. Cal T 129396. 532-2170

MOVING-IS-FUN

Two men and 24 foot truck, from \$54 per hour. License #7-178245, insured. 444-1730

931 Painting

CY'S PAINTING COMPANY

Residential- Commercial
Interior- Exterior
Spray- Brush- Waterblast
Waterproofing
Insured
Over 20 years experience
In Oakland and Piedmont area
Training to meet our customer's highest standards.
Call for Free Estimate
Large or small jobs
(Interiors a Specialty)
261-8592
Evenings or Saturday calls OK

Shamrock Enterprises

10% Discount
Interior, exterior. Excellent references. Montclair resident. License #461502. 339-1116

PAINTING, interior, exterior. Expert workmanship, work guaranteed. Reasonable. License #231668, James Frychick, 530-9599

THE PAINT COMPANY

Means "QUALITY". Consultation, prep work, painting to meet our customer's highest standards. We guarantee a beautiful and lasting paint job to be proud of. Please call for a free consultation and estimate. Fully insured. License #514120. 527-2673

BURGESS PAINTING

Exteriors & Interiors
• Experienced, Insured
• Licensed No. 505944
• Many Local References
Free Estimates & Color Consultation

★ M.J. PAINTING ★

Top quality preparation and painting. Residential, commercial. Interior/ exterior. Competitive rates. Top quality materials used. Excellent references. Insured, bonded. #624053. Call now for color consultation/ free estimate! 510-465-9521

INTERIOR PAINTING IS OUR SPECIALTY

Low Winter Prices
Residential- Commercial
Insured
CY'S PAINTING COMPANY
License No. 497281
Call for Free Estimate
261-6592

★ BRIDGE PAINTING ★

Professional craftsmanship. Interior/ Exterior. References. Insured/ licensed. #63300. Reasonable rates. Free estimates. 232-3340

J.P. PAINTING

Interior/ Exterior. Good surface preparation. Quality paint, reasonable rates. References. Insured and bonded. License #541269. 524-4366

★ OMNI PAINTING ★

Exterior- Interior. High quality work at reasonable prices. Fully Insured. Free estimates. License #703887
654-3339

ASTER PAINTING CO.

Residential-Commercial
Interior-Exterior
Paper Hanging
Free Estimates
Over 25 Years Experience
State Lic. No. 302491
530-9090
Bonded & Insured

VALUE Painting. All phases top quality. Since 1975. Lic. #590578. Insured. Free estimates. Anthony. 530-1388

MIKE'S Painting. Quality commercial, residential interior, exterior. European Craftsmanship. Hundreds of references. Insured and bonded. License #322736. Since 1966. Reasonable prices. Free estimates. 465-1266

J.C. PAINTING & DECORATING

Exterior/ Interior. Residential/ Commercial. Waterproofing, coats, sealers, paints. Finest preparation. Any wall or ceiling restoration. References. License #643769. 534-6244

Whalen Painting & Waterproofing

High performance architectural coatings. Exterior wood restoration and epoxy repairs. Fax finishes. Stucco and plaster repair, concrete deck waterproofing. #473379. 524-7067

932 Paperhanging

QUALITY wallpaper installation, cloth paper and vinyl. Kazu Sugimoto, 337-0226.

934 Photography & Video

TREASURES On Tape. Video home inventory. Video and written documentation of household property for estate, insurance or pure sentiment. (510)525-1004

936 Plumbing

FORBES PLUMBING

License #482667
New Construction • Remodel
Hydronic Heating
Service • Repairs
452-2844

Leigh Marymor Plumbing

When over 100 Bay Area contractors agree on a plumbing company, you can bet it's good!
510/531-7721

REACH

Thousands of Ready to Read Weekly Classified Ad 339-8777

936 Plumbing

24-HOUR-ONLY EMERGENCY SERVICE

COLLINS PLUMBING
• Service • Repair • Remodel • Drain • Sewer • Cleaning
264-8770
No extra charge for holidays, weekends, or after hours

PACIFIC PLUMBING SYSTEMS

Complete plumbing service. Water heaters, sewer, drain cleaning, faucets, toilets. High quality, low rates. License #708533. 614-7292

SHAKTI Plumbing. Repairs, small remodel, consultations. Specialize in owner/ builder projects. Women owned. #526796. 510-559-8502

939 Roofing

Shamrock Enterprises

License #461502. Roofs and Gutters- 10% Discount. Local References. Montclair resident. License #510614-0780, (800)945-0297

DOUGLAS Roof Maintenance, all types roof repair, 22 years/ Oakland. No job too small. 536-6520

LEVI ROOFING

Commitment to quality. All types Experienced. Reasonable prices. License #500980. Call (510)614-0

Public Notices

Street, Walnut Creek, CA at 10:00 AM at public auction, to the highest bidder for cash payable at the time of sale in lawful money of the United States; all right, title, and interest, conveyed to and now held by it under said Deed of Trust in the property situated in said County and State hereinafter described AS MORE FULLY DESCRIBED ON SAID DEED OF TRUST. The property address and other information regarding the same, of the real property described above is reported to be 129-131 18th Street, Richmond, CA 94801. The undersigned Trustee disclaims any liability for any inaccuracy of the property address and other information, or any, shown herein. The total amount of the unpaid balance of the obligation secured by the property to be sold and reasonable estimated costs, expenses and advances at the time of the initial publication of the Notice of Sale is \$84,433.45 in addition to cash. The Trustee will accept a cashier's check drawn on a state or national bank, a check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, savings association or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state. In the event tender other than cash is accepted, the Trustee may without the issuance of the Deed of Trust unit funds become available to the payee or endorser as a matter of right. Said sale will be made, but without covenant or warranty, express or implied regarding title, possession or encumbrances, to satisfy the indebtedness secured by said Deed of Trust, including interest as provided therein, and the unpaid principal balance of the Note secured by said Deed of Trust thereon as provided in said Note, fees, charges and expenses of the trustee and of the trustee created by said Deed of Trust. Dated: 09/05/96 S.B.S. Trust Deed Network, a California, California Corporation, 7171 Large Circle, Huntington Beach, CA 92647 (714)842-9111 by: Nancy Stuart, Asst. Secretary, S.B.S. Trust Deed Network C27539 8-22/95, 9-5 1996 The Journal August 22, 29, September 5, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-45497
The Name of the Business:
ANTA INTERNATIONAL, 5820 Alpine Rd., San Pablo, CA 94606-4166.
This business is conducted by the following owner:
Edward Ayge Kim, 2400 Lancaster Rd., #10, Richmond, CA 94806.
This business is conducted by an individual:
P. Koff, 5820 Alpine Rd., San Pablo, CA 94606-4166.
This business is conducted by a General Partnership:
The registrants commenced to transact business under the fictitious business name listed above on July 22, 1996.
Statement was filed with County Clerk of Contra Costa County on July 22, 1996.
The Journal August 22, 29, September 5, 12, 1996.

NOTICE OF TRUSTEE'S SALE
16911-A YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 12/17/84 WHEREBY YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDINGS AGAINST YOU, YOU SHOULD CONTACT A LAWYER. On 09/25/96 at 10:30 AM, ATTORNEYS EUGENE M. COOPER, CORPUSCOTI SERVICES CORPORATION (TRUSTEE) 23721 Birch Drive, Lake Forest, CA 92630 (714)707-5540 as the duly appointed Trustee under and pursuant to the Deed of Trust recorded 123192 as Document 92-34949 Book 1817 at Page 823 dated 08/23/84 in the Office of the Recorder of Contra Costa County, California, Executed by: James W. Jeapierre and Marilyn M. Jeapierre, husband and wife as joint tenants, will sell at public auction to the highest bidder for cash or cashiers check made payable to Attorneys Eugene M. Cooper, Corp. at the time of sale and in accordance with Section 2924(b) of the California Civil Code, and acceptable to the Trustee at: The Main Street Entrance to the City Hall 1666 N. Main Street, Walnut Creek, California at 11:00 a.m. and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County, California. The street address or other common designation, if any, of the real property described herein is reported to be: 3010 Shane Drive, Richmond, CA 94806. County Assessor's Parcel Number: 414-254-004-8. The undersigned Trustee disclaims any liability for any inaccuracy of the street address and other common designation, if any, shown herein. Said sale will be made, without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the unpaid balance of the obligation secured by said property. The total amount of the unpaid balance of the obligation secured by said property and reasonably estimated costs, expenses and advances at the time of the initial publication of this Notice is \$174,823.00. Dated: 09/25/96 CTC Foreclosure Services Corporation, Attorneys Eugene M. Cooper, Corp. as Agent Donna Hlavacek C274528 8/25, 9/5, 9/12, 1996 The Journal August 29, September 5, 12, 1996.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF CONTRA COSTA
In the Matter of the Application of: VIENGO KEO K. SOURIYA and KATHERINE SOURIYA
ORDER TO SHOW CAUSE FOR CHANGE OF NAME
Case Number C-96-03632
THE COURT FINDS THAT PETITIONER VIENGO KEO K. SOURIYA has filed a Petition for Change of Name with clerk of this court for an order changing Plaintiff's name from VIENGO KEO K. SOURIYA to KATHERINE SOURIYA. KATHERINE SOURIYA (Minor Daughter).
THE COURT ORDERS: A. All people interested in the matter appear before this court to show cause why the application for change of name should not be granted on: Hearing Date: October 8, 1996. Time: 9:00 a.m. Dept. 50, Room 80001 located at 725 Court Street, Martinez, CA 94553. B. A copy of this order to show cause is published once a week for four successive weeks prior to the day of said hearing in THE EL CERRITO JOURNAL, a newspaper of general circulation printed in the County of Contra Costa. Dated: August 14, 1996 Judge Sanders
Judith of the Superior Court
The Journal August 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46031
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46032
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
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The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46033
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
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FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46034
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

NOTICE OF PUBLIC MEETING AND OF PUBLIC HEARING ON PROPOSED ASSESSMENT CITY OF ALBANY RECREATIONAL PLAYFIELD AND CREEK RESTORATION Assessment District No. 1996-1
NOTICE IS HEREBY GIVEN THAT:
1. The City of Albany is proposing to form an assessment district that includes property to pay for the cost of the acquisition, improvement and maintenance of open space on Albany Hill and of recreational playfields throughout the City, and of the restoration of creeks, as more fully described in the engineer's report on file with the City Clerk.
2. THE ESTIMATED PROPOSED ASSESSMENT FOR YOUR PROPERTY FOR FISCAL YEAR 1997-1998 IS AS SHOWN ON THE ADDRESS LABEL ON THE OTHER SIDE OF THIS NOTICE.
3. Before taking final action on the assessment district and the levy of assessments, the City Council will hold a public meeting and a public

Public Notices

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46035
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
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The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46036
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46037
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46038
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46039
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
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The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46040
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
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The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46041
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
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The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46042
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46043
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

Public Notices

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46044
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46045
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46046
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46047
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46048
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46049
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46050
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46051
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46052
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
Nancy Smith, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by an individual:
The registrants commenced to transact business under the fictitious business name listed above on August 6, 1996.
Statement was filed with County Clerk of Contra Costa County on August 6, 1996.
The Journal August 22, 29, September 5, 12, 1996.

Public Notices

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-46053
The Name of the Business:
Crime Scene Cleaners, 5512 San Pablo Dam Rd., El Sobrante, CA 94803.
This business is conducted by the following owner:
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Public Notices

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The Journal August 2

Howdy Doody, Mickey Mouse Club, I Love Lucy, Mad Magazine, Ozzie & Harriet, Davy Crockett, Father Knows Best, Captain Kangaroo, Ed Sullivan

Show, Gunsmoke, The Honeycreepers, Rebel Without a Cause, Tutti Frutti, Dick Clark's American Bandstand, Leave It to Be

STROLL THRU THE 50s



Howdy Doody

Look-a-Like Parade

Solano Ave. Stroll

SUNDAY, SEPT. 8, 1996 10-6PM

22nd ANNUAL ALBANY/BERKELEY FESTIVAL

Who	Where	When	What
Aire De Sevilla	1831	5-6	Flamenco dancers, singers & guitarists
Alan Smithline Guitarist	1603	10-1:30	Acoustic guitar, ragtime, blues fingerpicking
Alex & Rebecca Pfeifer-Rosenblum	1154	2:30-6	8-year-old folk guitarist/10-year-old drummer
Aquamarine	1102	10:30-2	Jazz, rock, funk
Art Cars	1559	12:30-6	Weirdly decorated art cars
As Is	1695	2-5:30	Be-bop & jazz quartet California-style
Bay Area Steppers	1322	2:30-6	Girls ages 5-12 drill team dancers
Berkeley Community Chamber Chorus	1319	10:30-2	A cappella madrigals, gospel, shape note
Berkeley Folk Dancers	1120	10,11,1-1:30	Folk dancing
Bicycle Exhibition	1550	1-2, 3-4	Bike show with obstacle course
Blue Collar Band	1102	2:30-6	Good-time boogie blues
Blues Daddies	1897	11:30-2:45	50's-60's soul & rock
Broadway Babies-C C Civic Theatre	1795	11:30-6	Musical theatre group ages 6 to adult
Buffalo Bob & Howdy Doody	1451	12-6	Signing autographs
California Golden Overtones	1451	12:30-6	UCB's a Capella group - doo-wop & oldies
California Repercussions	1580	2-5:30	Comic, dynamic, rock & roll marching band
Capoeira Mandinga	1272	3, 4, 5-5:30	Brazilian self-defense gymnastic dance
Clarabella Clown	1753	2-5:30	Balloon twister, bubbles, puppets, facepaint
Conceicao Damasceno	1831	1-1:30	Brazilian Dancers
Daniel "Stick-Man" Kane	1503	10-6	Windham Hill artist on Chapman Stick
Downtownrhythm	1300	10:30-2	70's funk dance band
Emmie the Clown	Kidtown		Juggler, unicyclist, clown, balloon twister, tap
Ezequiel Mendoza	1831	2, 3,4-4:30	Salsa Dancers
Featherlight the Clown	1410	3-6	Balloon twister, marionettes, magic, bubbles
Frank Oliver	1501	12-5:50	Comic juggler, unicyclist
Golden Lion Martial Arts	1229	1:30-6	Children's self-defense
Gracie the Clown	Kidtown	3-5	Stiltwalker, clown, juggler
Harmony Bay Chorus	1604	10-1:30	Sweet Adelines barbershop chorus
High Striker	1111	12-5	Hammer-hit-the-bell-at-the-top game
Hui Hui on a pu'u i ka noe	1577	3-5:30	Polynesian dancers-children & adults
Jeff Narell with Rhythm & Steel	1734	12:30-6	Caribbean Steel Band
Jeremy Schafer	1700	12-5:30	Juggler, unicyclist, comic, origami folder
Jessica Bryan	1516	10-1:45	Acoustic folk guitar
Jimi James	1485	12:30-6	Country western, country rock
Karumanta	1801	12-5:30	Andean flutes & drums
Kate's Dance Studio	1216	10,11,1-5:30	Dance & acrobatics by kids

Who	Where	When	What
Kindergym	1116	12-6	Mats & equipment for tumbling
Kokoro Taiko Drummers	1695	11,1, 2-2:30	Japanese Taiko drums & dance - kids/adults
La Pena Community Chorus	1365	2:30-6	Musicians & chorus singing Spanish & English
Larry Farnsworth	1309	10,11,1-5:30	Magician at slight-of-hand, coins, cards
Linda Zittel	strolling		Strolling large puppets
Madame Ovary	1725	12-5:30	Eggcentric puppets, puns & performance
Mal Sharpe & Big Money in Dixieland	1850	11 :30-6	Dixieland jazz
Mamorama	1300	2:30-6	Latin jazz dance music
Max's Supper	1695	10-1 :30	Original rock & blues band
Mr. & Mrs. Kite Clowns	1487	12-5	Colorful clowns
Near Eastern Dance Co.	1775	12-5:30	Bellydancers
Next Generation Swing Dance Club	1654	12-5:30	Swing dancers
No Sweat Studio Instructors	1831	4:30-5	Step Demonstration
Northern California Lindy Society	1831	1:30, 3:30-4	Swing dancers
Oakland Zoomobile	1154	12:30-2	Snakes, hedgehog, turtle
Opera Piccola	1164	10:30-2	Musical theater folk tales
Peter Barclay	1561	10:30-12:30, 2:30-6	Keyboard & vocalist
Pony Rides	1108	11-4	Rides for kids
Poor Boy	strolling	10-6	Sadfaceclown
Rabia	1604	2-5:30	Acoustic blues guitar singer
Raymi	1230	10,11,1 -5:30	Andean musicians
Richmond Symphonic Band	1365	10:30-2	Concert band
Robots	1870 &		
	1403	1-4	Walking, talking animation
Royal Scottish Country Dancers	1120	2-5:30	Highland dancers with live music
Smokey the Bear	1241	1-3	Mr. Firefighter himself
Strictly Tango	1585	10-1:30	Acoustic tango music
Suzanne Cimone & the Gold	1391	1-5:30	Rock-N-pop-N-blues
The Howlers	1897	3-6	Blues band
The Phil-Abe-ulous Duo	1335	10,11,1-5:30	Comic juggler, magician
Tommy Cain & Don Prell All Stars	1254	12:30-6	40's-50's jazz
Trish Ni Gabhair	1516	2-6	Irish harpist
Troupe Tangiers Belly Dancers	1561	10,11,12, 4, 5-5:30	Bellydancers & snakes
Windmill Gymnastics	1275	1-4	Children's gymnastics
Yo-Yo Max	strolling	11-6	Yo-Yotrickster
Yolanda Caliz	1831	2:30-3	Latin Dancers

Seck Hops, Elvis Presley, Mad Magazine, Liz Taylor, Gunsmoke, Have Gun Will Travel, Liz Taylor, Eddie Fisher

Howdy Doody, Mickey Mouse Club, I Love Lucy, Mad Magazine, Ozzie & Harriet, Davy Crockett, Father Knows Best, Captain Kangaroo, Ed Sullivan

Solano Stroll '96

Solano Avenue Stroll – A Bit of History

The Solano Avenue Stroll was started in 1974 by Lisa Burnham Footman. It was a sidewalk sale on a Friday evening, celebrated on the uppermost blocks of Solano Avenue in Berkeley.

When Pat Yoshitsu designed the first posters, the Stroll became an event with a yearly theme, adding a parade and including more and more of the merchants along the street. With a regional draw of over 100,000 the Stroll now reaches San Pablo Avenue in Albany and spans two cities.

Produced by the Solano Avenue Association, the Stroll is the east bay's oldest and largest free street fair. With 170 participating merchants, 130 community groups, 80 parade entries, 70 crafts booths, over 100 entertainers representing various countries and 60 ethnic food booths, the Stroll is one of the few places a family can enjoy a bit of the different cultures from around the world for free. It has become the paramount event in Berkeley and Albany.



Howdy Doody Look-a-like Parade

It's Howdy Doody time so paint on some freckles and wear a red bandana and come join the Parade where Buffalo Bob and Howdy Doody are the Grand Marshals.

Or dress you and your kids in 50's garb, drive a 50's car and just sign up between 9:30 and 10:30 a.m. at a small table mid-street near Colusa & Solano. At 11, follow giant teddie bears, marching bands, dragon dancers and Smokey the Bear past the reviewing stand at Santa Fe where the judges await your entry. All Howdy Doody entries are winners and there are 3 grand prizes for best of theme.

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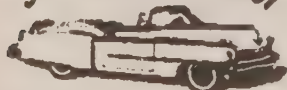
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Solano Stroll '96

"Hey Kids, What Time Is It?"

By Kathleen Hallam

Baby Boomers beware! If you answer with, "It's Howdy Doody time!" you are getting old. In 1997, it will be 50 years since "Buffalo Bob" Smith and his freckle-faced, red-headed sidekick appeared on the first episode of the *Howdy Doody Show*.

You have to be even more ancient than 50 to remember that Buffalo Bob, who is nicknamed after his hometown, was a radio personality before pioneering children's television. In fact, Howdy Doody started out as a character named Elmer on *Triple B Ranch*, a children's radio quiz show hosted by Smith. Elmer was a "Mortimer Snerdsh Bumpkin type," according to Smith. "I'd say, 'Here comes Elmer' and he'd say, 'Ho, ho, ho, hooowdy doody, ho, ho, ho!'"

Children who came to the studio were always disappointed to find

that Elmer was just a voice. "We wanted to see Howdy Doody," they would tell Smith. That's what gave Smith and NBC, who had already hired a puppeteer, the idea for their first children's television show. When the first episode was broadcast on December 27, 1947, the puppet who became known as Howdy Doody was not ready yet. For the first three weeks of the show, Smith had to pretend that his hayseed partner was hiding in his desk drawer.

Eventually Smith, now 79, and the puppet with the famous gap-toothed grin became a fixture in millions of American homes, broadcasting their brand of slapstick comedy and clean-cut values for 13 years. Now the buckskin-clad Buffalo Bob makes 20 to 25 public appearances a year. In honor of the show's

upcoming 50th anniversary, he will be making a special West Coast appearance this week.

If you want to pique your own nostalgia or just let your kids experience a bit of pre-Barney children's television, come to the Solano Stroll on September 8. Buffalo Bob and Howdy Doody will be serving as the Grand Marshals of the Stroll's 22nd annual parade. This year the parade will have a Howdy Doody Look-A-Like theme. So tie a bandanna around your neck, put on some freckles and a big grin, and join the fun at the top of Solano Avenue at 11 a.m. on Sunday. Your kids may even forget the Barney song in favor of

*It's Howdy Doody time.
It's Howdy Doody time.
Bob Smith and Howdy, too
Say Howdy-do to you!*

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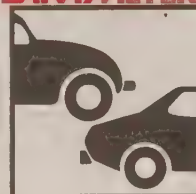


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Your Albany YMCA has a class for you!

Aerobics • Karate • Tai Chi
Yoga • Self Defense
Body Sculpting • Book Club
Judo • Afro-Aerobics
Creative Movement
Seniorcise • Jewelry
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Kid's Funk • Gymnastics
Kid's Basketball

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921 Kains Avenue
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The YMCA. We build strong kids, strong families, strong communities.

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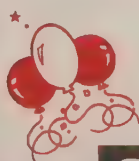
BERKELEY
1849 Solano Ave. • 510/526-6080
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Both stores open 10 to 10 Monday-Sunday
<http://www.halfpricebooks.com>



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20% OFF

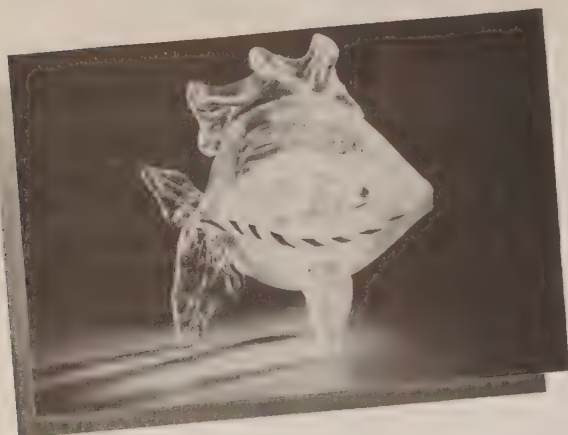
EVERYTHING IN THE STORE
Sunday, September 8th

Solano Location Only
Sorry no discount cards, sale items or coupons apply

1821 Solano Avenue, Berkeley • 526-4146

Solano Stroll '96

Craft Alley



Peruse the handmade, juried crafts from over the West Coast on three blocks near Safeway. Do your holiday shopping now! Fish, crazy clocks, dolls, jewelry, handmade and bronze candlesticks are just a sampling of the crafts featured by over 70 fine artists.



Kokoro Taiko



Catch this traditional Japanese drumming group near the BART overpass in shows at 1 and 2 p.m. A combination of very physical dance and drumming, this impressive art form will be demonstrated by adult and children's ensembles. A must see!

385 Colusa
Restaurant • Bar • Supper Club
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Fresh bread, cakes, & pastry
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at Michaelangelo's
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- Limited time offer
1 per coupon. Not valid with other offers

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"Everything you need in darts and accessories, plus a full line of billiard supplies."

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Highest Quality Futon in the Bay Area! Try theirs & then try ours.

CAUTION: Sleeping on our Innerspring Futons may be habit forming. Mothers-in-law and other unwanted houseguests who would normally leave after just one night on the old sofa bed may decide to extend their visits.

\$10 OFF any purchase of \$100 or more
One coupon per customer. Expires Sept. 30, 1996

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Traditional risotto dishes served with soup & salad
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Regional Italian pasta served with soup & salad
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Friday & Saturday 6-10
Live Jazz Friday & Saturday 7:30 until 9:30 pm
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Solano Stroll '96

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There's No
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Pedal over to Wells Fargo Bank at 1800 Solano on your bicycle and treat yourself to free valet parking by the East Bay Bicycle Coalition.



They'll watch your bike all day so that you don't have to battle the crowd with it. Later, you can take the Cable Car back up the hill for a smooth ride home!

**Doo-Wop &
Diddie Diddie**



Appearing on the Grand Stand at the Solano Stroll on Sunday, Sept. 8 are the California Golden Overtones, UC Berkeley's only all female, a Capella singing group. In their letterman's sweaters, they sing oldies, jazz, pop and doo-wop in between the yo-yo, hula hoop and paddle ball contests near Sumitomo Bank at Solano and Santa Fe Avenues in Albany.

one way and rise the other on a
cable car provided by
Sumitomo's Market or on the Berkeley
Shuttle Transit (BEST).

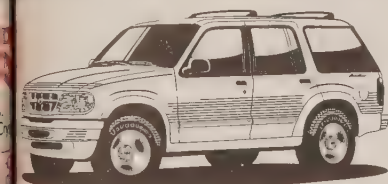
ride from any corner along Marin
parallel to Solano one block to the
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you back to your car or to the North

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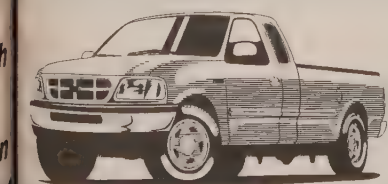
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Solano Stroll '96



Sweet Adelines

"Give me that good old 4-part harmony," and so the song goes. This is the 50th Anniversary of the Sweet Adelines. One of their members, San Francisco's own award-winning Harmony Bay Chorus, will be harmonizing barbershop style at 1604 Solano for half-hour shows from 10:00 a.m. to 1:30 p.m. Join 'em for a round or two!

Join the Contests!

Bring your own toys and enter one of the "Stroll thru the 50's" activity contests.

See how long you can make a yo-yo go up and down (no tricks, 3-part yo-yos only), keep a hula hoop going around your waist or make a paddle ball fly.

Yo-yos at 3 judged by Max Hanavan, hula hoops at 4, paddle balls at 5. Prizes for the winners!



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15% OFF STOREWIDE
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- * Candy making supplies
- * Classes beginning Sept. through Dec.

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Citibank's Albany Branch

invites you to join us during the 1996
Solano Stroll Celebration!



Sunday,
September 8th
10 am - 6 pm
1377 Solano Ave.
Albany

Please stop by the Citibank Branch
and enter for a chance to win two
tickets to "Phantom of The Opera" at
the Curran Theatre in San Francisco.

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ENTRY FORM - ENTRY FORM - ENTRY FORM

Date _____

Name _____

Address _____

City _____ State _____ Zip _____ ☐ Rent ☐ Own

Home Phone Number (____) _____

Work Phone Number (____) _____

I would like information about Citibank's products and services: ☐ Yes ☐ No

Note: Limit one entry form per person per promotional period.
Offer expires September 8, 1996

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& PROMOTIONAL ITEMS

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Open Sun - Thur 11am to 9pm
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Solano Stroll '96

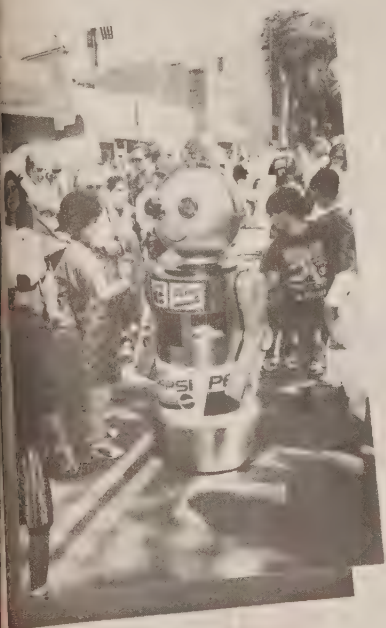
1996 Stroll Highlights

- ★ Buffalo Bob & Howdy Doody
- ★ Smokey the Bear
- ★ Free cartoons & 50's newsreels at the movies
- ★ Hang-gliding simulator
- ★ Bicycle exhibition
- ★ Yo-yo, hula hoop & paddleball contests
- ★ Robots & a Dunk Tank
- ★ Pony rides, Astrojumps & Kindergym
- ★ Facepainters, art projects and game booths
- ★ Soccerkicks, slotcars & art cars



- ★ Craft Alley with 70 craft booths
- ★ Silent Auction near the Grandstand
- ★ Tango, Jazz, Latin, Funk, Gospel, Dixieland, Andean, Irish Harp, Blues, Marching Bands, Rock & Roll, New Age music
- ★ Country, A Capella, Barbershop, Steel Band & Japanese Taiko Drummers
- ★ Flamenco, Tahitian, Scottish, Swing, Lindy, Brazilian, Folk and Belly Dancers
- ★ Jugglers, stilt walkers, magicians, palm readers, puppeteers & a yo-yo trickster
- ★ Free valet bicycle parking at Wells Fargo
- ★ Free Cable Car & BEST rides on Marin Ave. - stroll one way and ride the other!
- ★ Free Berkeley Electric Shuttle (BEST) to No. Berkeley BART

★ ★ ★ FREE ADMISSION! ★ ★ ★



Pamela Frogge

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at Solano Hair Design
1547 Solano Avenue • Berkeley

HIRCUT.....reg. \$30.....now...\$15
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HAIRLIGHTS.....reg. \$80.....now...\$40
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Please come in and meet our
warm, community-minded staff
and enter for a chance to
win 4 tickets to
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Name _____

Address _____

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Limit one entry form per person
Contest runs through September 14, 1996
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When it comes to painting, mistakes can cost time,
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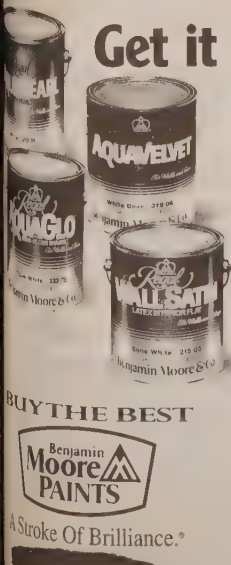
For interior jobs, choose from Benjamin Moore's
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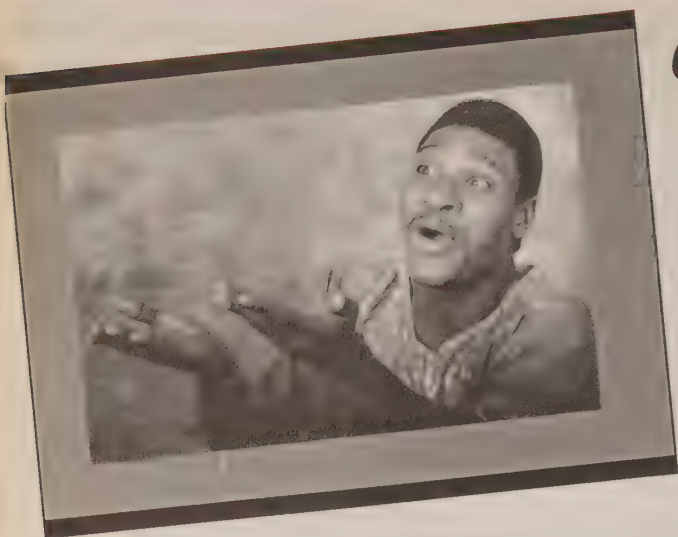
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Solano Stroll '96



sing "The Stolen Aroma," an African folk-tale. This multicultural, dynamic group performs from 10:30 a.m. to 2:00 p.m. at 1164 Solano.

Opera? At the Stroll?

Why not?

Opera Piccola is interactive musical theater, giving children an opportunity to get into the act. Gift Harris is seen here sing-



Rabia

This young songwriter will enchant you with traditional folk songs, jazz and blues from the heart. Rabia will be performing at 1604 Solano from 2:00 p.m. to 5:30 p.m. Rabia will sing with her sensuous, raspy vocals.

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Solano Stroll Street Sale

children's clothing - infants to size 12 • toys
monday-saturday 10:30-5:30 • sunday 11-4
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- Stroll Special -
10-50% OFF Selected Gift Items
Sale runs through Stroll Sunday 9/8/96
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Hannah's Terrific \$1 Sale

hannah's
children's resale
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9 Draft Beers
Draft Cider
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Wines • Darts
Music and More!

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Your neighborhood
Coffee Shop
for 10 years.

Bienvenue
you to relax
enjoy the
of local

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Open Monday - Friday 7-5 • Saturday 8:30-2 • Open Stroll Sunday

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CONTINENTAL

DAILY EARLY BIRD SPECIAL - \$5.00
5-7 P.M.
INCLUDES SOUP OR SALAD - \$7.95
Shrimp Salad, Grilled Shrimp, Grilled Chicken, Sautéed
Calamari, Calamari Sauce & Deep Fried Potatoes
Steak \$8.95 • Salmon \$9.95 (NOT GOOD ON EARLY BIRD SPECIAL)

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Lunch: Tues.-Fri. 11:30 a.m. - 2:00 p.m. Dinner: Tues.-Sun. 5:00 p.m. - 10:00 p.m.

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Monday - Friday 9 am - 6 pm • Saturday 9 am - 5 pm

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Get 3 months Mailbox Service FREE when you sign up for 12 months or
Get 1 month FREE when you sign up for 6 months
Offer expires 10-31-96

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7-Eleven, Solano Ave., - Albany Is Under New Management

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- Flavored Gourmet Coffees
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- ATM Machine

• \$0.50 xerox copies

We are dedicated to Satisfying your needs
Open 24 hours, 365 days a year

Solano Stroll '96

Nibbles And Dribbles

drink and be merry! If you could figure out the way to say that in 30 different languages, you'd be able to include all of the ethnic varieties of food and beverages at the Stroll. One of this event's highlights is food sampling at over 60 booths and restaurants along the Avenue.

- | | |
|---|--|
| <p> Captain Video
 Grace Baking
 New World Yogurt
 Shikdorok
 Cape Cod
 Women Entrepreneurs
 American Druze
 Marco Polo Deli
 Love Ice Cream
 Bua Luang Thai
 Veggie Heaven
 Tante's
 Patti Melt BBQ
 Andronico's Kid's Club </p> | <p> Frozen yogurt
 Free baguettes
 Frozen yogurt & fruit smoothies
 Korean food
 Shrimp salad, vegetarian pasta, chowder
 BBQ ribs, fries, blackened fish, black beans
 Gyros, falafel, dolmas, spinach pie, baklava
 Deli sandwiches
 Ice cream, gelato & fruit smoothies
 Thai meat skewers
 Falafel, gyros, hummus, smoothies
 Knishes, potato latkes, Kosher franks
 BBQ ribs
 Dreyer's ice cream </p> |
|---|--|

- | | |
|---|---|
| <p> 1272 California BBQ
 1327 Church of God
 1272 Mike Hutslar
 1309 Cafe Crayon
 1335 China Village
 1361 Del's
 1373 Khayam's Chelo Kabab
 1389 Rendez-Vous Cafe
 1394 Salvation Army Canteen
 1403 Magic Garlic
 1415 Yogurt Affair
 1421 Domino's Pizza
 1423 Gordo's
 1451 Albany Chamber
 1479 Tsing Tao
 1489 Walker's
 1497 High Tech Burrito
 1499 Sonoma Valley
 1547 Chaparral House
 1561 Berkeley Bakery
 1585 Michaelangelo's
 1591 Barney's
 1593 Liu's Kitchen
 1615 Maui Juice Co.
 1631 Albany-EC Kiwanis
 1640 The Little Hofbrau
 1647 Dragon House
 1695 Miyuki
 1699 King Tsin
 1709 Jon-Jon
 1713 Shin Shin Restaurant
 1715 Chabad
 1725 B.O.S.S.
 1736 Sweet Basil Thai
 1742 Cafe del Sol
 1742 Berkeley Kiwanis </p> | <p> BBQ chicken or pork kebobs
 Hawaiian teriyaki steak, shaved ice
 Fried zucchini & mushrooms, snow cones
 Kid's food & cappuccinos
 Mandarin, Cantonese, Scheszewan
 Soft frozen lemonade
 Middle Eastern
 Cappuccinos & gourmet sandwiches
 Free coffee
 Garlic, garlic, garlic
 Frozen yogurt, donuts
 Small boxed pizza
 Burritos, tacos
 Good old American hot dogs
 Chinese
 Pie, pie, pie
 Healthy burritos
 Bagels
 Popcorn
 Pastries & Ortman's classic ice cream
 Pizza slices
 Dreyer's Ice Cream
 Hunan
 Fresh fruit smoothies
 Hot dogs & popcorn
 German sausage, sauerkraut, red cabbage
 Chinese
 Sushi
 Egg rolls, Chinese
 Sushi
 Chinese
 Burgers, BBQ chicken, hot dogs
 Baked goods
 Thai BBQ
 Crab sandwiches, full bar (inside only)
 Popcorn, biscotti </p> |
|---|---|

- | | |
|---|---|
| <p> 1779 Semifreddi's
 1783 New Orleans Catering
 1799 Starbucks
 1800 C.C. Civic Theatre
 1823 Just Desserts
 1825 Peet's Coffee & Tea
 1850 Andronico's
 1853 Zachary's
 1881 Cactus Taqueria
 1883 Noah's NY Bagels
 1888 Ajanta
 1892 Boran Thai
 1897 Rocky's NY Pizza </p> | <p> Breads, biscotti
 Gumbo, blackened shrimp, bread pudding
 Coffee
 Hagen Daz ice cream
 Pastries
 International coffees
 Greek lamb sandwich, corn on the cob
 Chicago pizza
 Mexican burritos, tortillas
 Bagels & lox
 Indian food
 Thai BBQ
 Calzone and slices </p> |
|---|---|

Don't forget to help support the Stroll by visiting our T-shirt and soda booths along the way. This year the soda booths will feature Voila juices, Snapple, sodas and bottled water. And you'll be able to pick up a rainbow rocket pop at the T-shirt booths, too.

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WHAT DO YOUR KIDS EAT AT SCHOOL?

As you probably know, there has been a lot of discussion in the news about the healthfulness—or lack thereof—of school lunches. Most hot lunch favorites (like pizza, hot dogs, and chicken nuggets) are often very high in fat. Did you know that over half of the calories in some seemingly innocent hot dogs comes from fat?

In an effort to provide a healthier lunch alternative at a few local schools, we recently started a small school lunch program. Your children may already be enjoying our delicious, healthy burritos at school, but if they are not, and you would like them to have the option to choose a High Tech burrito for lunch, just contact the school lunch coordinator at your children's school. For more information, please call our office at (415) 456-0606 x217 and speak with Joyce.

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ALBANY—(510) 527-7222
 1497 Solano Ave. at Curtis
 (Next to Walker's Pet Shop)

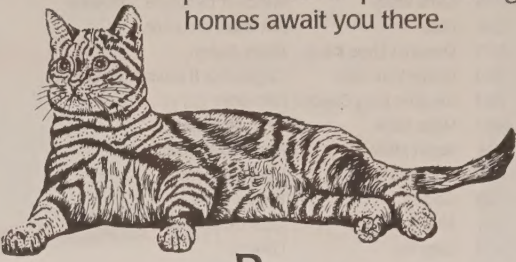
Solano Stroll '96

Living Creatures

Ever pet a snake, a hedgehog or a turtle? If you feel the urge, wander down for a visit to the Oakland Zoomobile which will be near Stannage & Solano. Learn all about bird nests, snake pits and mole holes! If you get really turned on, you can venture out to their home base at Knowland Park in Oakland.

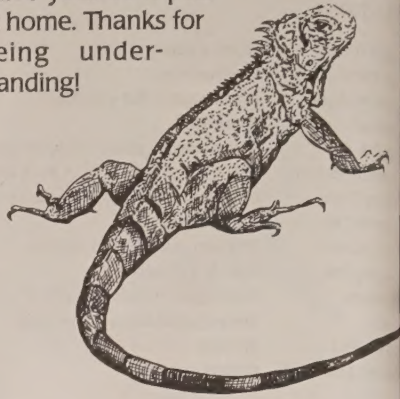
If you're looking for something a little more docile, visit the Berkeley Humane Society and the Greyhound Friends booths near Evelyn &

Solano or Hopalong Animal Rescue near Talbot. Cuddly kittens and puppies or older pets needing homes await you there.



Probably the smallest of the interesting critters at the Stroll are worms. Alameda County Home Composting will teach you how these creepy crawlies can turn garbage into gold. Find Key Route & Solano where Wiggle E. Worm will tell you all about it.

As much as we love all of these animals, we are asking that you please leave your own pets at home. Thanks for being understanding!



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On San Pablo and Buchanan we tore down the old Signal Oil Station, and developed the adjoining 2 acres of commercial land with stores and Town Centre Business Center. In 1962 we assembled 15 parcels and encouraged Safeway to build the supermarket at Solano and Peralta Avenues. We expanded our own facilities by building a 3-story office building and adjoining stores. (7/11, et al) We developed or remodeled many other Solano Ave. stores, bringing hundreds of new businesses into Albany.

We now specialize in investment real estate, commercial sales and leasing, as well as apartment investments. All of this was made possible by a dedicated staff, and by the people of Albany who have made living and working in Albany an absolute pleasure. I thank all of my clients for their loyalty, and we will continue serving their needs for the foreseeable future.

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Solano Stroll '96

Buffalo Bob & Howdy Doody To Make First West Coast Appearances In 10 Years

On the eve of their 50th Anniversary in show business, Buffalo Bob & Howdy Doody make their first West Coast appearance in over 10 years early this summer.

Buffalo Bob & Howdy Doody will be in town to celebrate the Solano Avenue Stroll in Berkeley and Albany on September 8. They welcome all boys and girls, moms and dads, and any other members of the Peanut Gallery to join in the fun. March in the Howdy-Doody Look-A-Like Parade at 11a.m. at Albany and Colusa Avenues in Berkeley. Every imperator is a winner!

Buffalo Bob in a sing-a-long as he plays the

organ Friday evening between 6-7 p.m., September 6 at the Grand Lake Theater in Oakland. Be sure to pick up a Howdy Doody T-shirt, too!

Saturday, Sept. 7, they will visit Andronico's Markets to sign autographs. You can bring historic Howdy Doody collectibles for Buffalo Bob's signature. From 10-11 they'll be at the store at 1850 Solano, 12-1 p.m. at 1550 Shattuck and 2-3 p.m. at 2655 Telegraph in Berkeley. From 4-5 p.m. you can find them in the San Anselmo Andronico's at 100 Center Blvd.

On the day of the Stroll, Sept. 8, Buffalo Bob will sign autographs at the Grand Stand at Santa Fe and Solano in Albany. See ya there!

Madam Ovary and Her Egg Folks

Puppets hatched from eggs are the basis for Madam Ovary's comic storytelling at the Solano Avenue Stroll on Sunday, September 8. She's "full of yolks, full of jokes."

She tosses rhymes to passers-by, drawing them into her family of cloth creations, each with it's own pun-filled song and story such as BAT-A-BRAT, SOCKHOPPI and GET-A-HEAD.

Don't miss her near Solano and Ensenada from 12-6 at the Stroll.



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Walk on stilts, plant a garden, paint, play cards, hit a home run, record a song, build a tower, make a sandwich, read a book, shoot baskets, play hockey, put on a puppet show, sing on stage, learn a new joke, make new friends, even get some homework done...



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Look for Ole during the Stroll.

At the Movies

If you want to get out of the sun for a while and enjoy vintage Warner Brothers cartoons, pop into the Oaks Theater at the top of Solano. Bugs Bunny and Sylvester and Tweety are a few of the stars in a 20 minute continuous show from 11 to 5 p.m.

Then Stroll on down to the bottom of Solano to the Albany Theater and take a moment to rest those tired feet! The Albany Theater takes you for a Stroll thru the 50's with special 50's cartoons and clips from "Your Show of Shows."

This free afternoon program for all ages starts every hour from 12 noon with the last showing finishing around 4 p.m. and runs about 50 minutes. People can come in at any time and enjoy the show!

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Solano Stroll '96

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'Poor Boy', 'Mr. and Mrs. Kite Clown', 'Gracie' and 'Clarabella' will be visiting the Stroll.



"A smile on the face keeps a frown in the pocket" is the motto of 'Poor Boy' the clown.

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Greek Barbecued Lamb Kabobs on a bed of delicious pilaf served with a Greek cucumber-yogurt sauce - only \$4.00.

Enjoy music by "Big Money in Dixieland" with Mal Sharpe.

Hey Kids! Come Join Andronico's KIDSClub

Stroll down to our booth at the Solano Stroll and sign up for your free membership to Andronico's Kids' Club. And, just for signing up, you'll receive a free ice cream cup from Dreyer's.



Kids' Club Booth

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